

Walt Malyszek
(Founding Member)

MALYSZEK & MALYSZEK

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SPECIALISTS IN FEDERAL GOVERNMENT CONTRACTS

“Practice exclusively involving Federal Government Contract matters and proceedings before Federal Courts and Agencies”

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GOVERNMENT CONTRACT PROBLEMS
IDENTIFY THEM EARLY – RESOLVE THEM EARLY-
DON'T LEAVE MONEY ON THE TABLE.

Dear Contractors and Subcontractors,

For more than 40 years, Malyszek & Malyszek has delivered “real answers” to hundreds of companies in the USA and Canada through our “Seminars for Government Contractors and Executives. Malyszek & Malyszek guarantees you will learn several new approaches that will directly benefit your company’s future.

Malyszek & Malyszek’s practice is unique in that we exclusively focus on Federal Government Contracts. Even though Malyszek & Malyszek is a law firm that has successfully represented clients before the United States Court of Federal Claims, Boards and General Accounting Office, our objective is to resolve problems before it becomes necessary to litigate.

Today’s contractors must be acutely aware of every Government action or inaction that entitles them to additional money. By using the proper entitlement procedures, contractors will receive the additional dollars due them, if they respond in a timely matter.

Actual Example: ABC Inc., (not real name) enters a Government Contract for \$ 7,000,000.00 runs into difference of an opinion with contracting officer. Three months later contract is terminated for default:

	Company Costs
1. Contract terminated for default	\$ 1,000,000.00 (profit on contract)
2. Appeal costs	\$ 100,000.00
3. Cost of completing litigation	\$ 350,000.00
4. Potential liability for Reprocurement Costs	\$ 1,000,000.00
5. Loss of future potential Government Business	\$? ? ? ?

Should have called Malyszek & Malyszek earlier... Total \$ 2,450,000

The COO of ABC Inc, who had been doing government contracts for 25, years stated - *“If we called Malyszek & Malyszek from the start all this could have so easily been avoided, It seems so simple now, I wish we would have know this earlier.”*

Malyszek & Malyszek handles all types of Government Contract matters, from problems before contract award through contract close outs, and any claims that need to be submitted up to six years after the last contract action.

Malyszek & Malyszek's Government Contract Practice encompasses:

Contract Litigation:

ADR
Bid Protests
Contract Disputes
Fraud Defense
Suspension & Debarment
Default Termination

Contract Formation:

Prime & Sub Arrangements
GSA Schedules
Joint Ventures &
Teaming Agreements
Intellectual Property
Disclosure Requirements

Contract Administration:

Equitable Adjustments
Claim Preparation
Cost Accounting/Audits
Termination for
Convenience
Educational Seminars

Upcoming Seminars

Live Aug. 17th, Las Vegas & Webinar July 22ed

An intensive presentation will be held that will cover the recognition of every direct and indirect cost your company is entitled to recover from the government. This presentation will present actual procedures and remedies for your company to recover the additional dollars it is entitled to. Do not convince yourself that you must absorb costs on your government contracts.

(\$595 per person, \$695 for up to 3 people from same company)

Send us your email at Info@2malyszek.com to receive free ongoing updates.

Sample Topics:

- 1. New Regulations & Laws relating to Government Contracts.**
- 2. Updates on Requests for Equitable Adjustments & Claims.**
- 3. Critical Deadlines for Bid Protestors & Contractors whose awards have been Protested.**
- 4. Recovery Act (ARRA) Reporting Requirements.**

Most Government Contractors aren't aware that...

- ◆ 65% of Government Contractors fail to collect an average of \$275,000 owed to them by the Federal Government.
- ◆ Most Government agencies expect costs to increase 25-30%.
- ◆ The Government orders these changes verbally as constructive change orders.
- ◆ Nearly 90% of Government issued specifications and statements of work are defective.
- ◆ All these are normal administrative procedures and non-litigious.
- ◆ There are ways to speed up the Governments slow payments
- ◆ Consulting fees and administrative costs associated with a claim must be paid by the Government, and legal fees may be recouped through EAJA.

If you would like to attend a seminar, or simply talk about a contractual situation, please call at:

Malyszek & Malyszek, Consulting & Litigation, Washington D.C. 202-349-1455
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