

<u>Use Our Virtual Conference Rooms to Connect</u> – Mentors

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<u>Discovery Conference Centre</u> was built for doing business: attorneys conducting depositions, businesspeople meeting with clients, or mediators mediating litigation.

We also are using our conference center to support small businesses with quality no-cost presentations, educational seminars, and an invitation to use the rooms to connect, and I believe connecting to mentors can energize an entrepreneur. Why not use social networking to find mentors? What type of mentor(s) do you have? I believe great mentors are found in people that are outside your normal day-to-day life. Find people who have a similar energy or excitement as you, but in different professions.

- 1. When looking to the mentor for advice or support, allow yourself to be honest, vulnerable, and authentic in stating what you need. You don't have to go into your most private thoughts, but trust your mentor with information. If they prove themselves not to be worthy, then get that person out of your life
- 2. Try to help the mentor if you can in any way possible. Help your mentor brainstorm something that might be on his/her mind. Give your talent back to your mentor in whatever form you can.
- 3. Stay in contact with your mentor(s). Use social media, Twitter, FaceBook, LinkedIn. Schedule weekly, biweekly, or monthly coffees. Somehow keep communicating.
- 4. Have a positive attitude. Assume people out there want to help you out and give you advice. Be excited for your mentors' good fortune and successes.

Relationship building takes time and is a steady process. I have mentors that are now shifting careers, and they are asking me for support. Some of my guides I have had for the past 25 years. Finding mentors never ends. I am gravitating to new people all the time. If you want to use our



meeting rooms to network and find mentors in different professions, let us know. We are ready for you.

