# MLM Company Profile: Jeunique International, Inc.





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## **Founding Story**

Jeunique International is located in City of Industry, California.

Mulford J. Nobbs (the founder of Jeunique) gained appreciation with the direct sales industry back in the depression era when he was 16 years old. He convinced a man working for WearEver Aluminum that he had the ability to be trained as a salesman. He sold cookware up and through World War II until the government confiscated (www.mlmlegal.com) all of the aluminum for war machines.

Afterwards, he went into the U.S. Army Air Corps. During that time he developed scarlet fever, which gave him a heart condition and he was diagnosed with two years to live. That event got him interested in nutrition and health. He started a direct selling company with one vitamin/mineral supplement in 1957 with \$750. He also had some connections with some nutritionists. That company was called Nutri-Metics International, Inc. That company grew to about two hundred thousand distributors worldwide and the annual revenue base was \$200 million.

In 1991, he sold the Nutri-Metics trademark in order to focus primarily on the nutritional products and body fashions.

The company was then renamed to its current name, Jeunique International, Inc. Some of the nutritional aspects of the company were derived from Mulford's interests and travels to Hunza, located in the Himalayan Mountains. The people who live in Hunza are known for their stamina, health, absence of disease and longevity.

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#### Impact on the Industry

Jeunique International is a member (<u>www.mlmlegal.com</u>) of the Direct Selling Association.

#### **Discussion of Products**

Jeunique International sells custom bras and body fashion, skin care, colour cosmetics, nutritional supplements, personal care products and home products.

#### **Discussion of Opportunity**

NA

## Discussion of Distributor Base and Sales Volume in U.S.

Jeunique International operates in the United States, Australia, Belgium, <u>(www.mlmlegal.com)</u> Canada, Denmark, Finland, Germany, Greece, Indonesia, Latvia, Lithuania, Mexico, Netherlands, New Zealand, Norway, Poland, Puerto Rico, Russian Federation, Spain, Sweden, Switzerland, Thailand, Ukraine, and the United Kingdom.

## Company Website: <a href="http://www.jeunique.com/">http://www.jeunique.com/</a>

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Jeffrey A. Babener, principal attorney in the Portland, Oregon, law firm Babener & Associates, represents many of the leading direct selling companies in the United States and abroad.

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