How to Cover a Conference Using Twitter #MPF

Throughout the day today and tomorrow I will be tweeting with fingers of fury from the Marketing Partner Forum in Palm Beach, Florida. (You can follow my tweets as well as those of @melaniegreen @karencarielo @meganmckeon and others by running a Twitter search for #MPF) One of the most practical uses of Twitter is covering conferences, and I want to present 5 tips for adding value to your followers while attending and tweeting a conference.

- 1. Use the hash tag. Every conference has a hast tag (you know one of these # signs followed by a few letters- for the Marketing Partner Forum it is #MPF). You can usually find out what the hash tag for a conference is by running a Twitter search for the name of the conference- and someone will likely have explained which hash tag will be used. If the conference doesn't have a hash tag, you can create your own. Generally smaller hash tags are better, but it should seem similar to the conferences actual name.
- 2. Bring your laptop. You can tweet from you phone in a pinch- the Iphone and the Palm Pre have great apps for tweeting- but to really cover the conference it helps to have a desktop application like Tweetdeck running so that you can cover multiple streams at once.
- 3. Make connections before the conference. For two or three weeks before any conference, start a continuous search for the conference so that you can set up meetings with individuals that will be at the conference. When they tweet a message about the conference, get a conversation started. This will be a great strategic advantage you will have over other attendees at the conference.
- 4. Share the good stuff. Most speakers in conferences will make 3 or 4 good points in a presentation. Sometimes there is only 1 good point that is made. When you hear that, put it in a tweet and send it out to your people.
- 5. Don't worry about tweeting the name and title of each speaker with each quote. When a panelist starts, it is helpful to send a tweet introducing somebody, but after that you can simply include the hash tag #MPF it will be assumed that a speaker at the event has made the statement. Some include "quotes" so that it is clear that one of the speakers made the statement, but I don't think that is completely necessary. You want to save as much space as possible for those following your tweets to re-tweet the message if they like it.

Tweeting conferences is a ton of fun, and makes somewhat boring presentations much more interesting because they suddenly become interactive. For today and tomorrow I will be tweeting a lot more than normal as I coverage the #MPF- if you like what I am tweeting, as always- feel free to retweet the message. Good luck, and I hope to see you live tweeting your next conference.