

GOODWIN	PROCTER
	<p data-bbox="581 470 1235 850"><b>Paperless Practice Toolkit: Knowledge Management</b></p> <p data-bbox="917 861 1177 940">Doug Cornelius October 1, 2008</p>

Part of the MCLE presentation: The Paperless Practice Toolkit.

[http://www.mcle.org/program-calendar/program-catalog.cfm?product\\_code=2090008P01](http://www.mcle.org/program-calendar/program-catalog.cfm?product_code=2090008P01)

GOODWIN | PROCTER

OUR FIRM PRACTICES PEOPLE CAREERS PUBLICATIONS NEWS & EVENTS

Home > People > Douglas E. Cornelius

PEOPLE

**Douglas E. Cornelius**

**Associate**

Printer-Friendly Profile »  
Download vCard »

Exchange Place  
53 State Street  
Boston, MA 02109  
617.570.1859  
dcornelius@goodwinprocter.com

Real Estate > General Real Estate

**Areas of Practice**

Doug Cornelius, a senior attorney in the firm's Real Estate Group, helps clients invest in real estate through a variety of investment vehicles. Mr. Cornelius has considerable experience with the use of mezzanine loans and joint ventures to acquire indirect interests in real estate, as well as the use of mortgage loans as an investment in real estate or as a way to extract value from a real estate asset. He also works with companies looking to leverage their real estate assets to acquire more liquid capital and to grow their businesses.

In addition to his real estate practice, Mr. Cornelius is a member of Goodwin Procter's Knowledge Management Department. In this role, he is responsible for developing and implementing tools and resources to identify, create, represent and distribute knowledge for reuse, awareness and learning across the firm. Mr. Cornelius coaches other attorneys and staff on using knowledge resources to facilitate the efficient and effective practice of law.

- Doug Cornelius soon to be a former senior real estate attorney and knowledge management attorney at Goodwin Procter.
- Real estate - focusing on commercial real estate finance.
- Knowledge management - focusing on how to help lawyers be more efficient and harness the enormous knowledge base of a law firm.
- Former - will be joining Beacon Capital Partners, a real estate private equity firm, as Chief Compliance Officer at the end of the month



I am also author of KM space, a blog on knowledge management, enterprise 2.0, legal technology and the practice of law.

[Kmspace.blogspot.com](http://Kmspace.blogspot.com)

Or you can just run a search for km space.



And search is one of the two main things I want to talk about today.

First I am going to talk about Searching – how to find and leverage all this digitization

And

Wikis – are there better ways to manage and capture your information



As lawyers what do we and our law firms sell?

It is not time

It is not documents



Its knowledge.

Its what we know

Who know and

what we know how to do.



GOODWIN  
PROCTER

One of the things we do as lawyers in trying to leverage that knowledge is search.

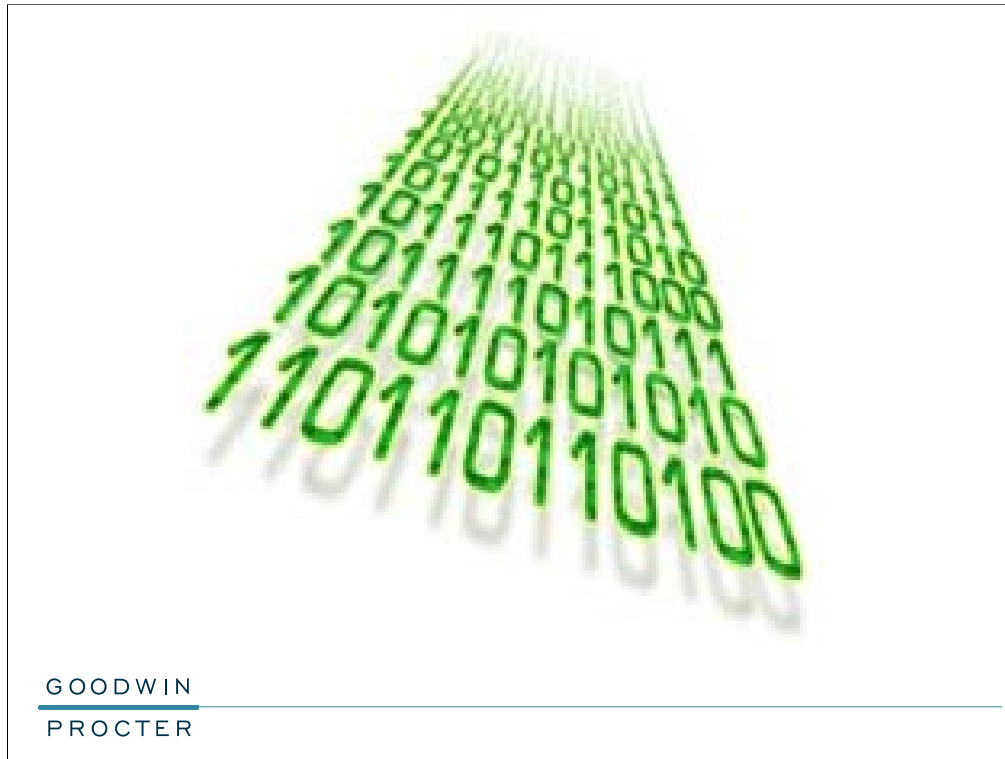
We search for relevant law to support our cause

We search for templates to use in our day to day to work

We search for information in our files

Image by [Julo](#) from Wikimedia Commons

<http://commons.wikimedia.org/wiki/Image:Lupa.na.encyklopedii.jpg>



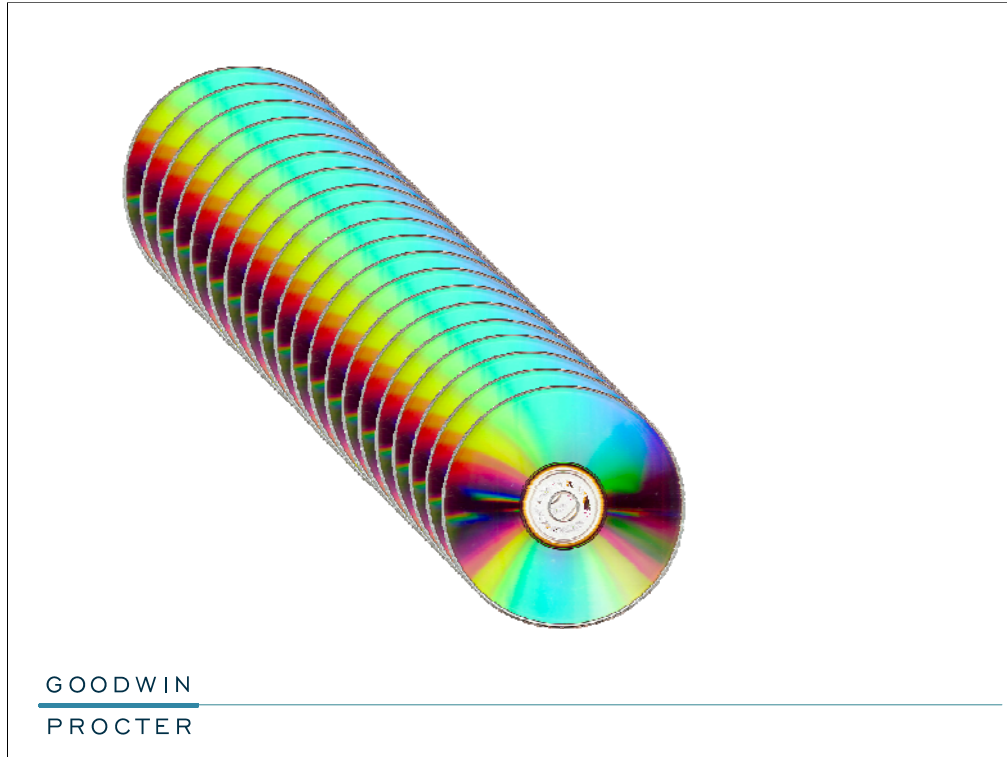
One of the things about going paperless is that you are converting your text,  
your files,  
your documents  
into bits and bytes.





GOODWIN  
PROCTER

That means instead of carrying around paper files, you are carrying around computer files.

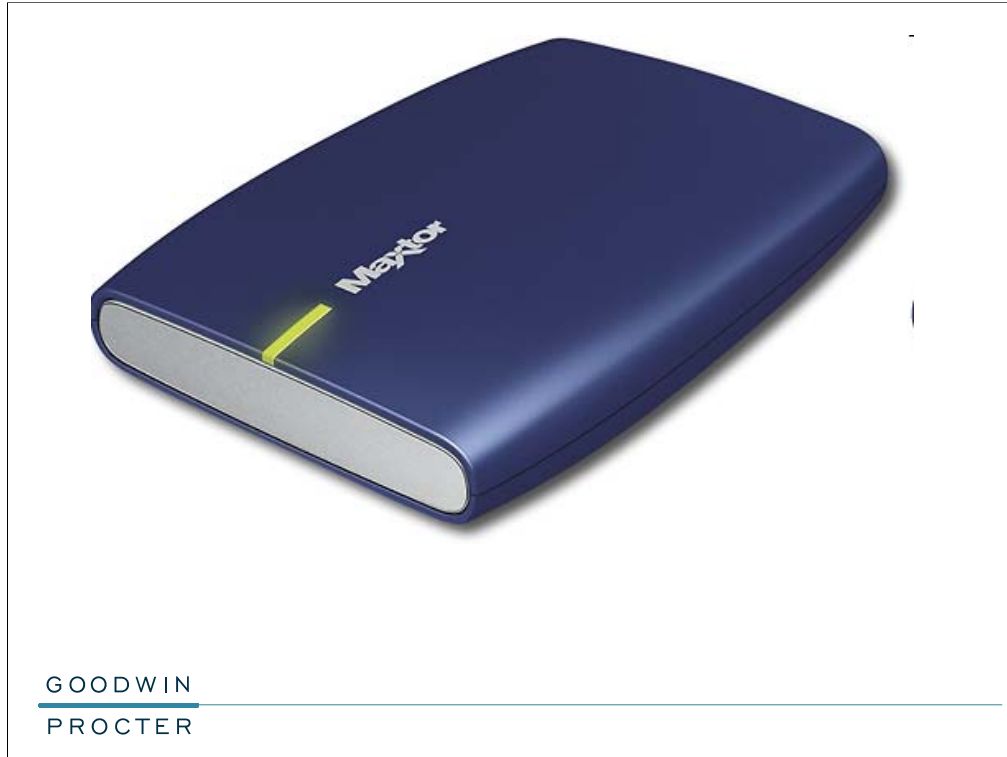


You can carrying an enormous amount of information on a basic CD rom



Or simple flash drives.

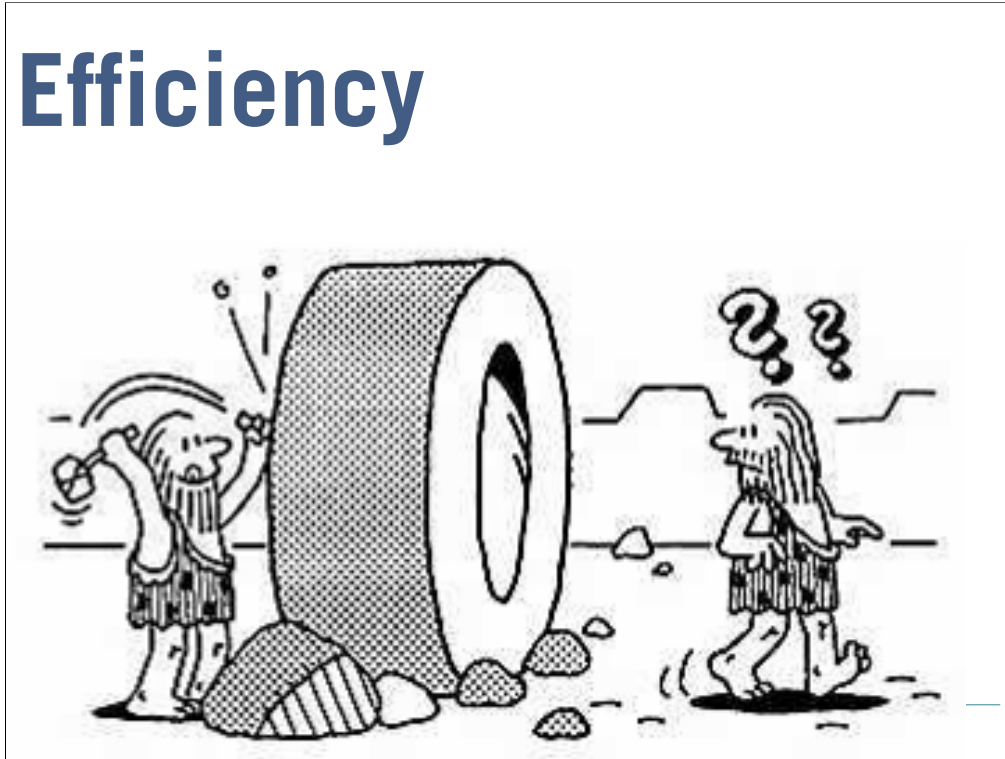
I just saw a 4 Gigabyte drive for less than \$20.



300 gigabyte hard disk for \$100. Take most of your office in your briefcase



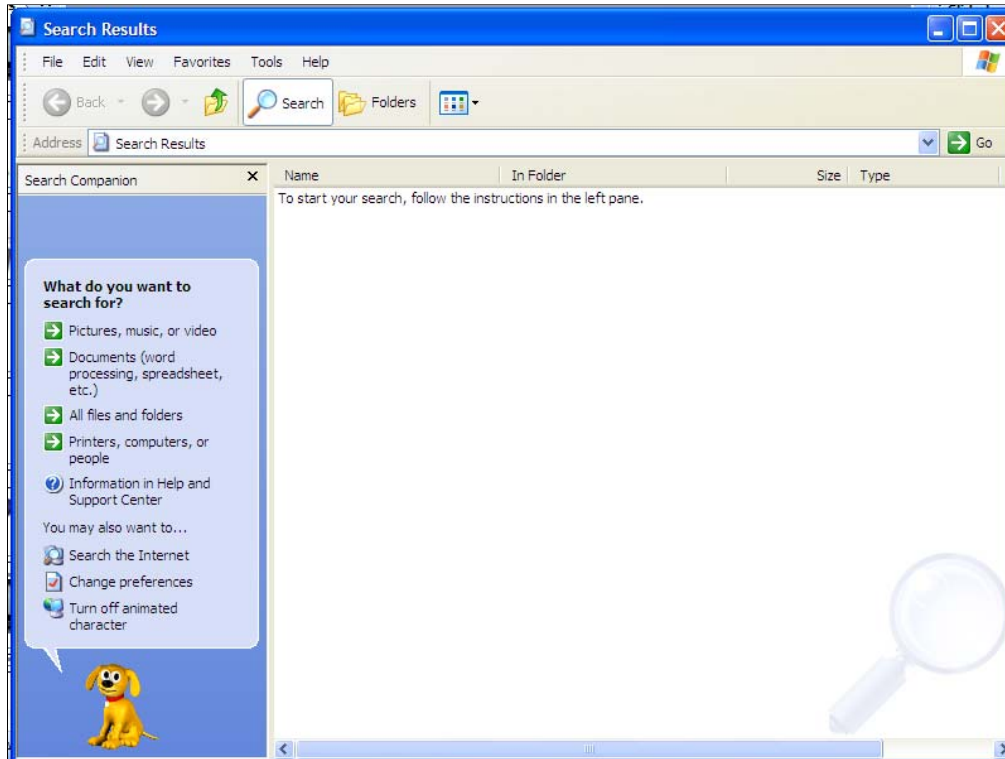
# Efficiency



In finding stuff we are talking about efficiency.

You do not want to spend hours trying to find information in your case files.

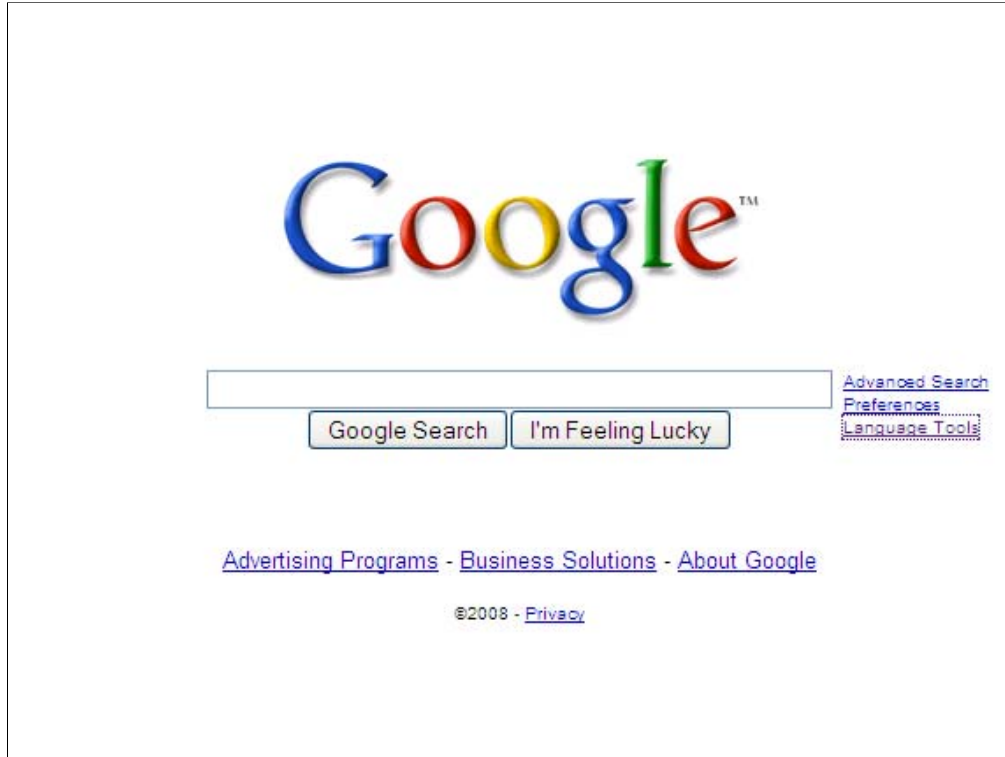
You do not want to spend hours trying to a relevant precedent or exemplar document.



Microsoft is not very good at searching.

Anyone who has done a search on their computer has run into this clunky, slow, agonizing slow search tool.

I hate that puppy.



What you want is The Google.

On the internet, you can find just about anything you want by typing in a few words in a one simple box. Billions, maybe trillions of documents are searched and retrieved in tenths of a second.


Why is it so hard to find stuff inside your firm?

Shouldn't you be able to have a simple search interface that brings you back just what you are looking for? After this what Larry and Sergey did for the internet and it made them fabulously wealthy.





Actually, you can get Google in a box and plug it into your firm.


Welcome to Google Enterprise

---

[Home](#)

[Search](#)

[Website](#)

[Universal](#)

**Products**

- [Search Appliance](#)
- [Google Mini](#)
- [Google Site Search](#)
- [Desktop Search](#)
- [Enterprise Labs](#)

[Google Apps](#)

[Geo](#)

[Tours & demos](#)

[Partners & Developers](#)

[Solutions Marketplace](#)

[Customers](#)

[Enterprise Solutions](#)

[News & events](#)

[Support](#)

[Contact sales](#)


### Search Products

**New!** The latest version of the Google Search Appliance gives your employees a personalized user experience. [Learn more.](#)

Make it as easy for users to find information on your organization's website or corporate network as it is to find information on Google.com. Google offers secure hosted and appliance-based (hardware and software) solutions that are easy to set up and maintain.


**Google Search Appliance - New version!**

The Google Search Appliance provides secure, universal search across all your organization's information. With the latest release, you can search 10 million documents with just one appliance - and give your employees a personalized search experience. [Learn more.](#)




**Google Site Search**

Google Site Search delivers fast, relevant search for your website or a collection of sites that you choose. It is hosted by Google and uses the same search technology as Google.com. It starts at \$100 for search across 5,000 documents. [Learn more.](#)




**Google Mini Search Appliance**

The Google Mini Search Appliance delivers Google search for your public website or internal search, including the ability to control how frequently your content is indexed and include both public and private content in search results. It starts at \$2,990 for search across 50,000 documents. [Learn more.](#)



**Google Desktop for Enterprise**

With Google Desktop for Enterprise, enable employees to find files on their computers as easily as they find information on Google.com. New enterprise features provide enhanced security, centralized configuration and easy company-wide deployment. [Learn more and download for free.](#)




**Third party search solutions**

Google has invited the development community to add value to our Enterprise Search products using our APIs. The Enterprise Solutions Marketplace showcases these third party products and services. [Learn more.](#)

**Google Enterprise Labs**

Google is continuously innovating with new search technologies that enhance the universal search experience. Now, owners of a Google Mini or Google Search Appliance can download these new experiments. We know you'll love them. [Learn more.](#)



Google has a variety of tools available for your firm depending on your needs and budget

**Google Desktop** Enterprise Edition

[Download](#)  
[Features](#)  
[Testimonials](#)  
[Getting Started](#)  
[Desktop Blog](#)  
[Help Center](#)  
[Discuss with others](#)

**Enterprise Edition**  
[Features](#)  
[Admin Guide](#)  
[Discuss Enterprise](#)

**Google Mini**  
 Search your company's website and intranet.

**Google Desktop for Enterprise**

By downloading, you agree to our [Terms & Conditions](#) and [Privacy Policy](#)

**Agree and Download**

**FREE and takes seconds to install**

Boost your company's productivity by enabling your employees to:

- Find email, files, media, web history and chats instantly
- View web pages they've seen, even when they're not online
- View search results from your intranet, Google.com and their own desktop in one place
- Deploy Google Gadgets, mini-applications such as a calendar or Wi-Fi indicator
- View timely, targeted information from the new and improved Sidebar <sup>New!</sup>

Deploying and managing Google Desktop across your organization will enable you to:

**New! Improved Sidebar**

San Francisco 2:43pm  
 San Francisco 55°  
 163° | 150°  
 Dolphins Sign  
 Free Agent Unleashed


Google Desktop for Enterprise is a version of Google Desktop that includes security and administration enhancements that make it useful for larger organizations.

If you are a die-hard Google fan, you'll immediately love Google Desktop Search – it runs inside your web browser and integrates extremely well with the Google web search homepage.

It's like a local Google.com for your hard-drive that you can also use from the Google Toolbar of your Firefox or IE browser.

Other than indexing email, chat sessions, zip files and Office documents, GDS is very fast

[Google Search](#) - [About Google](#)




**Enterprise Solutions: Google Mini**


**Product Information**

[Google Mini Home Page](#)  
[Product FAQ](#)

**Store Links**

[Google Enterprise](#)  
[Shopping Cart](#)   
[My Account](#)  
[Customer Service](#)  
[Returns](#)

[UK and EU Customers](#)  
[Click Here](#)



**Google Mini - Next Generation Version**

The same reliable results you expect from Google web search can be yours on your corporate network or public website with the Google Mini search appliance.

This combined hardware and software solution is easy to use, simple to deploy, and can begin providing relevant and secure search results in just a few short hours.

The Google Mini can search up to 300,000 documents in 220 different file types and supports document-level security so that users only see the content they're authorized to view. And the Mini's new OneBox for Enterprise feature enables users to view search results from a variety of business applications in a single Google interface.


All customers can upgrade the document count on the same Google Mini (up to 300,000 documents) by paying the price difference between the document counts at anytime via the customer support site.

\*Update: Starting on January 7, 2008 all Google Minis sold include 2 years of technical support and hardware warranty coverage. You can continue using your Google Mini beyond the 2 year support period through a perpetual license.

**Price:**  ▼

**Quantity:**  ▼

[Download 2 Year Quote](#)




[Google Enterprise](#) - [Shopping Cart](#) - [My Account](#) - [Customer Service](#) - [Privacy/Security Statement](#)

The Google Mini can search up to 300,000 documents in 220 different file types and supports document-level security so that users only see the content they're authorized to view. And the Mini's new OneBox for Enterprise feature enables users to view search results from a variety of business applications in a single Google interface.


20



The Google Search Appliance delivers highly relevant, fast, easy-to-use search results to users across all corporate content – including file servers, web servers, document and content management systems, and enterprise applications.



Enterprise Search Solutions



**Copernic Desktop Search**  
The Desktop Search Solution You Were Waiting For

GOODWIN  
PROCTER

Google is the billion dollar name, but not the only search tool out there.

**Enterprise Search Solutions** Buy Now | Free Trial | Login | Contact Us

Resource Center | Downloads | **Products** | News & Events | Partners | Company | Support

**PRODUCTS**

- X1 Enterprise Search Suite 6.0
- X1 Search Suite for Symantec Enterprise Vault
- X1 Professional Client
- X1 Enterprise Server
- X1 Content Connector for Symantec Enterprise Vault
- X1 Content Connectors
- Software Development Kits (SDKs)
- Professional Services

**X1® Enterprise Search Suite 6.0**

**THE PROBLEM:**  
**Lost Productivity and Increased Risk**  
 Employees spend as much as 25% of their work week searching, and often failing to find, critical data across the enterprise.\* As a result, companies incur hidden costs of thousands or even millions of dollars every month in lost productivity.

Meanwhile, IT organizations are under pressure to make information more available to end users without compromising information security. Regulations such as HIPAA, Sarbanes-Oxley and others can impose serious penalties when vital data is mismanaged.

**THE X1 SOLUTION:**  
**Federated Search from the Enterprise through the Desktop**  
 The X1 Enterprise Search Suite integrates critical business systems and bridges the gap between the desktop and the enterprise by providing a secure, unified view of personal and IT managed content found throughout the enterprise.

The X1 Enterprise Search Suite puts the power of universal, actionable search into the hands of users through a single interface to Find, Preview, and Act on the information they need to do their jobs — no matter where it exists.

The X1 Enterprise Search Suite consists of:

- The award-winning X1 Professional Client
- X1 Enterprise Server
- X1 Content Connectors
- X1 Software Development Kits (SDKs)

**Get the X1® Professional Client for only \$50 per user.**  
[Try and Buy!](#)

**Contact X1**  
 (866) X1-TECH1  
 (866) 918-3241

Ask about the best volume pricing and productivity components for your organization.

**RELATED CONTENT**

- X1 Enterprise Search Suite Product Guide
- X1 Professional Client Datasheet
- X1 Enterprise Server Product Sheet
- Interactive Tutorial: How to Use X1
- X1 Quick Start Guide
- X1 Professional Client Tips and Tricks

Visit the X1 Library for more related white papers, datasheets and case studies.

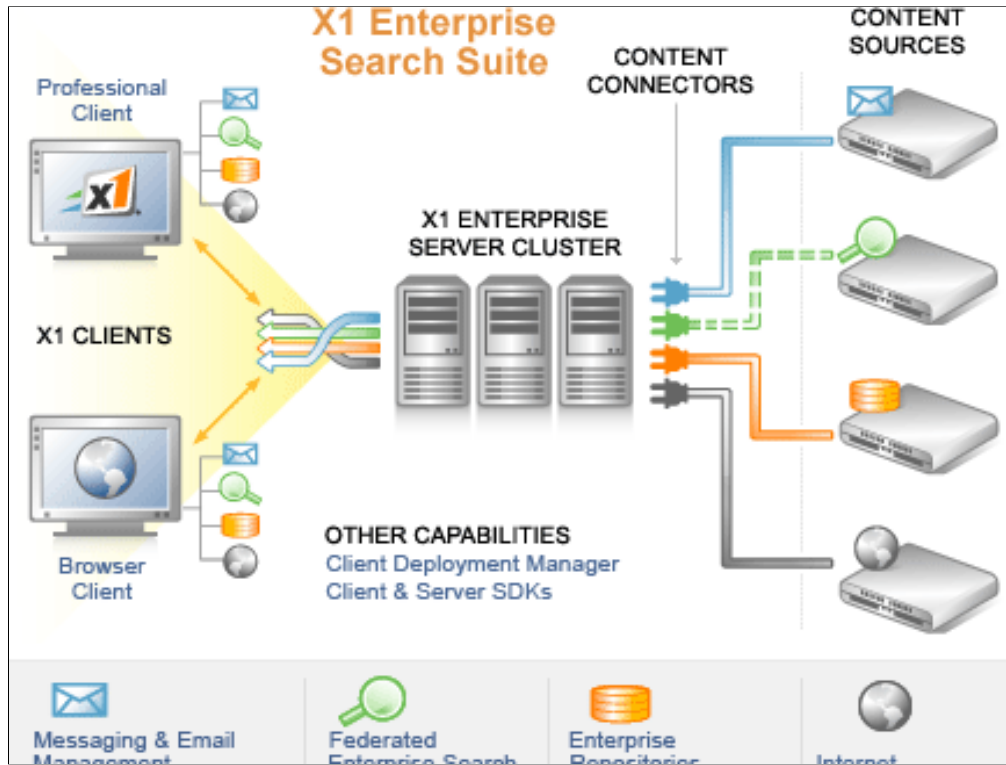
**X1 Enterprise Search Suite**

Professional Client | CONTENT CONNECTORS | CONTENT SOURCES

**2009 People's Choice Awards**  
[Vote for X1!](#)

X1 was a great desktop search and moved into the enterprise search area






X1 offers a similar enterprise search tool. Crawl email, databases, file servers, web servers and the internet. Then loads it into their cluster allowing for quick retrieval



Downloads | Contact | English | Français

**copernic Inc.** | Software Products | Business Solutions | Our Company | Store | Support

Overview | Copernic Desktop Search | Copernic Agent | Copernic Tracker | Copernic Summarizer



## Copernic Desktop Search

### The Desktop Search Solution You Were Waiting For

Copernic Desktop Search (CDS) allows to instantly search files, e-mails, and e-mail attachments stored anywhere on your PC's hard drive. The application executes sub second searching of Microsoft Word, Excel, and PowerPoint files, Acrobat PDFs, multimedia, etc. CDS is available in three versions: Home, Professional and Corporate.

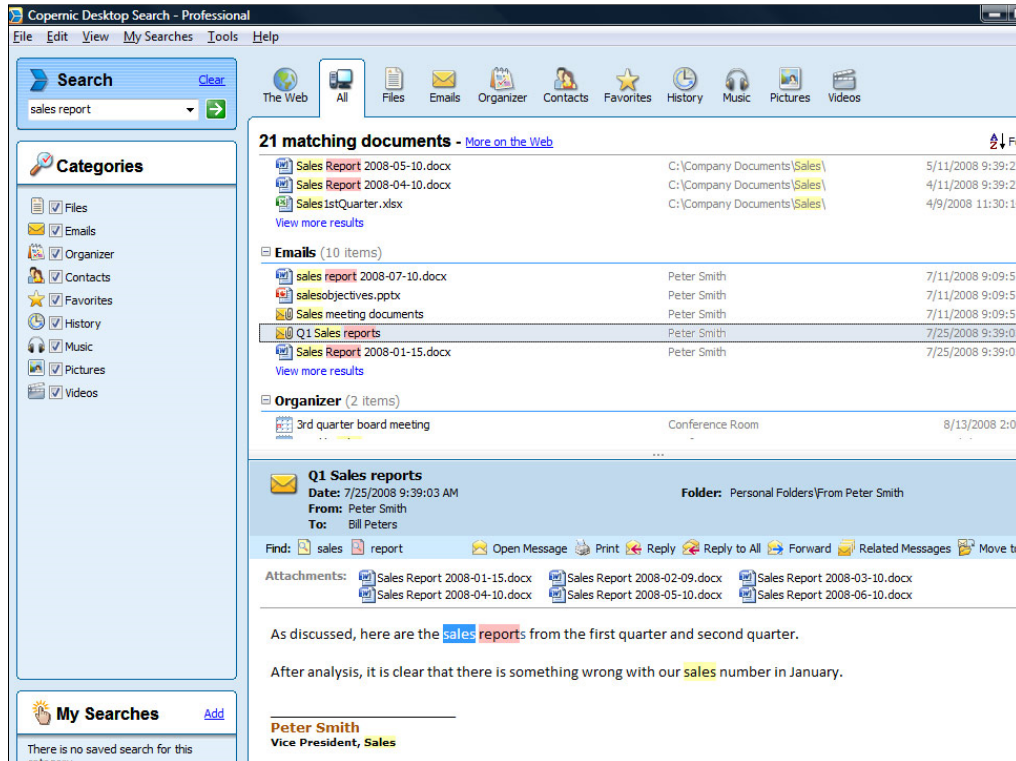
**✓ New Version 3.0**

A new mid-range version joined the family! Introducing CDS Professional. Also, lots of improvements in both the Corporate and Home versions.

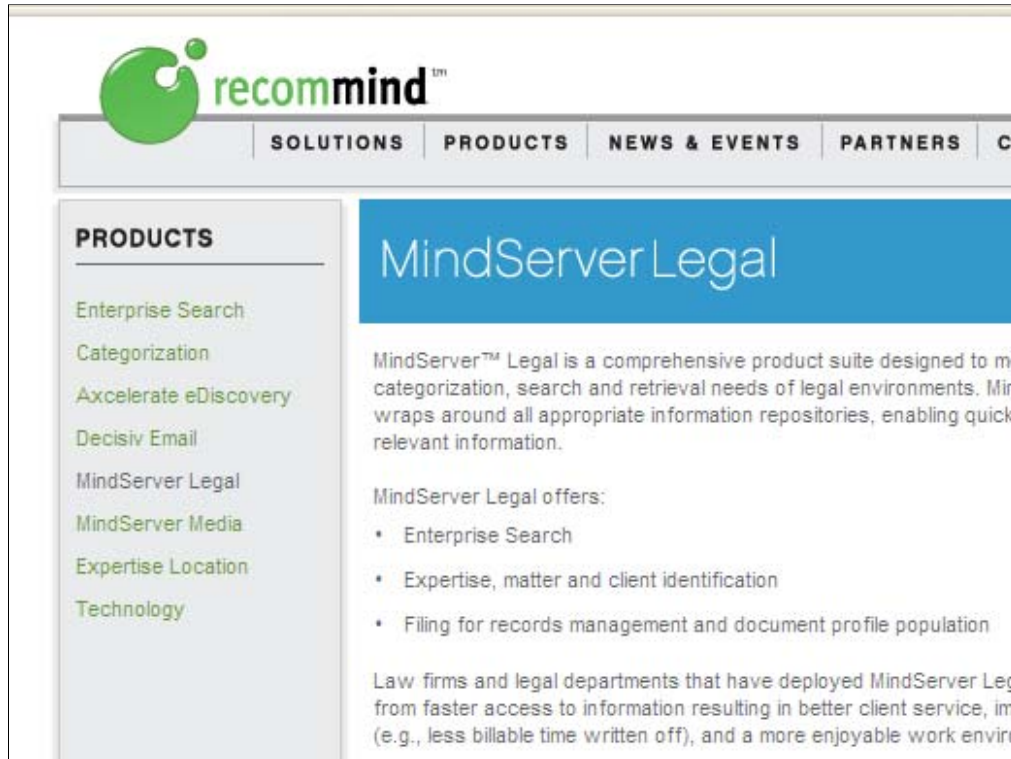



5-Star Rating

Choose the version of Copernic Desktop Search that best meets your needs →	<b>Home</b> <small>FREE for non-commercial use</small>	<b>Professional</b> <small>\$49.95 per license</small>	<b>Corporate</b> <small>\$59.95 per license</small>
	<a href="#">More info</a>	<a href="#">More info</a>	<a href="#">More info</a>
Instantly find Word, Excel, PowerPoint, PDF, HTML, Word Perfect, text, ZIP files	✓	✓	✓
Quickly locate emails or attachments from Outlook, Outlook Express, Eudora and Mozilla Thunderbird	✓	✓	✓
Streamline and optimize your search with specific refining fields or advanced search operators	✓	✓	✓
Instantly preview filtered matching results	✓	✓	✓
Search Outlook appointments, tasks and notes	✓	✓	✓
Display search results as you type	✓	✓	✓
Index network drives	✓	✓	✓
Save searches	✓	✓	✓
Customize your CDS installation using group policies (GPO)	✓	✓	✓



- Copernic has a very intuitive search screen
- Allows you to organize the results into baskets
- Allows you to preview the results



The screenshot shows the REcommind website interface. At the top left is the REcommind logo, which consists of a green circle with a white dot inside, followed by the text "recommind™". To the right of the logo is a navigation menu with the following items: SOLUTIONS, PRODUCTS, NEWS & EVENTS, PARTNERS, and CONTACT. Below the navigation menu is a sidebar on the left with the heading "PRODUCTS" and a list of product categories: Enterprise Search, Categorization, Accelerate eDiscovery, Decisiv Email, MindServer Legal, MindServer Media, Expertise Location, and Technology. The main content area features a blue header with the text "MindServer Legal". Below this header, there is a paragraph describing the product: "MindServer™ Legal is a comprehensive product suite designed to meet the categorization, search and retrieval needs of legal environments. MindServer wraps around all appropriate information repositories, enabling quick access to relevant information." This is followed by a section titled "MindServer Legal offers:" with a bulleted list of features: Enterprise Search, Expertise, matter and client identification, and Filing for records management and document profile population. At the bottom of the main content area, there is a paragraph stating: "Law firms and legal departments that have deployed MindServer Legal have experienced faster access to information resulting in better client service, improved productivity (e.g., less billable time written off), and a more enjoyable work environment."

For bigger organizations looking for a more sophisticated search there are things like REcommind



Or Interwoven's universal search

[Sigh of desire]

Features

handle millions of documents

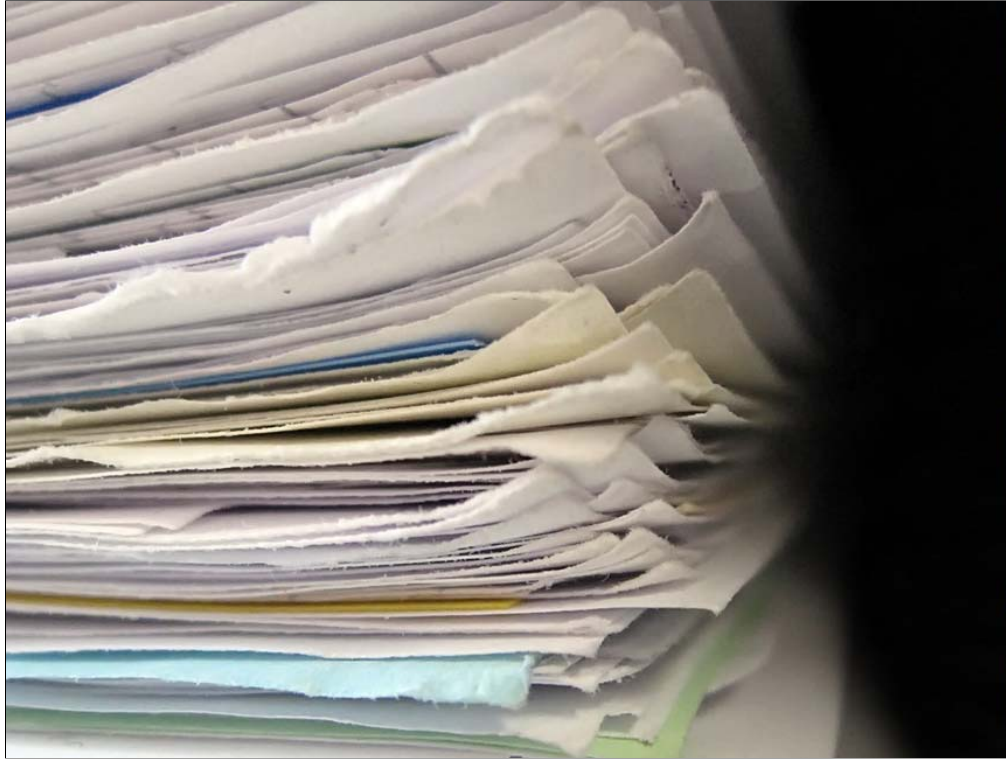
Allows you to rate documents and influence search results

Allow you annotate document (this is a great buyer form of purchase and sale agreement)



Now I want to move away from searching for documents and move into the document or information creation process.

One of the issues with the paperless office is if you start out in paper of another limited format, you need to spend resources to convert that format into something you can search for.



Google is not going to be able to do anything with that stack of internal memos sitting on your desk, your secretary's desk.

Lets think about how to move some of that information into a paperless format.

*Image by [Niklas Bildhauer](#) from Wikimedia Commons:  
[http://commons.wikimedia.org/wiki/Image:FileStack\\_retouched.jpg](http://commons.wikimedia.org/wiki/Image:FileStack_retouched.jpg)*



Email is one way.

Email was revolutionary.

You could now communicate with your computer.

At first lots of lawyers were concerned. In fact, it was not until a 1998 ABA announcement that email could be treated as a way of confidential communication with a client.

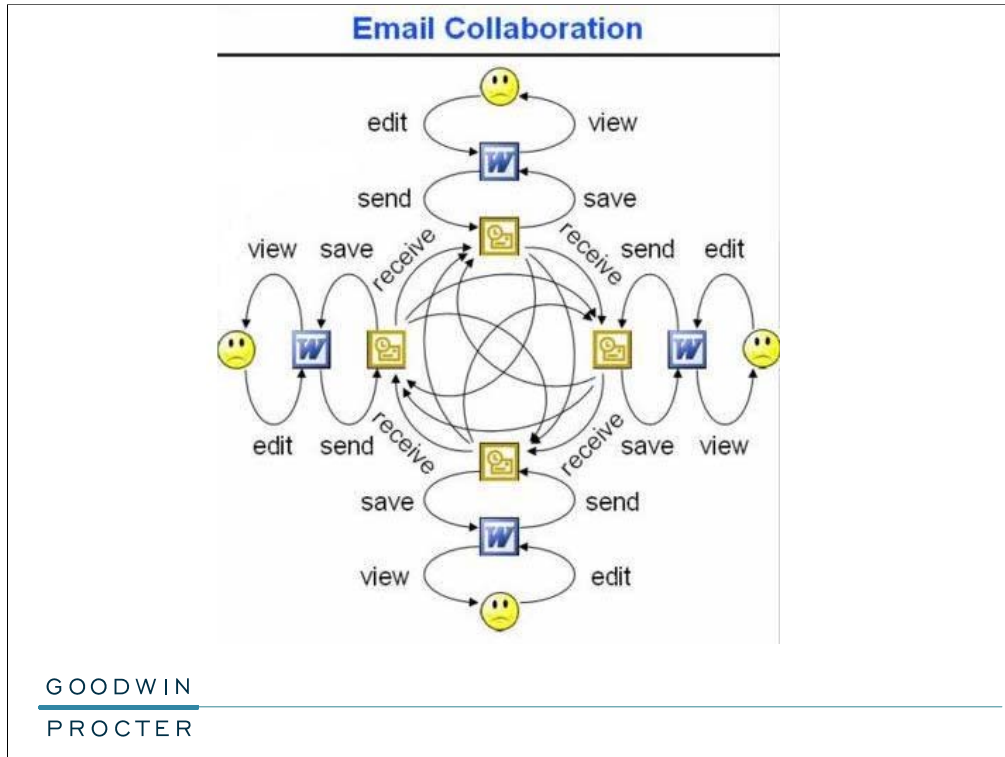


But Law firms operated very successfully for years without email  
Is there a better way to communicate; to collaborate

We have been talking about the paperless practice. I want to move beyond that to  
email free practice.

At least for internal communication.





Here is the problem with email as a collaboration tool.

It's a mess.

Everybody is looking at something different and is forced with a different view. Sender and receivers have their content in different places (inbox as opposed to sent items)

Which is the current draft?

All those emails clog up search results.



Along came Web 2.0

You could now communicate with a web page. And you could communicate in a much more collaborative way.



In particular, I want to focus on wikis.

For those of you not familiar with wikis, I assume that you are familiar with wikipedia

Over 2.5 million articles, several times larger than Encyclopedia Britannica

Nobody gets paid

The screenshot shows a Google search results page for the query "goodwin procter". The search bar at the top contains the text "goodwin procter" and a "Search" button. Below the search bar, the results are listed. The first result is "Goodwin Procter LLP" with a description: "Goodwin Procter is one of the nation's leading law firms, with a team of 850 attorneys in offices in Boston, Los Angeles, New York, Palo Alto, San Diego, ...". The second result is "Douglas Cornelius - Goodwin Procter LLP" with a description: "In addition to his real estate practice, Mr. Cornelius is a member of Goodwin Procter's Knowledge Management Department. In this role, he is responsible for ...". The third result is "Goodwin Procter - Wikipedia, the free encyclopedia" with a description: "Goodwin Procter LLP is a prominent law firm based in the United States, consisting of 850 attorneys serving clients in Boston, Los Angeles, New York City, ...". This result is highlighted with a red border. The fourth result is "Goodwin Procter LLP - Goodwin Procter LLP Law Firm Profile ..." with a description: "Browse the Goodwin Procter LLP law firm overview by Martindale-Hubbell. The Goodwin Procter LLP law firm overview page contains articles peer review ratings ...". The fifth result is "Goodwin Procter LLP - The Metropolitan Corporate Counsel" with a description: "The Editor interviews Elise Zoli, Chair of Goodwin Procter's Energy Practice Group and a Member of its Environmental Practice Group. ...".

Lets dive into to see how it works.

Search for goodwin procter

As an example, lets go to the wikipedia entry for goodwin procter



The screenshot shows a web browser window displaying the Wikipedia article for "Goodwin Procter". The browser's address bar shows the URL [http://en.wikipedia.org/wiki/Goodwin\\_Procter](http://en.wikipedia.org/wiki/Goodwin_Procter). The page features a navigation bar with links for "article", "discussion", "edit this page", and "history". A red arrow points to the "edit this page" link. The article content includes a summary of the law firm, a "History" section detailing its founding in 1912, and a sidebar with firm information such as "Type", "Founded", "Headquarters", "Key people", "Industry", "Revenue", and "Website".

You can support Wikipedia by making a tax-deductible donation.

[article](#) [discussion](#) [edit this page](#) [history](#)

## Goodwin Procter

From Wikipedia, the free encyclopedia

**Goodwin Procter LLP** is a prominent law firm based in the United States, consisting of 850 attorneys serving clients in Boston, Los Angeles, New York City, Silicon Valley, San Diego, San Francisco, and Washington, D.C.. The firm's core areas of practice are corporate, litigation and real estate, with specialized areas of focus that include financial services, private equity, leveraged finance, technology, REITs and real estate capital markets, intellectual property and products liability.

### History

In 1912, lawyers and former Harvard classmates Robert Goodwin and Joseph Procter ran into each other on the street and – the story goes – decided to start their own law firm. On July 1, 1912, Goodwin & Procter opened its offices at 84 State Street in Boston, with the partners undertaking a general practice of law.

In 1913, with business booming, the first associate was hired by the firm: Harris H. Gilman – a Harvard Law School graduate – who signed on at \$15 a week.

A year later, Joe Procter was approached by his friend and former classmate Arthur Ballantine, who inquired whether Joe's previous offer to the firm still stood. It did, and two years after the firm's founding, the to-be name partner of New York-based Dewey Ballantine joined the firm. For four years it operated as Goodwin, Procter & Ballantine.

World War I began unfolding, and by 1916 the war was directly affecting the firm. Goodwin accepted a commission into the Massachusetts National Guard, and Arthur Ballantine was called up and asked to serve in the Bureau of Internal Revenue's Legal Department in Washington. By 1917, only Procter and two associates remained to handle business. Samuel Hoar V was one of two litigators hired to help out. Six months later he too was called up for service. It wouldn't be until 1919 that everyone would rejoin the firm. Soon after, Ballantine departed and Fred Field, a well-respected tax lawyer who was a friend of Procter's and a colleague of Ballantine's at the Revenue Bureau, signed on, and the firm was known as Goodwin, Procter, Field & Hoar.

In early 1929, Fred Field was appointed a justice of the Supreme Judicial Court of Massachusetts (and would later become its Chief Justice) and the firm was renamed Goodwin, Procter & Hoar – a name it would retain for the next 72 years.

In January 2005, 24 partners from struggling Boston-based law firm of Testa, Hurwitz & Thibault joined Goodwin Procter.<sup>[1]</sup>

**Goodwin Procter LLP**

**GOODWIN | PROCT**

**Type** Law firm

**Founded** Boston, United States (1912)

**Headquarters** Boston, MA

**Key people** Regina M. Pisa, Chairman  
Managing Partner

**Industry** Legal services

**Revenue** ▲\$611.0 million USD (2012)

**Website** [www.goodwinprocter.com](http://www.goodwinprocter.com)

To edit the entry, you just click on edit this page.

http://en.wikipedia.org/w/index.php?title=Goodwin\_Procter&action=edit

You can support Wikipedia by making a tax-deductible donation.

article discussion **edit this page** history

## Editing Goodwin Procter

From Wikipedia, the free encyclopedia

You are not currently logged in. Editing this way will cause your IP address to be recorded publicly in this page's edit history. If you create an account, you can conceal your IP address and be provided with many other benefits. Messages sent to your IP can be viewed on your talk page.

Please do not save test edits. If you want to experiment, please use the sandbox.

**B** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸** **↹** **↺** **↻** **↼** **↽** **↾** **↿** **⇀** **⇁** **⇂** **⇃** **⇄** **⇅** **⇆** **⇇** **⇈** **⇉** **⇊** **⇋** **⇌** **⇍** **⇎** **⇏** **⇐** **⇑** **⇒** **⇓** **⇔** **⇕** **⇖** **⇗** **⇘** **⇙** **⇚** **⇛** **⇜** **⇝** **⇞** **⇟** **⇠** **⇡** **⇢** **⇣** **⇤** **⇥** **⇦** **⇧** **⇨** **⇩** **⇪** **⇫** **⇬** **⇭** **⇮** **⇯** **⇰** **⇱** **⇲** **⇳** **⇴** **⇵** **⇶** **⇷** **⇸** **⇹** **⇺** **⇻** **⇼** **⇽** **⇾** **⇿** **↩** **↪** **↫** **↬** **↭** **↮** **↯** **↰** **↱** **↲** **↳** **↴** **↵** **↶** **↷** **↸**

The screenshot shows a web browser window displaying the Wikipedia page for the revision history of 'Goodwin Procter'. The browser's address bar shows the URL: [http://en.wikipedia.org/w/index.php?title=Goodwin\\_Procter&action=history](http://en.wikipedia.org/w/index.php?title=Goodwin_Procter&action=history). The page title is 'Revision history of Goodwin Procter'. Below the title, there is a search bar for the history and a list of revisions. The first revision is highlighted with an orange icon, indicating it is the current version. The list of revisions includes the date, time, user name, and the size of the edit in bytes. The page also features a navigation menu on the left and a search bar at the top.

Wikipedia  
The Free Encyclopedia

navigation

- Main page
- Contents
- Featured content
- Current events
- Random article

search

Go Search

interaction

- About Wikipedia
- Community portal
- Recent changes
- Contact Wikipedia
- Donate to Wikipedia
- Help

toolbox

- What links here
- Related changes
- RSS Atom
- Upload file
- Special pages

article discussion edit this page history

You can support Wikipedia by making a tax-deductible donation.

Log in / create account

## Revision history of Goodwin Procter

From Wikipedia, the free encyclopedia  
View logs for this page

Search in history

From year (and earlier): From month (and earlier): all Go

(Latest | Earliest) View (newer 50) (older 50) (20 | 50 | 100 | 250 | 500)

For any version listed below, click on its date to view it. For more help, see [Help:Page history](#) and [Help:Edit summary](#).  
To search within page histories, try [WikiBlame](#).

(cur) = difference from current version, (last) = difference from preceding version,  
m = minor edit, → = section edit, -- = automatic edit summary

Compare selected versions

- (cur) (last) 23:35, 29 July 2008 66.181.94.5 (Talk) (3,792 bytes) (undo)
- (cur) (last) 13:29, 23 June 2008 Ram2032 (Talk | contribs) (3,792 bytes) (undo)
- (cur) (last) 06:58, 14 June 2008 Eastlaw (Talk | contribs) m (3,773 bytes) (Quick-adding category "Law firms established in 1 (using HotCat)) (undo)
- (cur) (last) 06:58, 14 June 2008 Eastlaw (Talk | contribs) m (3,730 bytes) (Quick-adding category "Law firms based in Boston Massachusetts" (using HotCat)) (undo)
- (cur) (last) 08:15, 31 May 2008 Lamro (Talk | contribs) (3,676 bytes) ({{Reflist}}) (undo)
- (cur) (last) 14:55, 2 April 2008 66.181.94.5 (Talk) (3,221 bytes) (undo)
- (cur) (last) 19:47, 30 March 2008 Dougcomelius (Talk | contribs) (3,215 bytes) (undo)
- (cur) (last) 19:44, 30 March 2008 Dougcomelius (Talk | contribs) (3,210 bytes) (→History) (undo)
- (cur) (last) 20:55, 22 February 2008 66.181.94.5 (Talk) (3,190 bytes) (→History) (undo)
- (cur) (last) 20:54, 22 February 2008 66.181.94.5 (Talk) (3,303 bytes) (→History) (undo)
- (cur) (last) 20:50, 22 February 2008 66.181.94.5 (Talk) (1,338 bytes) (undo)
- (cur) (last) 16:19, 29 November 2007 66.181.94.5 (Talk) (1,326 bytes) (undo)

and see who has been making edits and the edits they have made.

Up in the corner, you see this little orange icon.

You can subscribe to this wikipedia page and have a notification of the changes sent to you.

The screenshot shows the iNet website interface. The top navigation bar includes 'Home', 'iNet Search', 'Admin', 'Legal', 'People', 'Clients', 'Matters', 'Library', 'A to Z', 'Sites', and 'Sand Box'. The main content area is divided into three columns. The left column contains a 'Business Law Department' menu with sub-items like 'Corporate', 'Financial Services', and 'Intellectual Property'. The middle column features 'Firm News' with sections for 'Additions to the Goodwin Procter Family', 'Goodwin in the News', and 'Today's Firm Calendar'. The right column has 'Quick Links' and 'iNet Links' sections. The 'Today's Firm Calendar' shows a list of events for the day, including training sessions and meetings.

The nature of wikis changes when you limit them.

The problems with wikipedia come from the



The screenshot shows a web browser window displaying the iNet website. The page title is "Real Estate Topics Wiki". The navigation menu includes "Home", "iNet Search", "Admin", "Legal", "People", "Clients", "Matters", "Library", "A to Z", "Sites", and "Sand Box". The sidebar on the left lists various categories: "Documents", "Real Estate Topics Wiki", "Real Estate Opinions", "Real Estate Local Counsel", "Multi-State Conveyancing Database", and a list of state-specific conveyance links from Alaska to Louisiana. The main content area is titled "Real Estate Topics Wiki" and contains the following text:

You can get started and add content to any page by clicking **Edit** at the top of the page. You can learn more about wiki libraries by clicking **How To Use a Wiki**.

Everytime you hit okay and save a page, a new version is created. Clicking **History** at the top of the page will show you the different versions who made the change.

At the bottom of each page is a marker showing when the page was last edited and who made the edit.

**Main Topics:**

- 1031 Exchanges
- Americans with Disabilities Act
- Appraisers
- Bank Leases
- Best Efforts
- Consumer Price Index
- Debt Purchase
- Defeasance
- Diligence
- Entities for Real Estate
  - Independent Directors
  - Limited Liability Companies
  - Limited Partnerships
  - Nominee Trusts
  - REITs
  - Tenants in Common
- Estoppel Certificates
- FIRPTA
- Flood Zones
- Intoxicating Beverages

Two key things change with an internal wiki.

1. No anonymity

- wikipedia removed registration in order to remove barriers to contribution
- On the iNet we already know who you are, you had to logon to network

2. Security exists

- Can control whether someone can even see a wiki library
- Can control who can edit the pages in a wiki library

## Wiki Success:

- **800+ pages**
- **partners editing**

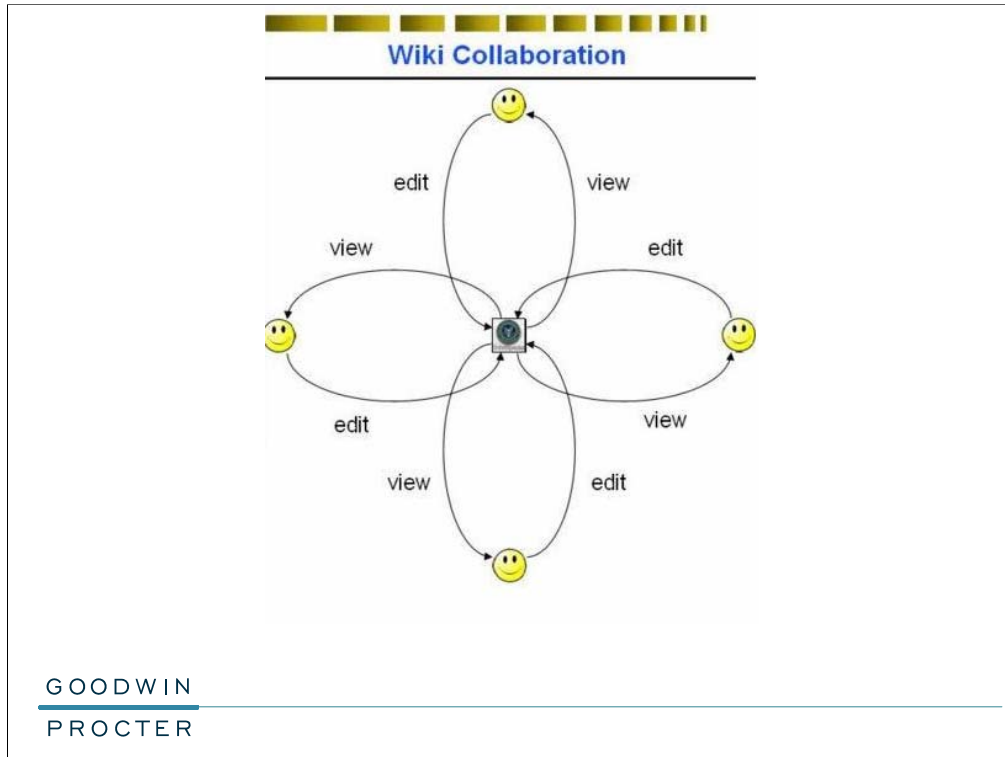
GOODWIN  
PROCTER

Slowly rolling out

Wiki-fying lots of content

800+ pages in 5 months

Partners, yes partners, Senior Partners are editing the pages.



Collaboration on wikis is greatly simplified

Edit the wiki page instead of sending an email.

The wiki sends out the notification of the change to the group.

Group can read and make further edits.

The wiki is showing the latest version of the wiki page.

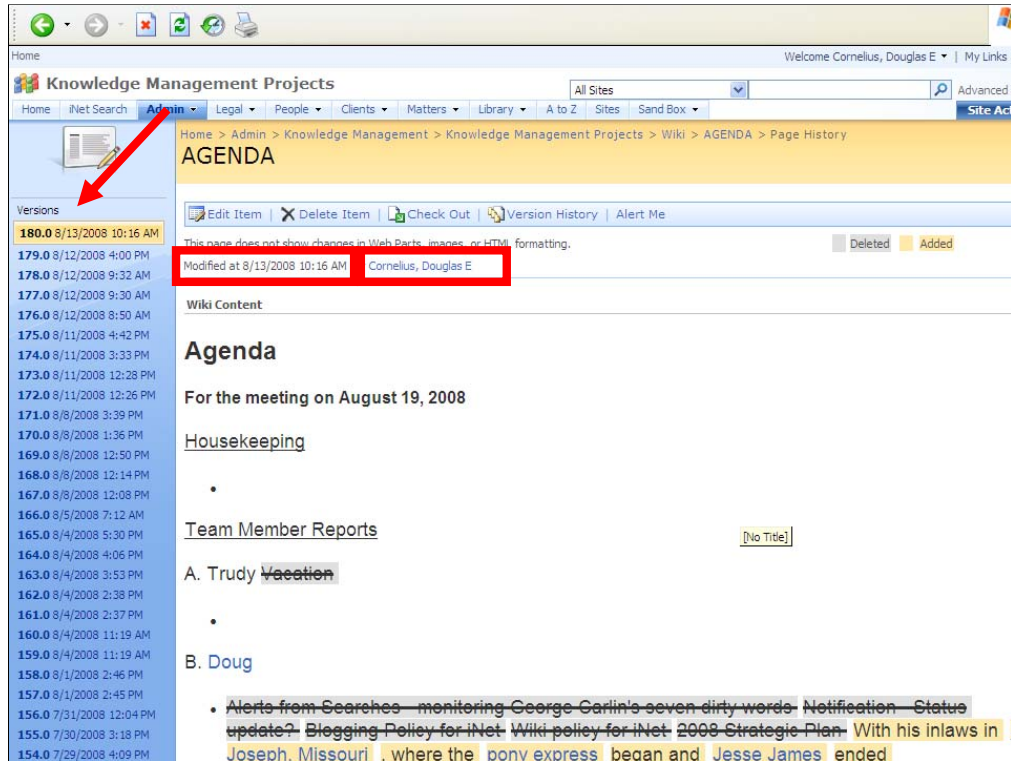
On to examples

The screenshot shows a SharePoint Wiki page titled "Agenda" for a meeting on August 19, 2008. The page is part of the "Knowledge Management Projects" site. The left sidebar contains navigation options: "View All Site Content", "Discussions" (with a link to "Strategic Plan Discussion"), "Documents" (with a link to "Strategic Plan for KM"), "Wiki Pages", "Recycle Bin", and "Recent Changes" (listing "AGENDA", "Doug", "Matter Calendar Reminder", "Wiki Platform Upgrade", and "SharePoint Upgrade"). The main content area is titled "Agenda" and includes the following sections:

- For the meeting on August 19, 2008**
- Housekeeping**
- Team Member Reports**
  - A. Trudy
  - B. Doug
    - With his inlaws in St. Joseph, Missouri, where the pony express began and Jesse James ended
  - C. Alicia
    - Profile Fields for Corporate MPG (pass through companies) -- Status? Also, need profiles create "Series A-E" and include this information for deal closing matter information collected.
    - Meeting with John E, Sara Q and Sarah Gessner regrading building dashboards [TECH Dashboa](#)
    - Matter/client open -- required public company and insider trading election (on hold for Trudy)

At the top right of the main content area, there are buttons for "Edit", "History", and "Incoming", with the "Edit" and "History" buttons highlighted in red.

KM group has been experimenting with wikis for over year.  
We keep our weekly agenda on a wiki.  
As with wikipedia, a simple button to click to edit  
(if you do not have edit rights, you do not see the edit button)  
and a history of the page.



On the history page, you can see

- Changes
- Who made the edits
- When they made the edits
- Version history of the page. Every time you edit and save, a new version is created automatically

The screenshot shows a web browser window displaying a wiki page. The browser's address bar shows the URL: <http://www.jdsupra.com/post/documentViewer.aspx?fid=63538440-e8d5-4baa-9237-611b097e7a76>. The website header includes the logo for 'i.net' (The Goodwin Procter Information Network) and navigation links: Home, iNet Search, Admin, Legal, People, Clients, Matters, Library, A to Z, Sites, and Sand Box. The page title is 'Boston Capital Mortgage' and the page content is titled 'Practices and Procedures for the Mortgage Fund Transactions'. The main text discusses mortgage loans, equity capital, and diligence. A sidebar on the left contains a 'Recycle Bin' and 'Recent Changes' section. A list of links is visible on the right side of the page.

**Practices and Procedures for the Mortgage Fund Transactions**

The mortgage loans will only be for projects where [redacted] already has committed to provide equity capital.

[redacted] markets the mortgage program to their developer partners on the "seamlessness" of the transaction. A substantial part of the diligence is already conducted by [redacted] on the equity side. One of our goals should be to reduce or eliminate redundant requests.

Most of the loans are construction loan that convert to permanent loans. There are also some construction only loans and some permanent only loans.

- Documents
- Property Diligence
- Borrower Diligence
- Guarantor Diligence
- Post-Closing
- Contacts
- Billing

We have been using wikis to manage clients

Such as turning their practices and procedures into a wiki

The screenshot shows a web browser window displaying a page from 'inet The Goodwin Procter Information Network'. The page is titled 'Boston Capital Mortgage' and 'Sunshine Peak Annex'. The breadcrumb trail is 'Home > Clients > Client Team Sites > [redacted] Mortgage > [redacted] Mortgage Wiki > Sunshine Peak Annex'. The main content area is titled 'Loan for Sunshine Peak II' and contains a table with the following data:

Matter Page Link	184111
Property Name:	Sunshine Peak Annex
State:	Colorado
Type:	Convertible
Closing Date:	August 7
Developer:	[redacted] Associates
BCFM #	033
Transaction Status	Active
Billing Status	Cost of 2 UCC searches to be billed to BC
Closing Binder	

Below the table is a 'Notes:' section. On the left side of the page, there is a sidebar with a 'Recycle Bin' icon and a 'Recent Changes' section listing 'Sunshine Peak Annex', 'How To Use This Wiki Library', 'Home', 'Ashton Brown Mill', and 'Billing'. There is also a 'View All Pages' link at the bottom of the sidebar.

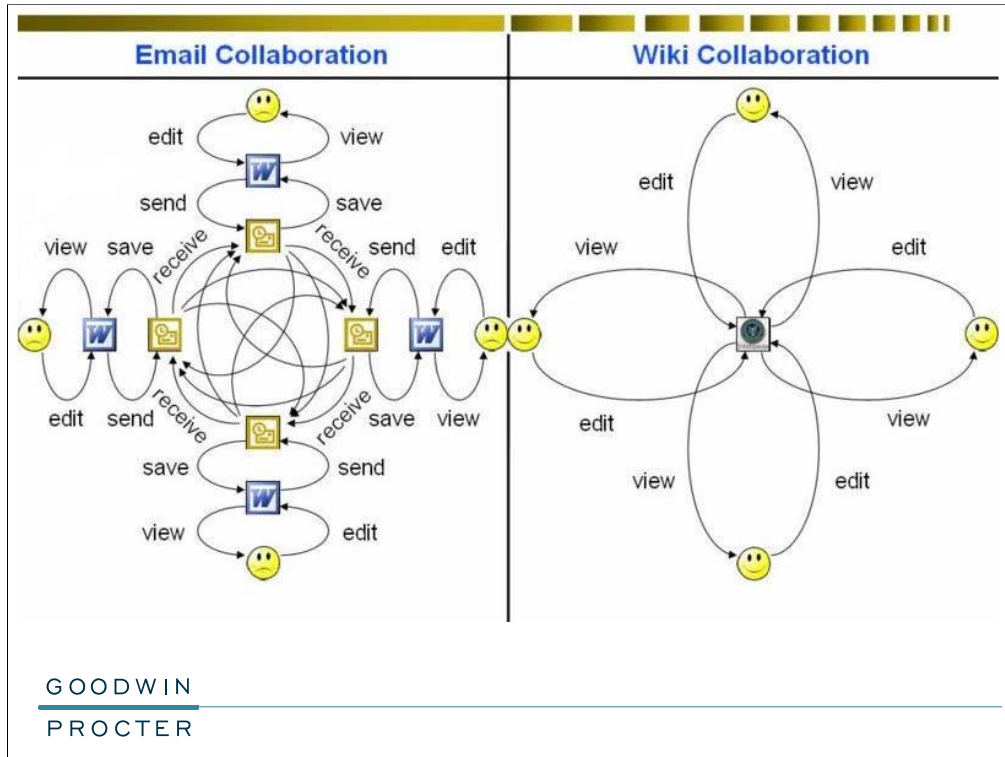
Managing client matters in wiki pages

The screenshot shows a web browser window displaying the 'Real Estate Topics Wiki' page. The browser's address bar shows the URL: <http://www.jdsupra.com/post/documentViewer.aspx?fid=63538440-e8d5-4baa-9237-611b097e7a76>. The website header includes the 'i.net' logo and navigation links: Home, iNet Search, Admin, Legal, People, Clients, Matters, Library, A to Z, Sites, and Sand Box. The main content area is titled 'Real Estate Topics Wiki' and includes a 'Home' link, breadcrumb navigation, and a 'View All Site Content' link. The page content is divided into sections: 'Documents' (with a link to 'Real Estate Topics Wiki'), 'Real Estate Opinions', 'Real Estate Local Counsel', and 'Multi-State Conveyancing Database'. The 'Multi-State Conveyancing Database' section lists various states: Alaska, Arkansas, California, Colorado, Connecticut, Delaware, District of Columbia, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, and Louisiana. The 'Main Topics' section lists various legal topics: 1031 Exchanges, Americans with Disabilities Act, Appraisers, Bank Leases, Best Efforts, Consumer Price Index, Debt Purchase, Defeasance, Diligence, Entities for Real Estate (including Independent Directors, Limited Liability Companies, Limited Partnerships, Nominee Trusts, REITs, and Tenants in Common), Estoppel Certificates, FIRPTA, Flood Zones, and Intoxicating Beverages.

Capturing substantive legal knowledge in wikis.

These wiki pages come back great in search results





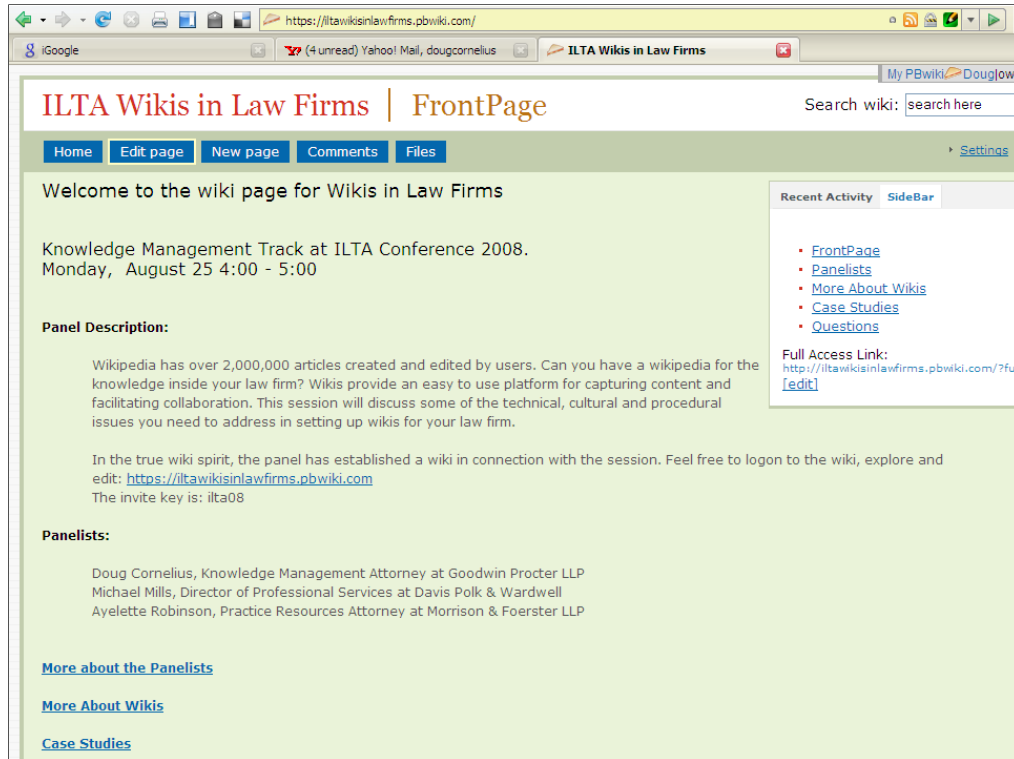
Compare the behaviors side by side.

I think you will wikis to be a great way to collaborate.

It is a different behavior, a different process.

It just happens to be simpler.

It is easier to find that content in a wiki and these web based communication tools than searching in email and documents.



We think the best way to understand a wiki is to actually use one.


There is a page for questions. Feel free to edit the page and add your question. The panelists will add our answers onto the page.

**Itawikisinlawfirms.pbwiki.com**

GOODWIN  

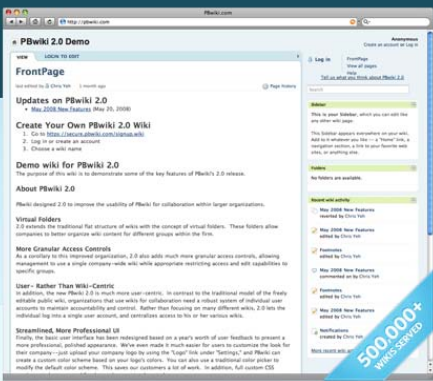
---

PROCTER




[doug@dougcornelius.com](#) | [Sign out](#) | [Help](#)


Business | Academic | Personal | Features | Pricing





## Simple, secure, collaboration


Create your own wiki in 60 seconds


 Easily share files with users

 Email notifications keep everyone up to date

 Set access controls for pages and folders

 Quickly add others to the project

 Monitor who's changed each page

 See all features

Create a Wiki
View Demo
Buy Now

866-WIKI-4ME or [sales@pbwiki.com](mailto:sales@pbwiki.com)

International: +1 (415) 963-4369

### Business

Trusted by 30,000+ businesses

- ▶ Project Management
- ▶ Intranet / Extranet
- ▶ Public Communication
- ▶ Enterprise

[Learn More >](#)

### Academic

Used by over 250,000 educators

- ▶ Classroom
- ▶ Library
- ▶ Campus
- ▶ District/University

[Learn More >](#)

### Personal

The world's easiest, fastest, free wiki

- ▶ Individuals & Groups



[Home](#)
[About Us](#)
[Products](#)
[Solutions](#)
[Customer Login](#)



## Introducing Socialtext 3.0

### Connected Collaboration with Context

Socialtext 3.0 lets your organization work in a way that is open and connected. Because the way work gets done is by people working with people: tapping into each other's ideas and expertise, leveraging each other's knowledge and insights, re-purposing each other's output.

[Learn More](#)

*Get your 14 day free trial*



You will experience first-hand the benefits of using Socialtext as you and your colleagues create and share information, discover subject matter experts, and form close relationships. Your trial includes Socialtext Dashboard and Socialtext People.

[Get your free trial](#)

*Watch Socialtext 3.0 in action, in 60 seconds*



[Click here to view larger](#)

*Join the Customer Exchange*



For customers that want to connect with other users like them, the Customer Exchange provides a virtual community using a wiki workspace for sharing experiences and discussing wiki use-cases and best practices.

[Socialtext Exchange](#)

# ThoughtFarmer

Home Product Demo Customers Blog Company

## INTRANET 2.0

ThoughtFarmer is next-generation intranet software: wikis, blogs and social networking for effective internal collaboration.

### 3.0 now available for order!

Blogs, Calendars, Forums, Multilingual  
[Read the 3.0 release announcement](#)

**From our blog...**

- [What can intranet CMSs learn from wikis? A lot.](#)
- [ThoughtFarmer at KMWorld & Intranets 2008](#)
- [Sneak Peak at IDEO's Take On Knowledge Sharing](#)
- [Use ThoughtFarmer for Mobile Intranet Access](#)

**ThoughtFarmer Video (90 secs)**  
**Love your intranet.**



**View screenshots**

**Bella Vista IV Floorplans**  
Floorplans, site diagrams, 3D renderings in JPEG, PDF, and AutoCad format (where applicable).  
Chief architect for Bella Vista IV was **Van Heller Demarc Architects** in Chinatown. Primary contact is **Harry Dodson**, 1-888-694-3999 x77.

**Overall site elevations**  
site elevations, Bella Vista, Pacific. Added 4 days ago by David  
Shows site elevations for phase one and two.

**Artist's rendering**  
Main rendering used in marketing materials.

**Nancy D. says...** posted 6 mins ago  
David, wondering if I can get a hold of the pre-release AutoCad of Bella phase 3, level 6, suite 112?

01:29



One thing about these 2.0 tools is that providers can host them for you.  
You can step into the world of cloud computing.

We have talked about reducing paper and digitizing your documents.

I talked about reducing email

I have few minutes to talk about outsourcing your IT.

The screenshot shows the Google Apps homepage. At the top left is the Google Apps logo. To its right is the text "Welcome to Google Apps". In the top right corner, there is a "Change Language" dropdown menu set to "English" and a link for "Returning user sign in".

On the left side, there is a "Home" section with several links: "Messaging", "Collaboration", "Latest information", "Getting help", and "Our customers".

The main content area features a heading: "Software-as-a-service for business email, information sharing and security". Below this heading is a paragraph: "Whether your business is moving everything to the cloud, just wants an affordable email solution or struggles to give employees access to critical information, Google Apps will help you stretch resources and work smarter."

There are three main sections with icons and text:

- Messaging:** Accompanied by a Gmail icon, it states: "Gmail, Google Calendar and Google Talk are powerful tools that can save your company money and time."
- Collaboration:** Accompanied by an icon of a document and a pencil, it states: "Google Docs, Google Video and Google Sites complement traditional office software to make teamwork easier. Companies or departments can use these apps on their own to be [more productive](#)."
- Security for on-premise email:** Accompanied by a padlock icon, it states: "Email security, archiving and encryption, powered by Postini, complement Microsoft Exchange, Lotus Notes and other solutions. [Web security](#) is also available."

Below these sections, there is a link: "See our solutions for [schools](#), [non-profits](#) and [ISPs](#)."

A red banner contains the text: "New! Follow the Apps Edu bus as we make our way to universities across America. [Learn more](#)".

At the bottom, there is a copyright notice: "©2008 Google - [Terms of Service](#) - [Program Policies](#) - [Help Center](#)".

On the right side, there is a blue button that says "Compare editions and Sign Up". Below it is a video player showing a play button icon and a progress bar at 0:00 / 0:00. Below the video player is a link: "See more [Google Apps videos](#)".

No surprise that one of the leaders in this area is Google.

Cloud computing is new term, you may also hear software as a Service used.

Out source IT save money and aggravation.



**Google Apps** Welcome to Google Apps

[Home](#)  
[Messaging](#)  
[Collaboration](#)  
[Latest information](#)  
[Getting help](#)  
[Our customers](#)

**Try Premier Edition free, or use the ad-supported Standard Edition**

Both editions include:

- Gmail and Google Calendar to help businesses save money and keep employees connected. Mobile support and IMAP are included.
- Google Docs and Google Sites to enhance your company's traditional productivity software and help employees share information efficiently.

**Premier Edition**  
Free 30-day trial\*

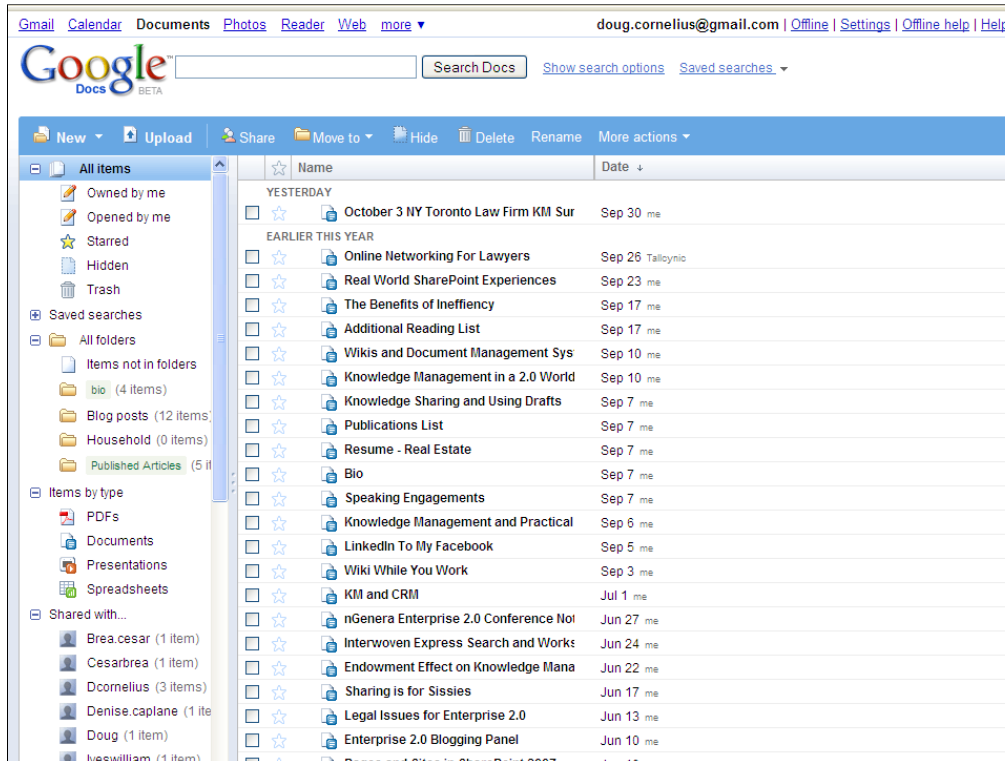
**Standard Edition**

[Begin Free Trial](#) [Get Started](#)

[Contact corporate sales](#)

Price	\$50 / user account / year	Free, ad-supported
<b>Messaging application features</b>		
- Gmail and Google Calendar	✓	✓
- Gmail storage	25 GB / account	7.191186 GB / account
- 99.9% Gmail uptime guarantee**	✓	
- Gmail ads can be disabled	✓	
- Email Security, powered by Postini	✓	
- Email Archiving, powered by Postini	90-day message recovery, can be extended	
- Resource scheduling in Google Calendar	✓	
- SSL enforcement for secure HTTPS access	✓	
<b>Collaboration application features</b>		
- Google Docs and Google Sites	✓	✓
- Google Sites storage	10 GB plus 500 MB per user for shared storage	10 GB for shared storage
- Google Video for private, secure video sharing	✓	

For nominal amount you get a great IT infrastructure. You can even try it our for free.



I am an avid user of Google Apps.

I use it for my personal documents, my personal wiki.

Article writing story

GOODWIN	PROCTER
	The End