



## **The LinkedIn - JD Supra Connection**

A JD Supra 'How-to' Webinar

Wednesday, October 13, 2010  
9:30 to 9:45 AM PDT

Questions? [adrian@jdsupra.com](mailto:adrian@jdsupra.com)  
Twitter: @AdrianLurssen



Today, within 15 minutes, you will **learn how to...**

- connect your JD Supra & LinkedIn accounts so that when you upload a document on one site, it automatically appears on both
- include your entire portfolio of JD Supra documents directly on your LinkedIn profile
- make it easy for LinkedIn readers outside your network to connect to you through your legal updates/documents
- automatically notify your LinkedIn network when you upload new legal content
- further optimize your LinkedIn-JD Supra connection...

You are: an attorney, consultant, firm marketing director, JD Supra member, legal professionals interested in starting on JD Supra, already on LinkedIn...

Welcome!

FIRST: on JDSupra.com

Connect from  
JD Supra → LinkedIn

A quick, single step so that whenever you upload a document on JD Supra, we're able to notify your network on LinkedIn.

ONE

[Log In](#) | [Join Today](#)

Search All Docs

**Search**

advanced

HOME

LEGAL INFO

SEARCH LAWYERS

BROWSE SUBJECTS

OUR SERVICES

UPLOAD

Business Law

Personal Law

Government Law

Law Practice

## Labor & Employment Law

Timely Labor & Employment Law information: news & analysis from the lawyers, firms and professionals publishing on JD Supra.

### FEATURED NEWS



#### Fenwick Employment Brief - October 11, 2010

Fenwick & West LLP

The Ninth Circuit Court of Appeals in San Francisco recently addressed the question of whether and under what circumstances a new employer qualifies as a "successor in interest" to an old employer under the Family

### Top 5 Contributors

1. Ford & Harrison LLP [302 docs]
2. Littler Mendelson [212 docs]
3. Morrison & Foerster LLP [133 docs]
4. Mintz Levin - Employment, Labor & Benefits Section [124 docs]
5. Sheppard Mullin Richter & Hampton LLP [108 docs]

[View All](#)

JD Supra Member? [Log in at www.jdsupra.com](http://www.jdsupra.com) and Sync

### Member Login

Login ID:

Password:

Log In

Remember me?

[Forgot your Login ID/password?](#)

TWO



ACCOUNT

Home

Settings

Login/Password

Upgrade

PROFILE

Edit Profile

View My Profile

DOCUMENTS

Upload

Edit

Upload Services

INSIGHT & STRATEGY

View Analytics

View Trends

SOCIAL MEDIA

Sync with LinkedIn

Sync with Facebook

[Get noticed: let JD Supra increase your visibility online.](#)

Your Information

**Account Type:** **Basic** [Upgrade | Compare]

**Doc Management:** [Upload | Edit]

**Profile Status:** *Live* [Upload a Document]

Other Ways to Enhance Your Account

- ▶ [Have you synced your LinkedIn and JDS accounts to ensure contacts can find you easily on LinkedIn via your content?](#)
- ▶ [Feed your content to your Facebook page with our JD Supra docs application.](#)
- ▶ [Add your content to your blog or website.](#)

SHOWCASE YOUR EXPERTISE ON LINKEDIN *new!*

Connect your LinkedIn and JD Supra accounts: automatically notify your professional network whenever you upload a document on JD Supra.

[Sync to LinkedIn Now](#)

Use JD Supra to increase your online reach.

[Upload Document](#)

THREE

On the 'My Account' page, click 'Sync to LinkedIn Now'

### Grant JD Supra Connect access to your LinkedIn Account "Adrian Lurssen"

Only allow access if you trust this application with your LinkedIn network information



FOUR



Email:

Password:  [Forgot password?](#)

Access Duration: **Until Revoked** [change](#)

You can always revoke JD Supra Connect's access through your [settings](#) page. By granting access you agree to the LinkedIn [Terms of Service](#)

A one-time sync, include your LinkedIn login credentials here.

## Labor & Employment Law

Timely Labor & Employment Law information: news & analysis from the lawyers, firms and professionals publishing on JD Supra.

### FEATURED NEWS



#### Fenwick Employment Brief - October 11, 2010

Fenwick & West LLP

The Ninth Circuit Court of Appeals in San Francisco recently addressed the question of whether and under what circumstances a new employer qualifies as a "successor in interest" to an old employer under the Family

### Top 5 Contributors

1. Ford & Harrison LLP [302 docs]
2. Littler Mendelson [212 docs]
3. Morrison & Foerster LLP [133 docs]
4. Mintz Levin - Employment, Labor & Benefits Section [124 docs]
5. Sheppard Mullin Richter & Hampton LLP [108 docs]

[View All](#)

New to JD Supra? [Join Using LinkedIn Info](#)



Want more readers for your writing? Distribute your work on JD Supra.

## Join Now:

▶ Start an account using your **LinkedIn** information

Save yourself setup time *and* engage your LinkedIn connections with great legal content.

[Learn more»](#)

- OR -

▶ Start an account from scratch

TWO

[Link Accounts](#)

First Name

Last Name

Email  (This is your Login ID)

Select Password  (At least 6 characters)

Select Profession

Yes, keep me in the know with JD Supra news, updates, and offers. ([View Privacy Policy.](#))

All fields required. By clicking "Submit" you agree to our [terms & conditions.](#)

[Submit](#)

“...provides exposure that would otherwise be nearly impossible to get.”

**The New York Times**

WHO'S USING JD SUPRA?



KattenMuchinRosenman LLP



...and others

### Grant JD Supra access to your LinkedIn Account "Adrian Lurssen"

Only allow access if you trust this application with your LinkedIn network information



**Access Duration:** **Until Revoked** [change](#)

Ok, I'll Allow It

Cancel



You can always revoke JD Supra's access through your [settings](#) page. By granting access you agree to the LinkedIn [Terms of Service](#)

THREE

---

**Darrin Mish, Tampa Tax Attorney** uploaded **Supreme Court to Decide on Student Doctors Tax Status** using JD Supra.  
View this document.

6 days ago • Like • Comment

---

---

**Nancy Myrland** uploaded **WE MUST PRACTICE** using JD Supra. View this document.

6 hours ago • Like • Comment

---

Now, we notify your LinkedIn network after each upload on JD Supra...



## RECOMMENDATIONS

**Lori Ruff** was recommended by business partner [J Scott Radel CPC](#) *Attended both Training Seminar at this year's NAPS Convention. Get insight to leveraging Social Med...* [Read more](#)

**Reuben Steiger** was recommended by colleague [Marc Viale](#) *Reuben is an innovative "make it happen" kind of guy. In a short time, Reuben was able to help us p...* [Read more](#)

**R Keith Beal** recommends colleague [Aniket Malvankar](#) Sr Engineer- Systems at Powerwave Technologies *Aniket is a brilliant systems engineer. His knowledge of and insight into wireless communications is...* [Read more](#)

---



## EVENTS

[Scott Roberts](#) is attending [Twitter Founders: Biz Stone and Ev Williams](#) on October 11, 2010 [RSVP](#)

[Peter Shafran](#) added [River Spirit Music Presents Riley Etheridge Jr.](#) to be held on October 08, 2010 [RSVP](#)

[Bruce Colwin](#) will be attending [Networking Happy Hour with Vintage](#) on October 12, 2010 [RSVP](#)

---



## APPLICATIONS

[Darrin Mish, Tampa Tax Attorney](#) uploaded [Thousands of Non-profits Risk Losing Tax-free Status as Deadline Looms](#) using [JD Supra](#) . [View this document](#) .

[Erik Magraken, ICBC Injury Claims Lawyer](#) uploaded [Scope Of Pre-Trial Document Production Under The New BC Supreme Court Rules Discussed](#) using [JD Supra](#) . [View this document](#) .

[Thomas J. Lamb](#) uploaded [Aredia / Zometa Jaw Injury Lawsuit In New Jersey Ends In Defense Verdict For Novartis](#) using [JD Supra](#) . [View this document](#) .

---

[See more updates »](#)

And your activity is noted in LinkedIn's network updates (incl daily/weekly emails)...

SECOND: on LinkedIn.com

Include your legal updates  
& other JD Supra content  
directly on LinkedIn

## Applications

[FAQ](#) [Feedback](#) [Browse More Applications](#)

**LinkedIn Applications enable you to enrich your profile, share and collaborate with your network, and get the key insights that help you be more effective.** Applications are added to your homepage and profile enabling you to control who gets access to what information.



### Portfolio Display

by Behance

Showcase your creative work in your LinkedIn Profile with the **Creative Portfolio Display** application. Free, easy to manage, and supports unlimited multimedia content.



### Events

by LinkedIn

Find professional events, from conferences to local meet-ups, and discover what events your connections are attending.



### Legal Updates

by JD Supra

Get legal news that matters to you and your business. (Lawyers, upload your articles and other content. Be found for your expertise on LinkedIn.)



### Polls

by LinkedIn

The **Polls** application is a market research tool that allows you to collect actionable data from your connections and the professional audience on LinkedIn.



### Reading List by Amazon

by Amazon

Extend your professional profile by sharing the books you're reading with other LinkedIn members. Find out what you should be reading by following updates from your connections, people in your field, or other LinkedIn members of professional interest to you.



### Blog Link

by SixApart

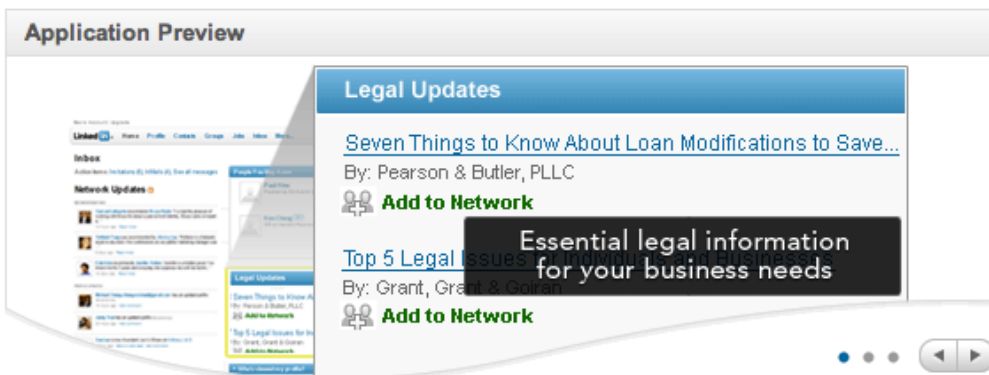
With **Blog Link**, you can get the most of your LinkedIn relationships by connecting your blog to your LinkedIn profile. Blog Link helps you, and your professional network, stay connected.

Install 'Legal Updates' on LinkedIn.com  
([www.jdsupra.com/legalupdates](http://www.jdsupra.com/legalupdates))

Applications

FAQ Feedback Browse More Applications

Legal Updates



**Application Info**



<b>Developed By</b>	JD Supra
<b>Category</b>	Utility

When you add an Application, you are allowing it to access profile information about you and your connections which the Application uses to provide the service. This and other information you provide to the Application may be displayed publicly depending on the Application's functionality.

By proceeding, you confirm your acceptance of the [LinkedIn Terms of Use](#) and you acknowledge that your use of the Application is subject to the Application developer's terms of use and to the Application developer's privacy policy.

Display on my profile  
 Display on LinkedIn homepage

Add application



ONE: Install

**Legal alerts that matter to you, from lawyers on LinkedIn.**

**Professionals:**

- Read indispensable legal updates directly on your homepage.
- Customize your legal updates with subjects that matter to you.
- Follow Real Estate, Insurance, Business, IP, Employment, Banking & Finance, Energy, Bankruptcy, Tax, and numerous other subjects.
- Connect to lawyers whose work you've read and insights you value.
- Research legal issues by browsing and searching JD Supra's database on LinkedIn.

**Lawyers:**

- Showcase expertise: upload your articles, newsletters, blog posts, other legal docs directly on LinkedIn.
- Be found in LinkedIn's only searchable/browsable repository of legal information.
- Extend your influence as contacts share your legal updates.
- Deliver your work beyond your network with Custom Distribution.

Home

Browse

Portfolio

Favorites

Feeds

Account

Upload

Search Documents



Increase Your Exposure

Let JD Supra deliver your work to professionals outside your network..

Learn More

Related Links

- Bankruptcy
- Finance & Banking
- Insurance
- Intellectual Property
- Labor & Employment Law
- Immigration Law
- Personal Injury
- Real Estate
- Science, Computers, & Technology
- Taxation

See more »

Your Feeds

Your Favorites

Finding Time for Business Development

Larry Bodine | Add to Network | View Portfolio | Add to Feeds

There is indeed time for business development, but it's got to be a priority. You must bear in mind that you are a lawyer 24 hours a day. Every time you meet someone new or wa... more

Published: 10/12/2010 | Recommend | Share | Favorite

NFA Proposes Amendments to Interpretive Notice on Enhanced Supervisory Requirements

Katten Muchin Rosenman LLP | View Portfolio | Add to Feeds

The National Futures Association (NFA) has submitted proposed amendments to its Interpretive Notice entitled "NFA Compliance Rule 2-9: Enhanced Supervisory Requirements" to th... more

Published: 10/12/2010 | Recommend | Share | Favorite

Fenwick Employment Brief - October 11, 2010

Fenwick & West LLP | View Portfolio | Add to Feeds

The Ninth Circuit Court of Appeals in San Francisco recently addressed the question of whether and under what circumstances a new employer qualifies as a "successor in interes... more

Published: 10/12/2010 | Recommend | Share | Favorite

Customize Feeds | See more

Your Portfolio



For lawyers & legal professionals.

You haven't uploaded a document yet.

Showcase your expertise on the world's largest business network.

Upload a document now | Import your JD Supra Portfolio

TWO: Sync







### Already a JD Supra Member?

**Link Your Accounts Now**

JD Supra Login ID:

JD Supra Password:

[Link my Accounts](#)

THREE

[Forgot your JD Supra Login ID/password?](#)

### Link accounts to:

- ➔ Showcase your JD Supra docs on your LinkedIn Profile
- ➔ Automatically notify your network when you upload a new doc
- ➔ Connect with prospective clients outside your First Degree network

**Not a JD Supra Member? Get Noticed Now:**

[Sign up](#)

(Note, a one-time link: enter your JD Supra login credentials here)

**Put your work to work**

- ➔ Upload articles, newsletters, filings, and more
- ➔ Display documents on your LinkedIn profile
- ➔ Engage your network
- ➔ Showcase expertise
- ➔ **Deliver your work to business leaders outside your network\***

\*requires Custom Targeting

**What do you want to upload?**

- Legal Article/Newsletter** Articles, newsletters, client alerts, blog posts...
- Legal Document** Court filings & decisions (your own or relevant to your practice)...
- Legal Form** Checklists, templates, fillable forms; contracts or other transactional docs...

**Find the document you want to upload:**

**Browse & Upload**

(Acceptable Formats: Word [.DOC], [.DOCX] or Adobe [.PDF] | Document Size Limit: 7.5MB)

Now, you're able to upload documents directly within LinkedIn...

.....  
**Thomas Fox** uploaded **SCHLUMBERGER AND THE  
MANAGEMENT OF A FOREIGN BUSINESS PARTNER  
UNDER THE FCPA** using **Legal Updates by JD Supra**. [View  
this document >>](#)

2 days ago • [Like](#) • [Comment](#)  
.....

...and we notify connections in your network after each upload (including email updates). And in addition...

### SCHLUMBERGER AND THE MANAGEMENT OF A FOREIGN BUSINESS PARTNER UNDER THE FCPA

By: Thomas Fox  
Add to Network  
Add to Feeds  
Recommend Document (1)  
Share Document  
Favorite

- Find More About
- Commercial Law & Contracts
  - Criminal Law
  - International Law & Trade
  - Mergers & Acquisitions

Published: 10/10/2010

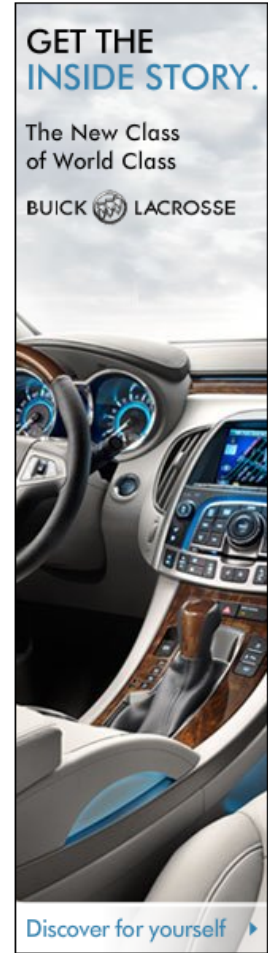
Download PDF | Report Doc

#### SCHLUMBERGER AND THE MANAGEMENT OF A FOREIGN BUSINESS PARTNER UNDER THE FCPA

##### I. Schlumberger and Agent in Yemen

On Friday the Wall Street Journal, (WSJ) reported that the US Department of Justice (DOJ) was investigating allegations of possible bribery in Yemen by Schlumberger Ltd., in connect with Schlumberger's 2002 agreement with the Yemen government to create a national exploration data-bank for the country's oil industry. The allegations involve a foreign business representative, Zonic Invest Ltd., which became involved in the 2002 Data Bank Development Project between Schlumberger and Yemen's national oil company, the Petroleum Exploration and Production Authority. Zonic's General Director is the nephew of the then and current President of Yemen, Ali Abdullah Saleh. From the WSJ article, it was not clear the precise business relationship between Schlumberger and Zonic, for instance: whether Zonic was an agent of Schlumberger, a joint venture partner or simply a contractor.

GET THE INSIDE STORY.  
The New Class of World Class  
BUICK LACROSSE  
Discover for yourself



your work appears in 'Legal Updates' on LinkedIn and...



Be the first of your friends to like this.

## SCHLUMBERGER AND THE MANAGEMENT OF A FOREIGN BUSINESS PARTNER UNDER THE FCPA

Contributor: **Thomas Fox**

**SUMMARY:** Managing the risk of a relationship with a foreign business partner is one of the most critical aspects of a FCPA compliance program. The documented risk for the potential violation of the FCPA by a foreign business partner to a company is quite high. To engage a foreign business partner, in a manner that properly assesses and manages the risk to, and for, a company, requires a committee of time, money and substantial effort. However, with a compliance based risk management procedure in place, the risk can be properly managed and a foreign business relationship can be successful for all parties.

The facts reported to date in the matter of Schlumberger and its (now former) foreign business partner, Zonic, demonstrate how ongoing oversight of an agent after a contract is signed is a critical component of a robust, best-practices FCPA compliance program. Even a foreign business partner, which may have raised Red Flags, enters into a contractual relationship with a company, such a relationship can be managed going forward. A Foreign Business Relationship Oversight Committee and a Relationship Manager provide additional levels of review which can be utilized to demonstrate ongoing compliance. These concepts should be incorporated into any current FCPA compliance program to assist in fulfilling the overall goals of any company's program.

Download: [Word \(.doc\) \[38KB\]](#) | [PDF \[137KB\]](#)

[Email This Problem](#) | [Report](#)

[Share](#) | [in](#) | [f](#) | [t](#)

### SCHLUMBERGER AND THE MANAGEMENT OF A FOREIGN BUSINESS PARTNER UNDER THE FCPA

#### I. Schlumberger and Agent in Yemen

On Friday the Wall Street Journal, (WSJ) reported that the US Department of Justice

### Contributor Info



#### Thomas Fox

Thomas Fox has practiced law in Houston for 25 years. He is now assisting companies...

[\[Profile\]](#) | [\[Documents\]](#)

### LAWYERS: JOIN JD SUPRA

Your expertise, delivered across the Web

Join using your [LinkedIn](#) info

Or, [start an account from scratch](#)

### READ THIS ON LINKEDIN

#### Legal alerts directly on LinkedIn:

- get legal updates on your LinkedIn homepage
- customize with subjects that matter to you
- connect to lawyers whose work you value

[Add Legal Updates on LinkedIn](#)

...on JD Supra - *and* ...

### SCHLUMBERGER AND THE MANAGEMENT OF A FOREIGN BUSINESS PARTNER UNDER THE FCPA

By: Thomas Fox

Recommend Document (1)

Add to Network

Share Document

Add to Feeds

Favorite

Published: 10/10/2010

Download PDF | Report Doc

#### SCHLUMBERGER AND THE MANAGEMENT OF A FOREIGN BUSINESS PARTNER UNDER THE FCPA

##### I. Schlumberger and Agent in Yemen

On Friday the Wall Street Journal, (WSJ) reported that the US Department of Justice (DOJ) was investigating allegations of possible bribery in Yemen by Schlumberger Ltd., in connect with Schlumberger's 2002 agreement with the Yemen government to create a national exploration data-bank for the country's oil industry. The allegations involve a foreign business representative, Zonic Invest Ltd., which became involved in the 2002 Data Bank Development Project between Schlumberger and Yemen's national oil company, the Petroleum Exploration and Production Authority. Zonic's General Director is the nephew of the then and current President of Yemen, Ali Abdullah Saleh. From the WSJ article, it was not clear the precise business relationship between Schlumberger and Zonic, for instance: whether Zonic was an agent of Schlumberger, a joint venture partner or simply a contractor.



...any reader in LinkedIn can click 'Add to Network' and jump...

Are You an Attorney? - We need more attorneys in your area. Apply now for membership. - From LegalMatch

## People

Thomas Fox <sup>1st</sup>

Principal, tomfoxlaw.com

Houston, Texas Area | Legal Services



- Send a message
- Recommend this person
- Forward this profile to a connection
- Search for references
- Save Thomas's Profile

## Legal Updates

**SCHLUMBERGER AND THE MANAGEMENT OF A FOREIGN BUSINESS PARTNER UNDER THE FCPA**

**Miranda and the FCPA: Do You Have the Right to Remain Silent?**

**Getting Your Head Around Due Diligence**

**FCPA Compliance Contract Template**

**The Six Principles of a Best Practices Anti-Corruption Program Under the UK Bribery Act...**

JDSUPRA

➕ Subscribe | ➕ View all Legal Docs



...directly to your LinkedIn profile (which includes legal portfolio)





Increase Your Exposure

Let JD Supra deliver your work to professionals outside your network..

Learn More

Portfolio

Thomas Fox  
Adrian Lurssen

Thomas Fox

Add to Network | Add to Feeds

SCHLUMBERGER AND THE MANAGEMENT OF A FOREIGN BUSINESS PARTNER UNDER THE FCPA

Published: 10/10/2010

Subjects: Commercial Law & Contracts, Criminal Law, International Law & Trade and Mergers & Acquisitions

Miranda and the FCPA: Do You Have the Right to Remain Silent?

Published: 10/8/2010

Subjects: Commercial Law & Contracts, Criminal Law, International Law & Trade, Securities Law and Mergers & Acquisitions

Getting Your Head Around Due Diligence

Published: 9/29/2010

Subjects: Commercial Law & Contracts, International Law & Trade, Securities Law and Mergers & Acquisitions

FCPA Compliance Contract Template

Published: 9/29/2010

Subjects: Commercial Law & Contracts, International Law & Trade, Securities Law and Mergers & Acquisitions

The Six Principles of a Best Practices Anti-Corruption Program Under the UK Bribery Act Guidance-Part III

Published: 9/27/2010

Subjects: Commercial Law & Contracts, International Law & Trade, Securities Law and Mergers & Acquisitions

The Six Principles of a Best Practices Anti-Corruption Program Under the UK Bribery Act Guidance-Part II

Published: 9/24/2010

Subjects: Commercial Law & Contracts, International Law & Trade, Securities Law and Mergers & Acquisitions

The Six Principles of a Best Practices Anti-Corruption Program Under the UK Bribery Act Guidance-Part I



Email Marketing for small business

Videos Podcasts Twitter

Email Marketing and Social Media for Restaurants, In A Pickle



Busa Wine counts Constant Contact Email Marketing as a "solid" marketing



NutshellMail Demo



Email Marketing: Biggest Return For Small Business



**Increase Your Exposure**  
Let JD Supra deliver your work to professionals outside your network..  
[Learn More](#)

- Related Links**
- Administrative Law
  - Agriculture
  - Alternative Dispute Resolution (ADR)
  - Antitrust & Trade Regulation
  - Art, Entertainment, & Sports Law
  - Bankruptcy
  - Business Organizations
  - Business Torts
  - Civil Procedure
  - Civil Remedies
  - Civil Rights
  - Commercial Law & Contracts
  - Communications & Media Law
  - Conflict of Laws
  - Constitutional Law
  - Construction Law
  - Consumer Protection
  - Criminal Law
  - Education
  - Elections & Politics
  - Electronic Discovery
  - Energy & Utilities

**Mergers & Acquisitions** [Subscribe to this Subject](#)

Refine By

**Joint Venture Exit Strategies**  
marcus lee | [Add to Network](#) | [View Portfolio](#) | [Add to Feeds](#)  
Two or more parties often form a joint venture to undertake a business opportunity together. The joint venture partners typically form a new entity and contribute assets and/... more  
Published: 10/11/2010 | [Recommend](#) | [Share](#) | [Favorite](#)

**SCHLUMBERGER AND THE MANAGEMENT OF A FOREIGN BUSINESS PARTNER UNDER THE FCPA**  
Thomas Fox | [Add to Network](#) | [View Portfolio](#) | [Add to Feeds](#)  
Managing the risk of a relationship with a foreign business partner is one of the most critical aspects of a FCPA compliance program. The documented risk for the potential vio... more  
Published: 10/10/2010 | [Recommend \(1\)](#) | [Share](#) | [Favorite](#)

**Negotiating M&A Engagement Letters**  
Morrison & Foerster LLP | [View Portfolio](#) | [Add to Feeds](#)  
This Checklist sets out the most important sections of a financial advisor engagement letter and lists negotiating points for both the buyer and the advisor in connection with... more  
Published: 10/8/2010 | [Recommend](#) | [Share](#) | [Favorite](#)

**Miranda and the FCPA: Do You Have the Right to Remain Silent?**  
Thomas Fox | [Add to Network](#) | [View Portfolio](#) | [Add to Feeds](#)  
In a recent posting, the FCPA Blog posed the question of whether a company employee was warned "that concealing information from company lawyers conducting an internal F... more  
Published: 10/8/2010 | [Recommend](#) | [Share](#) | [Favorite](#)

**New Decision on Secured Lenders' Right to Credit Bid in Bankruptcy Asset Sales Arises Out of River Road Hotel Partners Bankruptcy**  
Randall Reese | [Add to Network](#) | [View Portfolio](#) | [Add to Feeds](#)  
Bankruptcy Judge Bruce Black of the Northern District of Illinois bankruptcy court entered an order yesterday denying a bidding procedures motion filed by River Road Hotel Par... more

**Constant Contact**  
Connect. Inform. Grow.

**Email Marketing for small business**

Videos Podcasts Twitter

**Email Marketing and Social Media for Restaurants, In A Pickle**

**Busa Wine counts Constant Contact Email Marketing as a "solid" marketing**

**NutshellMail Demo**


**Email Marketing: Biggest Return For Small Business**

Additionally, all legal updates are available to anyone searching or browsing directly on LinkedIn...


Legal Updates ×

[Search](#)


---

 **Supreme Court Confines Business Method Patents**  
[Recommend](#) | [Share](#) | [Favorite](#)


---

 **Videoconferencing – Save Dollars, Time & Stress**  
[Recommend](#) | [Share](#) | [Favorite](#)


---

 **Breach of Contract May Lead to False Claims Liability on Public Works Contracts**  
[Recommend](#) | [Share](#) | [Favorite](#)

---

 **New Encryption Export Rules Relax Regulatory Burden For Many End-Products But Also Raise Many New Questions**  
[Recommend](#) | [Share](#) | [Favorite](#)

---

 **EnviroBrief Newsletter**  
[Recommend](#) | [Share](#) | [Favorite](#)

**JDSUPRA™** [Upload Document](#) | [See more »](#)

...and on the homepage(s) of professionals who count on Legal Updates to stay informed about subjects of interest (part of Premium Distribution).

Back to Previous Page

### Fenwick Employment Brief - October 11, 2010

By: Fenwick & West LLP

Add to Feeds

Recommend Document

Share Document

Favorite

#### Find More About

- Administrative Law
- Labor & Employment Law



All Updates Category View Connection View My Updates



Scott Roberts recommended How to Prepare for the Return of the Estate Tax on Legal Updates by JD Supra. View this document >>

1 minute ago · Unlike · Comment

You like this

Add a comment...

And of course, anyone on LinkedIn can share, recommend, or favorite your work with people in their own networks.

**Increase Your Exposure**  
Let JD Supra deliver your work to professionals outside your network..

[Learn More](#)

**Portfolio**

Morrison & Foerster LLP  
Thomas Fox  
Adrian Lurssen

[« Back to Previous Page](#)

**Morrison & Foerster LLP**

[Add to Feeds](#)

**US Covered bonds: A bigger idea**

Published: 10/12/2010

Subjects: Elections & Politics and Finance & Banking

**Negotiating M&A Engagement Letters**

Published: 10/8/2010

Subjects: Business Organizations, Commercial Law & Contracts, Finance & Banking and Mergers & Acquisitions

**Not Mere Child's Play: New Rule Refining the Definition of "Children's Product"**

Published: 10/8/2010

Subjects: Administrative Law, Commercial Law & Contracts, Consumer Protection and Products Liability

**Industry Associations Launch Behavioral Advertising Self Regulatory Program Involving Icon**

Published: 10/8/2010

Subjects: Commercial Law & Contracts, Communications & Media Law and Consumer Protection

**U.S. Supreme Court Invites Solicitor General's Views on Erica P. John Fund, Inc. v. Halliburton Co.**

Published: 10/8/2010

Subjects: Civil Procedure and Securities Law

**Schedule UTP: The IRS's Most Aggressive Tax Position To Date**

Published: 10/7/2010

Subjects: Taxation

**Constant Contact**  
Connect. Inform. Grow.

**Email Marketing**  
for small business

Videos Podcasts Twitter

**Email Marketing and Social Media for Restaurants, In A Pickle**



**Busa Wine counts Constant Contact Email Marketing as a "solid" marketing**



**NutshellMail Demo**



**Email Marketing: Biggest Return For Small Business**

[Bonus tip: ask attorneys to install 'Legal Updates' and follow your law firm feed...

[« Back to Previous Page](#)

## Negotiating M&A Engagement Letters

By: Morrison & Foerster LLP

 [Add to Feeds](#)

 [Recommend Document](#)

 [Share Document](#)

 [Favorite](#)

### Find More About

- [Business Organizations](#)
- [Commercial Law & Contracts](#)
- [Finance & Banking](#)
- [Mergers & Acquisitions](#)

Published: 10/8/2010

 [Download PDF](#) |  [Report Doc](#)


CHECKLIST



## NEGOTIATING M&A ENGAGEMENT LETTERS

...to share, recommend, or favorite colleagues' work from within the firm.]

Companies *BETA* > Sands Anderson PC



Sands Anderson's Virginia and North Carolina attorneys offer a comprehensive range of transactional and litigation legal services to businesses, business owners and company executives, financial institutions, governments, healthcare providers, professional service firms and practitioners, ... more


**Sands Anderson PC** has **98** followers

[☆ Follow Sands Anderson PC](#)

---


How you're connected to **Sands Anderson PC**

- 1 <sup>1st</sup> Connection
- 57 <sup>2nd</sup> Employees in your network
- 92 Employees on LinkedIn

 [Check out insightful statistics about Sands Anderson PC employees »](#)

Your Network (58) [Employees \(92\)](#)


---



**Marketing Director**  
Russell Lawson, Richmond, Virginia Area

<sup>1st</sup>


---



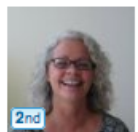
**Attorney**  
Lee Byrd, Richmond, Virginia Area

<sup>2nd</sup>

How are you connected? (1 shared connection)




---




**professional assistant**  
Donna Webb, Richmond, Virginia Area

<sup>2nd</sup>

How are you connected? (1 shared connection)



---



**Associate**  
Erin McNeill, Richmond, Virginia Area

How are you connected? (1 shared connection)

**2011 LINCOLN MKX**  
with MyLincoln Touch™



Technology that no other car in the world offers. Standard on Lincoln MKX

[EXPLORE LINCOLN MKX](#) 

Interested in connecting Legal Updates to your LinkedIn Company Profile? Contact us for the RSS feed of your LinkedIn-based content... [adrian@jdsupra.com](mailto:adrian@jdsupra.com)



Thank you for joining us.

Interested in indepth, firm-wide or one-on-one training on this and other JD Supra subjects?

Contact us:

[aviva@jdsupra.com](mailto:aviva@jdsupra.com)

Next Webinar:

'15 Minutes to a Professional Presence on Facebook'

Weds, November 3, 9:30 AM PDT