

# Small Business Debt Collection

By: Nancy Kirby

<http://azdebtcollectionlaw.com/>

Over lunch recently, a friend confided that his business is struggling financially. Having known this friend for years, I know he manages his expenses closely, markets his business effectively, and places a high value on customer loyalty.

The problem is that many of his customers are taking longer and longer to pay their bills. He is concerned that his customers' growing tendency toward slow payment is not simply a side effect of a slow economy, but may be due in part to his generous, customer-pleasing nature.

Small businesses frequently operate on minimal budgets. Savvy business owners employ the minimum number of people required to get all of the work done correctly in a timely manner.

In my friend's case, he is the owner, manager, bookkeeper, and technician. His options are to either hire an additional employee to chase down the unpaid accounts, or to outsource the collection activities. It's not hard to see that outsourcing is his best option.

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## About Seidberg Law

Unlike a "collection agency", a professional debt collection law firm will work both in and out of the court system to help collect money owed. At [Seidberg Law](#), we will first exhaust all non-judicial means to encourage delinquent customers to pay. If that doesn't work, we can engage the legal process to seek payment of unpaid accounts.

Don't let outstanding debt bankrupt your business. Call the professional debt collection attorneys at [Seidberg Law](#) for help. Centrally located in Phoenix, Arizona, Seidberg Law can help recover delinquent debts from debtors throughout Arizona. Call Seidberg Law today at (623) 258-4397 or visit us online at [www.seidberglaw.com](http://www.seidberglaw.com).