Santa Clarita Personal Injury Lawyer warns: "Be careful when you hear a lawyer say there will be no fee unless you recover money! Such a claim can be misleading."

Hello, my name is Robert Mansour, and I am a personal injury lawyer for Santa Clarita, Newhall, Castaic, Stevenson Ranch, Valencia, Saugus, Canyon Country, and surrounding areas.

Some clients have the wrong idea. They believe the personal injury case is like winning the lottery. They believe there is no possible downside. While it is true, a lawyer usually doesn't take a "fee" unless there is a recovery, there are COSTS that cannot be ignored. You MAY be on the hook for those costs if things don't all work out in the best possible manner.

Here is an example: When I used to work as a defense lawyer for the insurance companies, we would often make offers on cases. In one case I remember vividly, plaintiff Vivian was offered \$3500 prior to trial. It was a "take it or leave it" offer that she declined. Without getting into all the legal mumbo jumbo about this offer, she ended up owing the defense thousands of dollars because a jury ended up awarding her less than the \$3500 we had offered. Some lawyers fail to inform their clients of this harsh reality. The defense can technically make you an offer, and if you reject the offer, you MAY be on the hook for their costs in defending the case.

I have simplified the process for purposes of this article but the point remains - If you've been involved in a car accident or other injury case, you need to understand that you haven't won the lottery. You are entitled to reasonable compensation - economic and non-economic if the situation warrants it. However, don't listen to lawyers who promise you millions of dollars only to get you to sign up with them. They are usually afraid to tell you how these lawsuits really work. They need to advise you of the pros AND cons of proceeding with your case.

I have too many years of experience handling these kinds of cases. I've learned that you MUST be candid with your clients. They really need to know what they are getting into and what the potential upsides and downsides might be. If you want a candid and realistic approach to your personal injury case, please feel free to contact me for a free personal injury consultation. If you want some lawyer to promise you the moon, then I suggest you continue your search for a personal injury lawyer. I will always be realistic and candid with you. I will make you aware of all the fees and costs. My clients appreciate that.

I handle **personal injury cases in the Santa Clarita Valley** and beyond. I've handled everything from simple "soft tissue" cases to brain injury cases. For many years, I worked for the insurance companies so I know what works, and what doesn't work. I will tell you if your case has merit or if you are better off

handling things on your own. Call 661-414-7100 for a free consultation. Also, visit www.ValenciaLawyer.com