## Businesslawyers

The business lawyers who mean business We provide legal advice to help businesses grow profitably.

The 1 Minute Company Commercial Legal Audit<sup>TM</sup>-your key to managing your business risk successfully.

- Identify your legal weaknesses.
- Used by businesses throughout the UK.
- Discover simple legal solutions to overcome or manage risks that threaten the wealth of your business.



**Brian McLelland** 

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Whether you are large, small or just starting the principles of legal SWOT analysis are the same-be informed of the legal risks and then take appropriate action. Businesses that have taken **The 1 Minute Company Commercial Legal Audit<sup>TM</sup>** are well placed to ride out the tempest of everyday business woes that afflict us all. The facts speak for themselves-<u>80% of new businesses fail in the first 6 years</u> often from legal ignorance. Can you afford not to take this free legal audit?

We know you are rightly sceptical-you may feel correctly you "know it all" and are well placed to cope in future. If so the audit below will prove this.

Please ensure you have completed The 1 Minute Company Commercial

**Legal Audit<sup>TM</sup>** <u>before</u> we talk so that we know where you may need to focus specifically in your Darwinian "survival of the fittest" legal workout.

# Just tick and complete to self-assess how vulnerable your business is to legal risk.

| Nature of legal risk            | Your response-Yes/No |
|---------------------------------|----------------------|
| 1. You don't have terms and     |                      |
| conditions of trade.            |                      |
| 2. You don't claim interest for |                      |
| late payments.                  |                      |
| 3. You don't claim charges      |                      |
| and legitimate expenses in      |                      |
| chasing late payers.            |                      |
| 4. You do not limit your        |                      |
| exposure to liability.          |                      |
| 5. You do not have a            |                      |
| shareholders agreement.         |                      |
| 6. You do not have a director's |                      |
| service agreement.              |                      |
| 7. You do not know what you     |                      |
| have to do to comply with data  |                      |

| protection laws.                   |  |
|------------------------------------|--|
| 8. You find that customers         |  |
| think it is easy to get out of a   |  |
| contract with you.                 |  |
| 9. You do not stop ex-             |  |
| employees/partners soliciting      |  |
| staff and customers through        |  |
| legal controls.                    |  |
| <b>10.</b> You do not have service |  |
| level agreements with your         |  |
| suppliers but contract on their    |  |
| onerous terms.                     |  |
| 11. You give your agents "free     |  |
| reign".                            |  |
| 12. You copy other website         |  |
| terms and conditions to save       |  |
| on spend.                          |  |
| 13. You use images for             |  |
| websites without checking you      |  |
| have authority to use them.        |  |
| 14. You have not incorporated      |  |
| to limit your personal             |  |
| exposure.                          |  |
| 15. You expose your business       |  |
| information to abuse by not        |  |
| having a confidentiality           |  |
| agreement when working with        |  |
| third party partners.              |  |
| 16. You do not carry out           |  |
| rigorous checks when buying        |  |
| a business but take the            |  |
| Vendor's word on trust.            |  |
| 17. You do not carry out           |  |
| auction site checks on your        |  |

| goods for infringement.                                 |  |
|---|--|
| 18. You do not copyright protect your print output used |  |
| in advertising or marketing yourself.                   |  |
| <b>19. You find that competitors steal your ideas.</b>  |  |
| 20. You do not register your slogan or brand as a       |  |
| trademark.  |  |

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#### YOU NOW KNOW THE REAL LEGAL ISSUES THAT RISK THE SURVIVAL AND PROSPERITY OF YOUR BUSINESS, NOW BUSINESS LAWYERS CAN <u>REALLY</u> HELP YOU.

#### CONSIDER FOR A MOMENT THE CONSEQUENCES TO YOUR BUSINESS OF FAILING TO REDRESS THE DEFICIENCIES ABOVE.CONSIDER THE "WORST CASE" SCENARIO AND DECIDE IF THIS CAUSES YOU SLEEPLESS NIGHTS.

### Having now done the audit (and added up your score) you may now wonder if the solutions proffered by us actually work.

#### Just consider these results:

- *Helping an IT business sue successfully a late payer.*
- Advising a business that was buying a beauty franchise-the terms were onerous so she bought a less risky business elsewhere.
- *Advising the seller of a tyre company when dealing with a buyer.*
- *Helping a family business of 15 year standing sell up to a national player in the conferencing field on more favourable terms.*
- Defending an IT recruitment business from a copyright breach demand-saving £1500 plus legal costs of £4000.
- Defending an events company in a fire claim by a "chancer" saving £1000.

- *Helping an IT company dismiss an agent employee fairly when certain information came to light.*
- Successfully helping a manufacturer deal with a troublesome agent so saving future custom from poaching and rejecting an unfair demand for payment for "territory".
- Plus lots of ecommerce set ups and online trading-clubs, tools, clothes, PR sales and services.

But of course do not take our word for it-just read and listen to some of our satisfied clients here:

http://www.business-lawyers.org/cms/section/testimonials.html

### CLICK <u>HERE</u> TO CONTACT US OR CALL US ON 0845 1306608 to chat about your score with the audit and how we can help.