## Data Points: EDD Considerations - AMLAW, Socha-Gelbmann, and Gartner Research

Survey: Thirteenth Annual AMLAW Tech Survey(1) Audience: AMLAW 200 Firms				Survey: Sixth Annual Socha Gelbmann Electronic Discovery Survey (2)								Report: Marketscope for eDiscovery Software Product Vendors (4)  Audience: Organizations Interested In Electronic Discovery				
Audience: AMLAW 200 Firms Respondants: 109				Audience: Vendors, Law Firms, Corporations Respondants: 155 107 Vendors, 29 Law Firms, 19 Corporations								Authors: Debra Logan, John Bace, Whit Andrews.				
What electronic evidence data discovery vendors does the firm use?				Top overall service providers?  Top overall software providers?								Top overall software providers?				
Organization	Change (%) 07-08	2008	2007	Organization	Change 07-08	2008*	2007**(3)	Organization	Change 07-08	2008***	2007****	Organization	Change 07-08	2008	2007(5)	
Kroll Ontrack Inc.	0%	62%	62%	Autonomy Zantaz	0	1	1	Autonomy Zantaz	0	1	6	Clearwell Systems Inc.	1	Strong Positive	Positive	
Lexis Nexis	10%	48%	38%	Fios Inc.	5	1	6	Clearwell Systems, Inc.	5	1	6	FTI Technology (Attenex)	1	Strong Positive	Positive	
IPRO Tech Inc.	20%	45%	25%	FTI Consulting	0	1	1	FTI Consulting	0	1	1	Symantec	0	Strong Positive	Strong Positive	
FTI Consulting, Inc.	10%	34%	24%	Kroll Ontrack Inc.	0	1	1	Guidance Software	0	1	1	ZyLAB	0	Strong Positive	Strong Positive	
Zantaz Inc.	11%	27%	16%	Lexis Nexis	0	1	1	Lexis Nexis	0	1	1	AccessData	1*****	Positive	Not Covered	
Merill Corporation	9%	26%	17%	Encore Discovery Solutions	0	6	6	Attenex Corp.	-5	6	1	Autonomy (Zantaz)	1	Positive	Promising	
Attenex Corp.	7%	24%	17%	Epiq Systems Inc.	15	6	21	CT Summation Inc.	-5	6	1	CA	1*****	Positive	Not Covered	
DTI Global	2%	24%	22%	Huron Consulting Group Inc.	15	6	21	Epiq Systems	5	6	11	Guidance Software	-1	Positive	Strong Positive	
Stratify Inc.	0%	23%	23%	KPMG	0	6	6	iConect Development	5	6	11	IBM	1*****	Positive	Not Covered	
Fios inc.	-4%	19%	23%	Renew Data Corp.	0	6	6	Symantec Corp.	5	6	11	Kazeon	0	Positive	Positive	
Encore Legal Solutions	-1%	17%	18%	EED	-5	11	6	AccessData Corp.	0	11	11	Mimosa Systems	2	Positive	Caution	
Guidance Software Inc.	3%	17%	14%	Ernst & Young	-5	11	6	Equivio	0	11	11	PSS Systems	0	Positive	Positive	
Pitney Bowes	1%	17%	16%	Merrill Corp.	10	11	21	Kazeon Systems	0	11	11	Recommind	0	Positive	Positive	
Renew Data Corp.	-1%	17%	18%	ONSITE3	0	11	11	Kroll Ontrack Inc.	0	11	11	Anacomp (CaseLogistix)	1*****	Promising	Not Covered	
CaseCentral, Inc.	-10%	16%	26%	Stratify Inc.	0	11	11	MetaLincs	0	11	11	CommVault	1*****	Promising	Not Covered	
EED	-8%	16%	24%	CaseCentral Inc.	5	16	21					Listed Vendors Harvested from Public Information On 07/08 Reports				
First Advantage	4%	14%	10%	Computer Forensic Services	5	16	21					Inference	****	N/A	Positive	
ONSITE3	-8%	13%	21%	Daticon, Inc.	5	16	21					Iron Mountain (Stratify)	****	N/A	Positive	
Discovery Mining Inc.	7%	12%	5%	Discovery Mining Inc.	5	16	21					Kroll	****	N/A	Positive	
Discover- e Legal, LLC	3%	11%	8%	eMag Solutions	-5	16	11					LexisNexis (AppDisc))	****	N/A	Positive	
Spi	4%	10%	6%	Guidance Software	15	16	1					Oce	****	N/A	Promising	
Alpha Systems	3%	8%	5%	IE Discovery Inc.	-5	16	11					ONSITE3	****	N/A	Caution	
Custom in-house	1%	8%	7%	Pitney Bowes	5	16	21					Orchestria	****	N/A	Positive	
Capitol, LLC.	2%	6%	4%	Spi	-5	16	11					Pitney Bowes	****	N/A	Promising	
Cricket Technologies	-2%	6%	8%	TechLaw Solutions	5	16	21					RenewData	****	N/A	Promising	
Syngence Corporation	-1%	6%	7%									Xerox	****	N/A	Positive	
Daticon LLC	-5%	5%	10%									Orchestria	****	N/A	Positive	
None	-3%	1%	4%									Pitney Bowes	****	N/A	Promising	
Other	19%	40%	21%									RenewData	****	N/A	Promising	
				and the above learner for the Australia LT Land Civil								Xerox	****	N/A	Positive	

- (1) Source: Am Law Tech 2008: IT in the Balance. http://www.law.com/jsp/legaltechnology/pubArticleLT\_jsp?id=1202425136351, October 2008.
- (2) Source: Sixth Annual Socha Gelbmann Electronic Discovery Survey. http://www.lawtechnews.com/r5/showkiosk.asp?listing\_id=2117297, August 2008.
- (3) Source: Fifth Annual Socha Gelbmann Electronic Discovery Survey. http://www.sochaconsulting.com/2007surveyresults.php, August 2007.
- (4) Source: Marketscope for E-Discovery Software Product Vendors, Gartner Research, December 2008. Based on Internet Research of Vendor Announcements
- (5) Source: Marketscope for E-Discovery and Litigation Support Vendors, Gartner Research, December 2007. http://eval.symantec.com/mktginfo/enterprise/articles/b-review\_ms\_for\_ediscovery\_12\_14\_07.pdf
- \* Ranked 1-25 with 1-5, 6-10, 11-15, and 16-25 being ranked in alphabetical order. For purposes of comparison this document presents each group of as "tied" at highest tier number.
- \*\* Ranked 1-20 with 1-5, 6-10, and 11-20 being ranked in alphabetical order. For purposes of comparison this document presents each group of as "tied" at highest tier number. All non ranked assigned 21 for comparison purposes.
- \*\*\* Ranked 1-15 with 1-5, 6-10, and 11-15 being ranked in alphabetical order. For purposes of comparison this document presents each group of as "tied" at highest tier number.
- \*\*\* Ranked 1-10 with 1-5, and 6-10 being ranked in alphabetical order. For purposes of comparison this document presents each group of as "tied" at highest tier number. All non ranked assigned 11 for comparison purposes.
- \*\*\*\* Ranked As 1 In Software Breakout (2008)
- \*\*\*\*\* Gartner Research Only Covered eDiscovery Software Providers in 2008 Marketscope (No Coverage Of Pure eDiscovery Service Providers As Was Included In 2007 Marketscope).
- \*\*\*\*\*\* Those Organizations Listed In 2008 And Not In 2007 Received A "1" Rating In The Change Column (2007-2008) Regardless Of Their Initial Placement In 2008)

