# Zen & The Art of Legal Networking

INSIGHTS & COMMENTARY ON RELATIONSHIP BUILDING WITHIN THE INTERNATIONAL LAWYERS NETWORK

PUBLISHED BY

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## ILN-terviews: Paul Feldman, Davis, Malm & D'Agostine, P.C.

Welcome to ILN-terviews, a series of profiles of ILN member firm attorneys, designed to give a unique insight into the lawyers who make up our Network. For our latest interview, we chose ILN member, <a href="Paul Feldman">Paul Feldman</a> of our newest member firm, <a href="Davis, Malm & D'Agostine">Davis, Malm & D'Agostine</a> in Boston.

### In one sentence, how would you describe your practice?

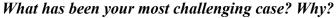
I have a business practice specializing in real estate, environmental, and contract disputes.

#### Who would be your typical client?

Large publically traded companies and midsized closely held companies.

### What would you like clients and potential clients to know about you?

My style of practice is to get the job done effectively and efficiently.



A multi-million dollar contract dispute, that involved calculating damages by analyzing some 80,000 transactions.



#### What has been your proudest moment as a lawyer?

The US First Circuit Court of Appeals reversed a trial judge's jury instruction in a copyright infringement case I tried resulting in a new trial and a favorable outcome for the client.

#### What do you do when you're not practicing law?

I spend time with my family, attempt to play golf and frequently attend music concerts.

#### What would surprise people most about you?

Despite my Type A personality and aggressive advocacy for my clients, I am a softie.

#### What has been your most memorable ILN experience?

The Saturday evening dinner at the Palace in Lisbon.

#### What career would you have chosen if you weren't a lawyer?

I love seeing things built- a real estate developer or architect.

#### If a movie were made of your life, who would you want to play you?

Harrison Ford.

#### How would you like to be remembered?

Great dad and husband.

Lindsay Griffiths of the International Lawyers Network

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