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No One Knows Coral Bay Like Eddie Velie, Consultant, Realtor, Mortgage Broker, CAM

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At Home In Coral Bay, Jan-Feb, 2009

A Mortgage & Real Estate Newsletter By Eddie Velie Real Estate Services, LLC

CDD Editorial: CDD Taxes Violate the FL Constitution

The Coral Bay Community Development District (CDD) is a government entity and the money they charge us to fund it's existence should be subject to

the Save Our Homes Act and therefore cially and by quality of life by having a with bonds arranged for by the develcapped at 3% per year or the CPI CDD form of government. We are hurt financially in six dif-muni bonds themselves are a joke. We whichever is less.

The Coral Bay developers knew ferent but related ways. First, when got about 6% interest rate in 2003 when this when they wrote, "Maintenance we sell, because the \$110 per month we interest rates were at record lows but pay to the CDD reduces a potential offer our APR is closer to 9% because the taxes, authorized in Section 190.021 (3), F. S., will be used to defray the to purchase our homes by over \$20,000 closing costs were over \$200,000. Our (Chart 1). Second, we are hurt financially own city accepted two parks and North costs of maintaining the water manage-

What Sales Price Can Buyer Offer?

% Down:

Interest:

Loan:

Terms:

Insurance

P & I

Taxes

HOA

CDD

Total

Income

Exp. Ratio

\$415

\$10

\$0

Chart PRE-QUALIFICATION SCENARIOS

With \$110 CDD Cost

% Down:

Interest:

Loan:

Terms:

Insurance:

P&I:

Taxes:

HOA:

CDD:

Total:

Income:

Exp. Ratio:

PRICE: \$300,000

20%

7%

\$240,000

360 /Fixed

\$1,597

\$200

\$415

\$10

\$110

\$2,332

\$6,475

36.01%

ment and landscaping systems which will be owned by the district. These taxes will be assessed on each benefited taxable unit (dwelling unit, structure, or portion of an acre) within the CDD." (Coral Bay P.U.D., CDD Petition, Version: 11/1/89, Page 14)

The Coral Bay CDD has not adhered to the Save Our Homes Act, on the premise that the homes are charged assessments, not taxes. But by definition they are in fact taxes.

Look at the part of the quote, "used to defray the costs of maintaining the water management and landscape systems which will be owned by the district." Now ask yourself, "defray the costs from who?" The answer is "the rest of the City of Margate". The developer sold the Planned Unit Develop-

ment (PUD) to the City commission by because of the extra tax burden. Chart noting the city wouldn't have to help us (2) shows how much your CDD taxes pay for anything and that we would pay would be if it were subject to the Save for our own infrastructure.

Our Homes Act. Third we are hurt fi-"These taxes will be assessed on nancially by the lost opportunity cost. each benefited taxable unit," said the The last column in Chart (2) shows how Coral Bay developer, using the defini-much a family would have saved by tion of "assessment." Ok, let's look at investing the same CDD taxes, over the the word "benefit." same period, at 8%.

Who "benefits" is where the whole *Fourth*, we are hurt because we pay problem lies. Coral Bay does not bene-too much for simple things like the fit from having a CDD! We do not fencing mentioned, in the last Coral Bay benefit from the pools, parks, gates, Buzz that cost \$243,000. Click here to tennis or basketball courts! see the quote provided for us by Na-The opposite is true. Coral Bay tion's Fence for only \$68,850. One CDD home owners are harmed finan-cause is that FL Sunshine Laws forbid a

publicly elected official from meeting

with contractors who submit bids (like I did when I got the fencing bids).

Fifth. We are hurt financially because the scraps of land that are normally contributed to the City, like roads, ponds, and parks, were sold to the CDD

oper that we are still paying for. The

Bay drive from our developer, then sold

them back to the home buyers.

Sixth, we are hurt financially be-W/O \$110 CDD Cost cause our current net worth suffers by the lack of buyers who enter the com-PRICE: \$320,000 munity and see financial stress because 20% of the missing gates, closed parks, un-7% even landscaping, and neglected play-\$256,000 ground, tennis, and basketball courts. In 360 / Fixed a buyer's mind, the lack of proper maintenance and neglect point to one thing: \$1.703 increased taxes! \$200

However, my contention is, we are taxed enough and the problem is bad management culture, caused by State government sanctioned behavior that \$2,328 our CDD board follows and doesn't have the intelligence, training, or insight \$6.475 to break free from. After all these years 35.96%

> Chart (2) Actual CDD CDD Tax @ Actual Taxes if Fam-3% per Year Tax Year CDD ily Invested at Cap Taxes 8% 583 1997 583 630 600 1998 853 1,601 619 1999 644 2,425 637 2000 687 3.361 656 682 2001 4,366 676 2002 682 5,452 854 696 2003 6,811 717 2004 1,002 8,438 739 2005 1,190 10,398 761 2006 1,690 13,055 784 15,600 2007 1,390 807 1.390 2008 18.350

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CORAL BAY HOME PRICES							
APPROACHING 2002 LEVELS							
Year	Avg Price	Median	# Sales				
1990	107,939	98,900	139				
1991	118,078	112,900	120				
1992	111,819	110,000	127				
1993	112,694	108,000	97				
1994	113,994	110,000	66				
1995	117,604	116,500	111				
1996	119,021	115,000	119				
1997	121,578	119,650	132				
1998	125,482	126,500	146				
1999	118,902	117,000	138				
2000	129,209	128,700	116				
2001	144,296	145,450	134				
2002	168,570	165,000	145				
2003	190,863	185,000	160				
2004	229,007	230,000	130				
2005	304,645	305,000	111				
2006	338,286	340,000	94	ľ			
2007	293,505	300,000	49				
2008	193,697	184,300	42				

CORAL BAY HOME PRICES

DEPENDS ON HOW YOU MEASURE

The Chart across the bottom of the

page shows us the adjusted sale price on the far right after "seller contributions," the MLS data field added to keep up with the declining market. You won't see the same adjusted sales prices in the tax records. You will only see the unadjusted sale prices. Before the data field existed, appraisers would call the Realtor to ask if there were any seller contributions.

When we average by quarter of a year, you can see the more dramatic decline in prices. The chart on the right shows us **the 4th quarter median price in Coral Bay at \$168,000.** This number is way less than the \$184,300 adjusted sale price you get when you use all 42 sales in 2008 at the same time. (© 2009, All charts original research by Velie Real Estate Svcs, LLC)

2008 BY THE NUMBERS:

2008 AVERAGE ALL 42 SALE 2008 MEDIAN ALL 42 SALE

Characteristics of homes purchased (Florida 2008)

New home purchases were 25 percent of recent home purchases.

Seventy percent of homes purchased were detached single family homes.

- The typical home buyer purchased a home 15 miles from their previous residence.
- The median price of homes purchased was 207,000 compared to 204,000 in the U.S.
- The typical buyer purchased a home that was 1,760 square feet in size. The median size of home purchased by first-time buyers was 1,570 square feet

Commuting costs were considered as very or somewhat important by 79 percent of buyers when considering which home to purchase.

Recent home buyers plan to live in their home a median of 10 years.

Home buying and real estate professionals

• Seventy-eight percent of home buyers purchased their home through a real estate agent or broker.

Thirty-seven percent of first-time buyers were referred to their agent by a friend, family member, neighbor or relative.

Ninety-seven percent of buyers ranked honesty and integrity as a "very important" factor when choosing a real estate professional to assist with a home purchase.

When asked about their agent's performance on those qualities considered important, 84 percent reported they were "very satisfied" with the honesty and integrity of their agent.

Seventy-two percent of recent buyers will definitely use their agent again and 16 percent will probably use the agent again or recommend to others.

For More On This Report, Click Here

page shows us the adjusted sale price on Buyers and Sellers Florida Report, Orlando, FL, Jan. 6, 2009, © 2009 FLORIDA ASSOCIATION OF the far right after "seller contributions," REALTORS®)

h						
ie 2-		BY THE MBERS	Original List Price	Previous List Price	List Price	Sale Price
ed :d,	1st QUAF	TER AVERAG	E: 314,950	307,200	294,475	278,750
if	2nd QUAF	TER AVERAG	E: 240,954	225,132	220,054	208,564
	3rd QUAF	TER AVERAG	E: 226,069	208,143	196,492	188,474
a	4th QUAR	FER AVERAGE	S: 196,427	185,483	175,893	174,213
e- ht	2008 YEAH	RLY AVERAGE	S: 244,600	231,490	221,729	212,500
			_			
ce er	1st QUA	ARTER MEDIA	N: 317,450	317,450	302,000	285,000
ed	2nd QUA	ARTER MEDIA	N: 238,950	225,000	219,000	204,500
12	3rd QUA	ARTER MEDIA	N: 206,900	199,900	189,900	179,900
All cs,	4th QUA	ARTER MEDIA	N: 189,900	189,900	174,900	168,000
,	2008 Y H	EARLY MEDIA	N: 222,925	212,450	204,450	192,200
	Original List Price	Previous List Price	List Price	Sale Price	Scller Contr Amt	Adjusted Sale Price
S:	227,492	211,148	204,077	196,762	7,151	193,697
S:	214,900	199,900	189,900	185,000	6,540	184,300



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ARE TRUCKS ALLOWED IN **CORAL BAY?**

CDD Editorial Continued the board still believes it's job is infrastructure and not the function of a master HOA that would focus on maintaining our amenities even when the developer said in the PUD, "The CDD will be the Master HOA." The rea-In the First Amendment to Dec son is the CDD board still gets their advice from the firms installed by the developer, laration of Covenants, Conditions, and Restrictions For Mallory Har-and they perpetuate the same old advice they gave the developer who did not have

bor at Coral Bay (and presumably our best interest in mind. When you analyze and understand through research, "maintenance taxes authorthe other 7 HOAs in Coral Bay) the "anything ized in Section 190.021(3)~" from the developers quote, you would realize the legis developer declared. herein to the contrary not-lature never intended for certain communities to be singled out to pay more than ever withstanding, trucks for private use ryone else. CDD's were authorized to help implement Florida's Growth Management Act of 1985 by funding the infrastructure with municipal bonds. Once the infrahaving a load capacity not exceeding on-half (1/2) ton may be parked structure is in place, the CDD should end because it's job is done. Going forward the cost of infrastructure maintenance could be spread across a broader population in the Village.

base just like the bond issue that is paying for new roads, curbs, and landscaping in Article 8.11 in our original nearly all of Margate *except Coral Bay*. Declaration says, "No trucks, com-

Chart (3) compares the average property taxes of homes in Coral Bay to the mercial vehicles, recreational vehihomes without a CDD or Master HOA to homes with a CDD or the Master HOA cles, campers, derelict automobiles. boats or boat trailers may be parked management structure. The difference? The CDD. The rest of Margate is spared the in the village, except when kept in expense of paying for CDD roads, parks, and the giant 60 feet deep excavation pit at the center of Coral Bay. a garage within a unit."

What should we do? We need a plaintiff to file a lawsuit, with the city and The City of Margate Resistate as defendants, challenging the CDD concept of government that charges dents Code Manual distinguishes taxes and is against the Florida constitution. We should demand our money between a "pick up truck" and a back while asking for dissolution of the CDD, to be replaced with Master HOA. "truck" [commercial vehicle] and As far as I can tell, this is the best solution and the easiest to win (so said a few narrows the definition of a comattorneys who I've spoken with). Such an action would help not only us, but all of mercial vehicle to, "Any vehicle the people living in CDDs across the State. The reason this is the easiest to win is with tools, building materials, merbecause I believe it to be impossible to get the State legislature, Senate, Governor, chandise or outfitted with emergency flashing or rotating lights County & City Commissions to change the current system supported by the develvisible from the street or from abut-

ting residential property shall be deemed a commercial vehicle."

What does that mean? It means, for example, that a pick-up truck with any tools or building materials in the back, or a tool box built in, or a van with racks on top, then becomes a commercial vehicle and cannot be parked in Coral Bay.

Like it or not, commercial vehicles hurt your property value. This is as indisputable as 'location, location, location" in real estate. If you see this problem and want something done, contact your HOA management or HOA board member (not the CDD). (©, 2009, Velie Real Estate Services, LLC) ð

Community Comparison: Taxes & City Services								
	Chart (3) COMMUNITY NAME:	WINFIELD	CORAL	Carolina's				
	(3) COMMONITY NAME.	BLVD.	BAY	HOA				
	Year Homesteaded	1999	1997	1997				
	Adjusted Square Feet	1856	1924	1905				
	2005 City/County Taxes	\$2,093	\$2,503	\$2,503				
	CDD Assessments	\$0	\$1,190	\$ 0				
	Master HOA	\$0	\$ 0	\$100				
	Wilma Assessments	\$0	\$300	\$350				
	Home Owner's Assoc	\$0	\$80	\$460				
	Total Taxes & Assessments	\$2,093	\$4,073	\$3,413				
	*City Services Included	1,2,3,4,5,6	None Below	1,2,3,4,5,6				
3	[•] City Services We DO NOT	City Services Other Communities						
	Get in Coral Bay	Get Also But We Pay Extra For						
1	. Street paving & Repair	1. Boat Ramp						
2	. Park Maintenance	2. Community						
3	. Landscaping	3. Community						
	. Sprinklers	4. Community Center						
5	i. Street Lights	5. Playground						
1234	Get in Coral Bay Street paving & Repair Park Maintenance Landscaping Sprinklers	Get Also 1. Boat Ramp 2. Community 3. Community 4. Community						

WHEN YOU ARE MAKING SOME OF THE BIGGEST DECISIONS OF YOUR LIFE, ONLY THE BEST WILL DO — DON'T TAKE A CHANCE — CALL EDDIE VELIE, CONSULTANT (954) 263-6287

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THIS MONTH

• Pg 1 Editorial: CDD Taxes Violate the FL Constitution

CHARTS

◊ Pg 1 Prequalification Scenarios

- ◊ Pg 1 CDD Taxes, Actual vs. Homesteaded
- ◊ Pg 2 Coral Bay Home Prices Since 1990
- ◊ Pg 2 Coral Bay 2008-By The Numbers
- ◊ Pg 3 Community Comparison, City Svcs.

• Pg 2 Depends On How You Measure

• Pg 2 FL Home Buying Characteristics

- Pg 3 Are Trucks Allowed In Coral Bay?
- Pg 4 Inside the Coral Bay Numbers
- Pg 4 Quote From Orlando Sentinel
- Pg 4 Sometimes It's Not About Numbers

THE STATE HAS KNOWN ALL ALONG

"And the developer-written law behind it has paved the way for deals all over the state that are ripe with **statesanctioned conflicts of interest and potential government exploitation of homeowners,** a yearlong statewide investigation by the Orlando Sentinel has found." (Orlando Sentinel, Sunday, October 15, 2000, "Government Inc: You Move In. They Cash In," By Robert Sargent Jr., Ramsey Campbell & Jim Leusner of The Sentinel Staff)

SOMETIMES IT'S NOT ABOUT NUMBERS

Unless otherwise stated, all the editorials and many articles published over the last three years in <u>At Home In Coral Bay</u> on the subject of Coral Bay, are from original research, reading, analysis, interviews, and observation. We all learned in Elementary school to round off and estimate. A number true today may not be tomorrow. It's not about the exact numbers and never has been. It's about the attitude, perception, self deception, poor decision making, apathy, complacency, and misguided priorities, of the CDD Board.

All the research on taxes, HOA fees, sales, square footage and such are downloaded from the SE MLS and the Broward County public records using MLX change, IMAPP Apps, MS Office apps, Calyx Point, etc. These numbers are believed accurate but not guaranteed.

Direct questions to Eddie Velie who is available most any time. ©

