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7  
8 **SUPERIOR COURT OF CALIFORNIA**  
9 **FOR THE COUNTY OF LOS ANGELES**

10 , ) Case No:  
11 )  
12 PLAINTIFF, ) Honorable:  
13 vs. )  
14 U.S. BANK N.A. AS TRUSTEE UNDER ) **PLAINTIFF’S OPPOSITION TO**  
POOLING AND SERVICING ) **DEFENDANTS U.S. BANK AND**  
15 AGREEMENT, BARCLAYS CAPITAL ) **BARCLAYS CAPITAL REAL ESTATE’S**  
REAL ESTATE, INC. DBA HOMEQ ) **DEMURRER TO PLAINTIFF’S THIRD**  
16 SERVICING, LIME FINANCIAL ) **AMENDED COMPLAINT**  
SERVICES, LTD., LEGEND MORTGAGE ) **Time: 8:30 a.m.**  
17 CORPORATION, CREDIT SUISSE, OLD ) **Date:**  
18 REPUBLIC NATIONAL TITLE ) **Dept.:**  
INSURANCE COMPANY, and DOES 1-10, )  
19 INCLUSIVE, )  
20 DEFENDANTS. )  
21 )  
22 )

23 Plaintiff hereby submits his Opposition to Defendants Barclays Capital Real Estate, Inc.  
24 d/b/a HomeEq Servicing and U.S. Bank National Association as Trustee under Pooling and  
25 Servicing Agreement dated as of May 1, 2007 MASTR Asset Backed Securities Trust 2007-  
26 HE1 Mortgage Pass-Through Certificates Series 2007-HE1’s Demurrer as follows:  
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**MEMORANDUM OF POINTS AND AUTHORITIES**

**I. INTRODUCTION**

In a classic take-the-money-and-run scheme, Defendants, individually and collectively, caused Plaintiff (“Plaintiff”) to suffer damages as a result of being oversold a “no money down,” adjustable rate, subprime loan which they knew or reasonably should have known he likely could not repay. After falsely representing to Plaintiff that he could refinance the loan in six months to obtain one with more favorable terms, Defendants then immediately sold and resold the loan in a whirlwind scheme of financial transactions that not only prevented Plaintiff from being able to refinance the loan, but from even being able to reasonably ascertain with whom he was supposed to be dealing with. Inevitably and predictably, Plaintiff lost his home through non-judicial foreclosure.

As a consequence of the wrongful conduct and predatory lending practices of the Defendants, individually and acting in concert, Plaintiff was deprived of his ability to purchase a home that he *could* afford and obtain a loan that he *could* repay, in the process ruining his credit standing by way of a non-judicial foreclosure which will take him years to repair, thereby effectively preventing Plaintiff from being able to purchase a home of his own for the foreseeable future.

The means and mechanism by which this result was accomplished by the various Defendants proceeded by way of a complicated scheme involving fraud, misrepresentation, civil conspiracy, and breaches of the general negligence duties of due care and due diligence, the fiduciary duty of trust and confidence existing between financial institutions and their customers, the duties of good faith and fair dealing that underlie all contractual relationships in the State of California, as well as violation of a number of statutory and regulatory duties imposed by the California Civil and Business & Professions Codes.

1 While the schemes of the Defendants, derived solely for their own financial benefit, were  
2 convoluted and complicated, the gravamen of Plaintiff's Complaint is simple. He contends that  
3 he was induced by the machinations and manipulation by Defendants to take out a "no money  
4 down," adjustable rate subprime home loan which they knew or reasonably should have known,  
5 by exercising due diligence, he likely could not repay. When the inevitable and predictable  
6 result of that overreaching, unscrupulous conduct then came to pass, Defendants refused to deal  
7 with him fairly and in good faith, and, in the process, trampled upon a litany of duties imposed  
8 by statute, regulation, and well-established case law.

9  
10 **II. STATEMENT OF FACTS**

11 In and before 2007, Defendant Lime Financial Services, Ltd. ("LIME"), a subsidiary of  
12 Defendant Credit Suisse ("CS"), engaged in a business practice of marketing predatory, high  
13 interest, subprime adjustable rate ("ARM") home loans targeted at less affluent potential  
14 homebuyers who historically had been shunned by conventional lenders. The business plan of  
15 LIME/CS was to quickly bundle the loans in pools and unload them to investors on international  
16 securities markets as high interest, "mortgage-backed securities." To put this scheme into effect,  
17 LIME/CS cultivated a cadre of mortgage brokers with established ties in minority and lower  
18 income communities. Among them were LEGEND MORTGAGE CORPORATION and its  
19 agents/brokers ("LEGEND"). LIME/CS also developed relationships with banks and loan  
20 servicers who would bundle the loans into mortgage-backed securities so that the loans would be  
21 impossible to trace and, thus, allegedly limit liability once the loans became toxic which was  
22 inevitable.  
23  
24

25 In early January 2007, Plaintiff responded to solicitations by LEGEND to engage its  
26 services to procure a home loan in connection with his interest in a property located at 5148 7<sup>th</sup>  
27 Avenue, Los Angeles, California 90043 (the "Subject Property"). LEGEND directed him to  
28

1 sign a mortgage application that it submitted to LIME on January 5, 2007. What LEGEND  
2 proposed was no money down, 100% financing consisting of an 80% first Trust Deed/Mortgage  
3 and a piggybacked 20% second Trust Deed/Mortgage. While the sale and loan application were  
4 pending, LEGEND made material misrepresentations and omitted material facts from its sales  
5 pitch. Among other things, Plaintiff was not told that taking out a 100% loan with a three year  
6 pre-payment penalty would prevent him from refinancing his loan during that period unless  
7 there was a substantial increase in the market value of the property. To the contrary, LEGEND  
8 told him that he could refinance the property at a lower fixed rate within six months after the  
9 loan papers were signed, that the prepayment penalty would not be a problem, and that this  
10 would avoid the rate adjustment after two years and result in much lower interest on the loans.  
11

12           After six months, Plaintiff asked LEGEND about refinancing. He was then told that  
13 LIME was out of business. He explored options with other lenders, but then learned that the  
14 80% first and 20% second precluded his ability to refinance, particularly in light of the  
15 prepayment penalties in effect for the first three years of the loans. He thus was trapped into two  
16 high-interest rate loans that could not be refinanced as promised, and found himself unable to  
17 afford his monthly payments with the result that he lost his home at a non-judicial foreclosure  
18 when the Defendants refused to work with him in a good faith attempt to modify the loans.  
19

20           In accordance with the overall scheme, the moving Defendants, BARCLAY'S  
21 CAPITAL REAL ESTATE, INC. ("BARCLAY'S") dba HOMEQ SERVICING ("HOMEQ")  
22 and U.S. BANK, N.A ("U.S. BANK") (collectively referred to herein as "Defendants"), became,  
23 respectively, the servicing agent for the loans and the Trustee of them as part of Pooling and  
24 Servicing Agreement Dated May 1, 2007, MASTR Asset Backed Securities Trust 2007-HE1  
25 Mortgage Pass Through Certificates Series 2007-HE-1. It is presently unknown to Plaintiff  
26 whether the non-judicial foreclosure upon his home was prosecuted by HOMEQ or U.S.BANK.  
27  
28

1 In Defendants' Demurrer, it attempts to establish that its foreclosure of the Subject  
2 Property was proper. However, at the very least, Defendants' own documents establish that  
3 there is a triable issue of fact as to whether it had the right to foreclose on the Subject Property.  
4 Specifically, Defendants' Request for Judicial Notice fails to attach a copy of the actual Note.  
5 Instead, Defendants request judicial notice of the Deed of Trust and an Interest Only Period  
6 Fixed/Adjustable Rate Rider, both of which reference a separate Note, the original of which  
7 apparently has not been assigned to and is not in the possession of Defendants. Accordingly, the  
8 foreclosure of the Subject Property was improper and in violation of applicable law.  
9

10 Defendant U.S. BANK ultimately purchased the Property for \$268,000. Meanwhile,  
11 Defendants made a substantial amount of money as a result of the above scheme and Plaintiff  
12 lost his entire investment in the property. Moreover, as a result of his damaged credit, Plaintiff  
13 will not be able to purchase another home for a very long time. Through this action, Plaintiff, on  
14 behalf of himself and the public at large, seeks to hold every member of the scheme liable for  
15 their conduct which has wreaked havoc on the United States economy in the last two years.  
16

### 17 **III. ARGUMENT**

#### 18 **A. PLAINTIFF HAS ADEQUATELY PLEAD EACH AND EVERY CAUSE** 19 **OF ACTION**

##### 20 **1. Plaintiff Has Stated Causes of Action for Relief for Negligence, Fraud** 21 **and Breach of the Implied Covenant of Good Faith and Fair Dealing against** 22 **Defendants**

23  
24 With regard to Plaintiff's causes of action for negligence, fraud and breach of the implied  
25 covenant of good faith and fair dealing, Defendants essentially argue that they cannot be held  
26 liable for any acts of the other Defendants because they had no direct contact with Plaintiff.  
27 However, Defendants' argument ignores the allegations of Plaintiff's complaint and governing  
28

1 law regarding civil conspiracy and joint ventures. Specifically, in paragraph 12, Plaintiff alleges  
2 that

3 “Each of the Defendants named herein are believed to, and are alleged to have  
4 been acting in concert with, as employee, agent, co-conspirator or member of a  
5 joint venture of, each of the other Defendants, and are therefore alleged to be  
6 jointly and severally liable for the claims set forth herein, except as otherwise  
7 alleged.”

8 With regard to civil conspiracy, the California Supreme Court has held that the elements  
9 of an action for civil conspiracy are

10 “the formation and operation of the conspiracy and damage resulting to plaintiff  
11 from an act or acts done in furtherance of the common design . . . [and that] [i]n  
12 such an action the major significance of the conspiracy lies in the fact that it  
13 renders each participant in the wrongful act responsible as a joint tortfeasor for all  
14 damages ensuing from the wrong, irrespective of whether or not he was a direct  
15 actor and regardless of the degree of his activity.”

16 *Doctors' Co. v. Superior Court* (1989) 49 Cal.3d 39, 44, 260 Cal. Rptr. 183, 775 P.2d 508 (citing  
17 *Mox Incorporated v. Woods* (1927) 202 Cal. 675, 677-678, 262 P. 302).

18 Additionally, a joint venture is an undertaking by two or more persons jointly to carry  
19 out a single business transaction for profit. *Davis v. Kahn* (1970) 7 Cal. App. 3d 868, 86 Cal.  
20 Rptr. 872. A joint venture exists where there is an agreement between the parties under which  
21 they have a community or joint interest in a common business undertaking, an understanding as  
22 to the sharing of profits and losses, and a right of joint control. *Bank of California v. Connolly*  
23 (1973) 36 Cal. App. 3d 350, 111 Cal. Rptr. 468. Whether a joint venture exists is primarily a  
24 factual question to be determined by the trier of fact. *Id.* Accordingly, the issue cannot be  
25 adjudicated through this demurrer.

26 Moreover, members of a joint venture are liable for the torts committed in furtherance of  
27 the joint enterprise. *See Knight v. Cook* (1963) 212 Cal. App. 2d 613, 28 Cal. Rptr. 273 (holding  
28 that where a joint venture exists, negligence of one joint venturer is imputable to others). Thus,  
where one joint venturer, acting within the scope of the joint venture, and in furtherance of its

1 agreed purpose, is guilty of fraud in procuring benefits that are retained by the joint venturers, all  
2 are liable for the fraud in compensatory damages under the principles of agency. *Rickless v.*  
3 *Temple* (1970) 4 Cal. App. 3d 869, 84 Cal. Rptr. 828.

4 Here, Defendants are at the tail end of the joint venture/conspiracy. However, Plaintiff  
5 has alleged that they have obtained the benefits of the joint venture/conspiracy and directly  
6 participated. Therefore, they are not immune from liability. *See Brewer v. IndyMac Bank*, 609  
7 F. Supp. 2d 1104 (E.D. Cal. 2009) (holding that borrowers stated claim against lender breach of  
8 fiduciary duty and fraud). Consequently, Plaintiff's common law claims for relief against  
9 Defendants are proper and should not be dismissed.

11 **2. Plaintiff Has Properly Alleged Causes of Action Based on**  
12 **Defendants' Violations of California Civil Code Sections 2923.5**

13 Defendants concede that Plaintiff was not given the 30 day notice as required by Section  
14 2923.5(a). However, Plaintiff argues that said provision does not apply and that Section  
15 2923.5(c) applies instead. However, assuming, *arguendo*, that Defendants are correct in their  
16 analysis regarding which provision of Section 2923.5 applies to this matter, the matter is  
17 irrelevant because Plaintiff has alleged claims for relief under Section 2923.5(c) as well.

19 Section 2923.5(c) provides, in pertinent part, that:

20 “(c) If a mortgagee, trustee, beneficiary, or authorized agent had already filed the  
21 notice of default prior to the enactment of this section and did not subsequently  
22 file a notice of rescission, then the mortgagee, trustee, beneficiary, or authorized  
23 agent shall, as part of the notice of sale filed pursuant to Section 2924f, include a  
24 declaration that either:

24 (1) States that the borrower was contacted to assess the borrower's financial  
25 situation and to explore options for the borrower to avoid foreclosure.

25 (2) Lists the efforts made, if any, to contact the borrower in the event no contact  
26 was made.”

27 Defendants seem to argue that the above statute only requires that a declaration be filed and that  
28

1 the truth of the statements contained therein is irrelevant. Such interpretation is absurd.

2 Here, Plaintiff has clearly alleged that Defendants did not comply with either provision  
3 of Section 2923.5. That is, Defendants did not negotiate a loan modification in good faith and  
4 did not assess Plaintiff's financial situation and explore options to avoid disclosure. See  
5 Plaintiff's Third Amended Complaint, at paragraph 37. Therefore, as all of Plaintiff's claims for  
6 relief are based, in whole or in part, on Plaintiff's proper allegations of Defendants' violation of  
7 Section 2923.5, Defendants' Motion to Dismiss must be denied in its entirety as Plaintiff has  
8 properly alleged a violations of Section 2923.5. Alternatively, Plaintiff respectfully requests  
9 leave of court to amend the complaint to further allege Defendants' statutory violations.  
10

11 **3. Plaintiff Has Properly Alleged Causes of Action Based on**  
12 **Defendants' Violations of California Civil Code Sections 2923.6**

13 With regard to Section 2923.6, Defendants amazingly argue that it is settled law that no  
14 duties are owed, and no private cause of action is allowed, in connection with Sections 2923.5  
15 and 2923.6 even though there is no appellate case on point. Needless to say, none of the cases  
16 cited by Defendants is binding authority on this court.  
17

18 Section 2923.6 was specifically created to address the foreclosure crisis and help  
19 borrowers. As noted in Sections 1 and 10 of the Legislative Intent behind the Statute,

20 "SECTION 1. The Legislature finds and declares all of the following:

21 "(a) California is facing an unprecedented threat to its state economy and local  
22 economies because of skyrocketing residential property foreclosure rates in  
23 California...

24 (g) This act is necessary to avoid unnecessary foreclosures of residential  
25 properties and thereby provide stability to California's statewide and regional  
26 economies and housing market by requiring early contact and communications  
27 between mortgagees, beneficiaries, or authorized agents and specified borrowers  
to explore options that could avoid foreclosure and by facilitating the  
modification or restructuring of loans in appropriate circumstances."

28 SECTION 10. (a) This act is an urgency statute necessary for the immediate

1 preservation of the public peace, health, or safety within the meaning of Article  
2 IV of the Constitution and shall go into **immediate** effect. The facts constituting  
the necessity are:

3 In order to stabilize and protect the state and local economies and housing  
4 market at the earliest possible time, it is necessary for this act to take effect  
immediately.” SB 1137.

5 The forgoing clearly illustrates that the California Legislature was specifically looking to curb  
6 foreclosures and provide modifications to homeowners in their statement of intent.

7  
8 As for duties arising from the statute, Section 2923.6(a) specifically references a new  
9 duty “owed to all parties” in the loan pool:

10 “(a) The Legislature finds and declares that any duty servicers may have to  
11 maximize net present value under their pooling and servicing agreements is owed  
to all parties in a loan pool, not to any particular parties,....”

12 Consequently, Section 2923.6, which was in effect at the time of the foreclosure at issue,  
13 provides that servicing agents for loan pools owe a duty to all parties in the pool so that a  
14 workout or modification is in the best interests of the parties if the loan is in default or default is  
15 reasonably foreseeable, and the recovery on the workout exceeds the anticipated recovery  
16 through a foreclosure based on the current value of the property.

17  
18 Thus, California Civil Code 2923.6(a) specifically creates a new duty not previously  
19 addressed in pooling and servicing agreements. It states that such a duty not only applies to the  
20 particular parties of the loan pool, but to all parties. Therefore, under the text of the statute, if a  
21 duty exists in the pooling and servicing agreement to maximize net present value between  
22 particular parties of that pool then those same duties extend to all parties in the pool.

23  
24 Defendants attempt to mislead the Court in stated that “Federal Courts throughout  
25 California have held that ‘nothing in § 2923.6 imposes a duty on servicers of loans to modify the  
26 terms of the loans or creates a private right of action for borrowers.’” Defendants’ Demurrer at  
27 4:9-11. Indeed, this is not the case. Defendants cite to only two California cases, *Farner v.*  
28

1 *Countrywide Home Loans*, 2009 WL 189025 (S.D.Cal., 2009), and *Connors v. Home Loan*  
2 *Corp.*, 2009 WL 1615989 (S.D.Cal.,2009)(“*Connors*”), both from San Diego County. Of  
3 course, these are Federal District Court cases, which are not binding upon this court.

4           Moreover, the reasoning of the cases, *Connors* in particular, suffers from a serious flaw.  
5 Both *Farner* and *Connors* conclude that section 2923.6 does not create a private right of action  
6 for borrowers. The *Connors* court goes on to conclude that the Legislature did not intend to  
7 create such a private right because “[a] statute creates a private right of action only if the  
8 enacting body so intended.” *Connors, supra*, 2009 WL 1615989 at \*8. However, in this context,  
9 such an assertion by the *Connors* court effectively results in judicial nullification.  
10

11           As a private right of action is the only reasonable enforcement of the statute, it is difficult  
12 to imagine that the California Legislature had not intended a private right of action for  
13 borrowers. Such a judicial proclamation, without clear legislative intent to support it, renders  
14 the statute toothless. It cannot be what the legislature had intended. Indeed, it is not what the  
15 legislative intent cited above indicates. The Legislature intended that “requiring early contact  
16 and communications between mortgagees, beneficiaries, or authorized agents and specified  
17 borrowers to explore options that could avoid foreclosure and by facilitating the modification or  
18 restructuring of loans in appropriate circumstances.” SB 1137, Section 1, subd. (g). Thus, a  
19 private right of action exists under Section 2923.6. Alternatively, as Plaintiff’s claims for relief  
20 are only based on violations of Sections 2923.5 and 2923.6 and are not direct actions under  
21 either statute, the analysis is irrelevant. Accordingly, Plaintiff’s allegations and claims for relief  
22 based on Defendants’ violations of Sections 2923.5 and 2923.6 are proper.  
23  
24

25           **4. Plaintiff Has Properly Alleged Causes of Action Pursuant to**  
26           **California Business and Professions Code Section 17200 and 17500**

27           No California appellate case has addressed the application of California Business and  
28

1 Professions (“B&P”) Code Section 17200, *et seq.*, to the business practices of subprime  
2 mortgage lenders and servicers at issue here. However, in *Commonwealth v. Fremont*  
3 *Investment & Loan* (2008) 452 Mass. 733 (2008) (“*Fremont*”), the Massachusetts Supreme  
4 Court recently undertook a thorough and persuasive analysis of its consumer protection statutes  
5 closely paralleling California’s Section 17200 in the context of a mortgage lending scheme  
6 virtually identical to that involved here. B&P §17200 provides in full as follows:

7  
8 “As used in this chapter, unfair competition shall mean and include any unlawful,  
9 unfair or fraudulent business act or practice and unfair, deceptive untrue or  
misleading advertising...”

10 *Bus. & Professions Code*, § 17200.

11 The California state courts have repeatedly held that all that is necessary to establish a  
12 violation of B&P § 17200 *et seq.*, is to show that the defendant is a business engaged in acts or  
13 practices that are unlawful, fraudulent or unfair. Thus, “there are three varieties of unfair  
14 competition: practices which are unlawful, unfair or fraudulent.” *Daugherty v. American Honda*  
15 *Motor Co., Inc.* (2006) 144 Cal. App. 4th 824, 837 (2006). The unlawful practices prohibited  
16 by the statute are any practices forbidden by law, be it civil or criminal, federal, state, or  
17 municipal, statutory, regulatory, or court made. *Saunders v. Superior Court* (1994) 27 Cal. App.  
18 4th 832, 838-39. It is not necessary that the predicate law provide for private civil enforcement.  
19 “Unfair,” as used in the statute, simply means any practice whose harm to the victim outweighs  
20 its benefits. “Fraudulent,” as used in the statute, does not refer to the common law tort of fraud  
21 but only requires a showing that members of the public are likely to be deceived. *Bank of the*  
22 *West v. Superior Court* (1992) 2 Cal.4<sup>th</sup> 1254, 1267.

23  
24  
25 Here, Defendants engaged in a complicated scheme designed purely for their own  
26 financial benefit. As part of this scheme, and to induce Plaintiff to obtain the loans, Defendants  
27 proceeded by way of fraud, deceit, misrepresentation, civil conspiracy, and breaches of the  
28

1 general negligence duties of due care and due diligence, the fiduciary duty of trust and  
2 confidence existing between financial institutions and their customers, the duties of good faith  
3 and fair dealing that underlie all business dealings in the State of California, as well as violation  
4 of a number of statutory and duties imposed by the California Civil Code. Thus, by design,  
5 Defendants' practices are highly "likely to deceive."

6 The "unfair" prong of section 17200 intentionally provides courts with broad discretion  
7 to prohibit new schemes to defraud. *Motors, Inc. v. Times-Mirror Co.* (1980) 102 Cal. App. 3d  
8 735, 740. An unlawful business practice or act is "unfair" when it "offends an established  
9 public policy or when the practice is immoral, unethical, oppressive, unscrupulous or  
10 substantially injurious to consumers. *People v. Casa Blanca Convalescent Homes, Inc.* (1984)  
11 159 Cal. App. 3d 509, 530. "[T]he court must weigh the utility of the defendant's conduct  
12 against the gravity of the harm to the alleged victim." *State Farm Fire & Casualty Co. v.*  
13 *Superior Court* (1996) 45 Cal. App. 4<sup>th</sup> 1093, 1104. Defendants' business acts and practices,  
14 including: (1) inducing Plaintiff to obtain a risky no money down, high-interest rate, subprime  
15 loan they knew or should have known that he could not afford; (2) fraudulently misrepresenting  
16 to Plaintiff that he could refinance his loan within six months to secure a lower interest rate and  
17 affordable monthly payment; and (3) immediately buying, selling and reselling the loan in a  
18 whirlwind scheme of financial transactions offends established public policy and is immoral,  
19 unethical, oppressive, unscrupulous and substantially injurious to consumers. Plaintiff has  
20 properly alleged that Defendants engaged in deceptive, unfair and fraudulent conduct under both  
21 the "unlawful" and "unfairness" prongs of B&P § 17200.

22 Also, when B&P § 17200 is applied to the complicated and convoluted subprime  
23 mortgage lending scheme by which Plaintiff was victimized, precisely the same determination of  
24 "unfairness" reached by the Massachusetts Supreme Court in applying its own corollary to B&P  
25  
26  
27  
28

1 § 17200 to the nearly identical scheme at issue in Fremont, *supra*, should produce a parallel  
2 conclusion here. Beyond that, however, Plaintiff alleges a valid claim under the “unlawful”  
3 prong of § 17200 as well as the “unfairness” prong.

4 Because the Fremont facts are identical to the facts at hand, it is worth evaluating them in  
5 detail:

6 “Fremont is an industrial bank chartered by the State of California.  
7 Between January, 2004, and March, 2007, Fremont originated 14,578 loans to  
8 Massachusetts residents secured by mortgages on owner-occupied homes....  
9 After funding the loan, Fremont generally sold it on the secondary market, which  
largely insulated Fremont from losses arising from borrower default.”

10 *Fremont, supra*, at pp. 735-736.

11 The *Fremont* court went on to hold that:

12 “In originating loans, Fremont did not interact directly with the borrowers;  
13 rather, mortgage brokers acting as independent contractors would help a  
14 borrower select a mortgage product, and communicate with a Fremont account  
15 executive to request a selected product and provide the borrower's loan application  
and credit report. If approved by Fremont's underwriting department, the loan  
would proceed to closing and the broker would receive a broker's fee.

16 Fremont's subprime loan products offered a number of different features to  
17 cater to borrowers with low income. A large majority of Fremont's subprime  
18 loans were adjustable rate mortgage (ARM) loans, which bore a fixed interest rate  
19 for the first two or three years, and then adjusted every six months to a  
20 considerably higher variable rate for the remaining period of what was generally a  
21 thirty year loan. Thus, borrowers' monthly mortgage payments would start out  
22 lower and then increase substantially after the introductory two-year or  
23 three-year period. To determine loan qualification, Fremont generally required  
24 that borrowers have a debt-to-income ratio of less than or equal to fifty per cent -  
25 - that is, that the borrowers' monthly debt obligations, including the applied-  
26 for mortgage, not exceed one-half their income. However, in calculating  
27 the debt-to-income ratio, Fremont considered only the monthly payment required  
28 for the introductory rate period of the mortgage loan, not the payment that would  
ultimately be required at the substantially higher "fully indexed" interest rate.  
As an additional feature to attract subprime borrowers, who typically had little or  
no savings, Fremont offered loans with no down payment. Instead of a down  
payment, Fremont would finance the full value of the property, resulting in a "loan-  
to-value ratio" approaching one hundred per cent. Most such financing was  
accomplished through the provision of a first mortgage providing eighty per cent  
financing and an additional "piggy-back loan" providing twenty per cent.”

1           *Fremont, supra*, at pp. 735-739.

2           Under Massachusetts G.L. c. 93A § 2, the trial court found, and the Supreme Judicial  
3 Court confirmed that the business practices at hand were indeed “unfair.” The court stated: “the  
4 record here suggests that Fremont made no effort to determine whether borrowers could ‘make  
5 the scheduled payments under the terms of the loan.’” *Fremont, supra*, at pp. 745-746. Rather,  
6 as the judge determined, loans were made with the understanding that they would have to be  
7 refinanced before the end of the introductory period. Thus, Fremont’s actions were  
8 “unreasonable, and unfair to the borrower...”

9           The same is true here. Defendants’ scheme was, not only unlawful; it was “unreasonable”  
10 and “unfair.” It is in violation of the law, the harm to Plaintiff outweighs any benefit to  
11 Defendants, and it was likely to deceive. Defendants argue that they are immune from liability  
12 because they did not make the actual misrepresentations to Plaintiff. However, Defendants cannot  
13 avoid liability under B&P 17200 because Plaintiff has properly alleged a scheme which includes  
14 not just the individual broker who made the representations but all of the entities that aided and  
15 abetted, profited, benefited and participated in the joint venture and conspiracy. *See In re*  
16 *Countrywide Financial Corporation*, 601 F. Supp. 2d 1201, 1220 (S.D. Cal. 2009).

17           Thus, Defendants conduct constitutes a violation of B&P § 17200 pursuant to the  
18 unlawful, unfair, and fraudulent prongs, and they can be held liable for said conduct. Moreover, as  
19 set forth above, the violations of Sections 2923.5 and 2923.6 also provide a basis for a claim for  
20 relief based on violation of B&P § 17200. Accordingly, Plaintiff’s claim should not be dismissed.

21  
22  
23           **5. Plaintiff Has Properly Alleged a Cause of Action for Quiet Title**  
24           **Based on the Invalidity of the Foreclosure Sale**

25           Plaintiff has alleged that the original promissory note and the trust deeds were separated at  
26 some point in Defendants’ unlawful scheme. While Plaintiff does not currently know who held  
27

1 the respective documents when, Plaintiff alleges that he is informed and believes that the  
2 prosecution of the foreclosure of the first trust deed was carried out without the original note.  
3 Under the recent Kansas Supreme Court decision in *Landmark National Bank v. Kesler*, 40 Kan.  
4 App. 2d 325 (2008) (“*Landmark*”), the Court explained that “in the event that a mortgage loan  
5 somehow separates interests of the note and the deed of trust, with the deed of trust lying with  
6 some independent entity, the mortgage may become unenforceable. The Court went on to state:

7  
8 “The practical effect of splitting the deed of trust from the promissory note is to  
9 make it impossible for the holder of the note to foreclose, unless the holder of the  
10 deed of trust is the agent of the holder of the note. [Citation omitted.] Without the  
11 agency relationship, the person holding only the note lacks the power to foreclose  
12 in the event of default. The person holding only the deed of trust will never  
13 experience default because only the holder of the note is entitled to payment of  
14 the underlying obligation. [Citation omitted.] The mortgage loan becomes  
15 ineffectual when the note holder did not also hold the deed of trust. *Bellistri v.*  
16 *Ocwen Loan Servicing, LLC*, 284 S.W.3d 619, 623 (Mo. App. 2009).”

17 *Landmark, supra*, 40 Kan. App. 2d 325 (2008) (internal quotation marks omitted.)

18 Thus, for there to be a valid assignment, there must be more than just assignment of the  
19 deed alone; the original promissory note must also be assigned. Because this is not the case  
20 here, the foreclosure sale is invalid and, therefore, Plaintiff’s quiet title cause of action is proper  
21 and should not be dismissed.

## 22 **6. The Tender Rule Does Not Apply Here**

23 Defendants cite several cases for the proposition that Plaintiff is required to tender the  
24 amount due on the loan that he allegedly had with Defendants. However, said cases are  
25 distinguishable as Plaintiff is not a junior lienholder but rather the trustor. Moreover, in *Munger*  
26 *v. Moore* (1970) 11 Cal. App. 3d 1, 7, the court held that that “a trustee or mortgagee may be  
27 liable to the trustor or mortgagor for damages sustained where there has been an illegal,  
28 fraudulent or wilfully oppressive sale of property under a power of sale contained in a mortgage  
or deed of trust.” Similarly, Plaintiff alleges that the sale of his property was illegal and

1 fraudulent. The court in *Munger* made no mention of any tender requirement for the borrower to  
2 bring a claim against the trustor or mortgagor. As *Munger* is on point and Defendants' cases are  
3 factually distinguishable, *Munger* governs this case. Therefore, the tender rule does not apply.

4 **IV. CONCLUSION**

5 For all of the foregoing reasons, Plaintiff respectfully requests that this Court  
6 overrule Defendants' Demurrer to Plaintiff's Third Amended Complaint in its entirety.  
7 Alternatively, if the Court finds that one or more of Plaintiff's causes of action have not  
8 been properly pled, Plaintiff respectfully requests leave of court to amend his complaint.  
9

10 DATED: January 4, 2010

LAW OFFICES OF CAMERON H. TOTTEN

11 By: \_\_\_\_\_

12 Cameron H. Totten  
13 Attorney for Plaintiff  
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