

Why Jay Leno Says Persistence Pays Off

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Image courtesy Parade.com

The saying "persistence pays off" has become an adage that floats in one ear and out the other.

Sure, we know that **hard work** and **determination** help us get ahead and succeed - but, for many professionals, persistence just isn't a word to live by.

Not for **comedian Jay Leno**.

Leno candidly admits that when he was just starting out and looking for work, he swallowed his pride and did whatever it took to make a good impression.

"A good attitude can always make the difference," says Leno.

And it did!

Years ago, when Leno lived in Boston, MA, he saw a Mercedes/Rolls-Royce dealer and thought "I'd like to work there."

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He asked about a job at the dealership, but the boss said they weren't hiring.

The following Monday, Leno went back to the dealership. He strolled over to the car-wash bay and introduced himself.

He said, "I'm the new guy," and started washing cars.

After a few days, the boss saw Leno and asked him what he was doing. Leno replied, "I figured I'd work here until you hired me."

Leno got the job!

Thanks to his persistence, he persevered!

It's human nature to be afraid of the unknown, or to get discouraged in difficult circumstances.

But, in tough times or on a daily basis, try to make it your mission to rise above whatever life throws your way by smiling - and *putting your best foot forward*.

Positivity and persistence really do pay off - and Jay Leno is living proof.

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