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6	DISTRICT OF ARIZONA		
7	DISTRICTOR	ARIZONA	
	Designer Skin, LLC, an Arizona limited	Case No.: CV05-3699-PHX-JAT	
8	liability company; Splash Tanning Products, LLC, an Arizona limited liability company;		
9	Boutique Tanning Products, LLC, an Arizona		
10	limited liability company,		
	Plaintiffs,	DEFENDANT AND	
11		COUNTERCLAIMANT S&L	
12	VS.	VITAMINS, INC. PROPOSED FINDINGS OF FACT AND	
13	S&L Vitamins, Inc. d/b/a Body Source d/b/a	CONCLUSIONS OF LAW	
	thesupplenet.com, a New York corporation; and Larry Sagarin, an unmarried individual,		
14	and Larry Sagarin, an unmarried individual,		
15	Defendants.		
16	S&L Vitamins, Inc. d/b/a Body Source d/b/a		
17	thesupplenet.com, a New York corporation,		
1/	Counterclaim Plaintiff,		
18			
19	VS.		
20	Designer Skin, LLC, an Arizona limited		
	liability company; Splash Tanning Products, LLC, an Arizona limited liability company;		
21	Boutique Tanning Products, LLC, an Arizona		
22	limited liability company,		
23	Counterclaim Defendants.		
24			
	Defendant and counterclaimant S&L	Vitamins, Inc. d/b/a Body Source d/b/a	
25	thesupplenet.com, a New York corporation ("S&L") and Defendant Larry Sagarin individually		
26			
	respectfully submit these proposed findings of fact	and conclusions of law following the trial before	

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I. PROPOSED FINDINGS OF FACT

Background

- 1. Plaintiff Designer Skin, LLC and the other plaintiffs (collectively, "Designer Skin") are manufacturers of certain indoor tanning products. *See* Doc. # 76 at 1.
 - 2. Designer Skin distributes its products through independent distributors. See id.
- 3. The relationship between Designer Skin and its distributors is governed by the terms of a distributorship agreement, which limits the distributors' ability to resell Designer Skin's products. *See id.*
- 4. S&L is an internet reseller. *See id.* at 2. It purchases Designer Skin products in bulk and then resells it on its websites at a discounted price. *See id.*
 - 5. S&L began selling Designer Skin products on its websites beginning in 2004. See id.
- 6. S&L purchases Designer Skin products directly from tanning salons and does not purchase these products from Designer Skin distributors. *See* Doc #76 at 2.
- 7. On its websites, S&L displays thumbnail images of Designer Skin's products for sale and identifies those products by using Designer Skin's trademarks. *See id.*

The Civil Action

- 8. On November 14, 2005 Designer Skin filed this action claiming common-law trademark infringement, state statutory trademark infringement under Arizona law, federal trademark infringement under the Lanham Act, trademark dilution, copyright infringement, intentional interference with contractual relations, and unfair competition. *See id*.
- 9. On April 5, 2007 S&L filed counterclaims for unfair competition and for declaratory judgments of noninfringement of trademark and noninterference with contract. *See id*.
- 10. On May 19, 2007 the Court issued an Order granting in part and denying in part Designer Skin's Motion for Summary Judgment. *See id.* at 19.

- The Court's findings of fact and conclusions of law set forth in the Court's Order of
 May 20, 2008 are incorporated herein.
- 12. As set forth in the Court's Order of May 20, 2008, summary judgment was granted to Defendants on all of Designer Skin's claims in this case except for (1) copyright infringement as to the "electronic renderings" created by Designer Skin as alleged in the Complaint and defined by the Court in that Order and (2) unfair competition under Arizona law, which remained the only two claims to be determined at trial. *See id.* at 20.
- 13. The Court granted summary judgment to S&L Vitamins on its counterclaims for declaratory judgment of noninfringement of trademark and noninterference with contract. *See id.*
- 14. The copyright infringement alleged in the Complaint all began long before the registration of the any relevant copyright by Designer Skin.
- 15. At trial, following the close of plaintiffs' evidence the Court granted Defendants' motion pursuant to Fed. R. Civ. P. 50 to dismiss Designer Skin's claim for statutory damages on the ground that Section 412 the Copyright Act does not provide for such damages for infringement that began prior to the date of registration of a copyright, which motion was unopposed. *See* Excerpted Transcript of Proceedings re: Oral Argument re Rule 50 Motion held on 7/16/08 before Judge James A Teilborg at 18-19, 34 ("Excerpted Oral Argument re Rule 50 Motion"); Doc #98.
- 16. Upon Defendants' motion at that time, the Court also ordered that portion of the testimony of Beth Romero, Designer Skin's chief executive officer, that was proffered as relating to damages be stricken, on the grounds that her testimony was of the nature that would have simply invited rank speculation on the part of the finder of fact, was bereft of any connection, as a matter of relevance, to the claims against Defendants being tried. *Id.* at 12, 12-19.
- 17. There was no evidence of the economic value or cost of creating a single one of its electronic renderings at trial.
- 18. Designer Skin did not present evidence of an economic connection between any Case 2:05-cv-03699-JAT Document 122 3Filed 08/21/2008 Page 3 of 29

expenditure made by it in connection with the preparation of its electronic renderings and the sale by S&L of genuine Designer Skin merchandise utilizing such images.

- 19. At trial, Designer Skin established, by the testimony of Mike Shawl, a graphic artist in its employ, that the electronic renderings of Designer Skin's merchandise constitute an ideal graphic presentation of Plaintiffs' products, and that Designer Skin's purpose in creating and utilizing such works is to increase sales.
- 20. The evidence at trial, including the testimony of Designer Skin's witness Mike Shawl, established that the only way Defendants could have gained access to the electronic renderings for purposes of copying them was via the Designer Skin website.
- 21. Plaintiffs did not place a copy of the website alleged to have been accessed by Defendants, and in which they claimed copyright as a whole, into evidence.
- 22. Plaintiffs did enter into evidence images of certain electronic renderings, testified to by Mike Shawl as constituting some of Plaintiffs' electronic renderings found on Designer Skin website at the time Defendants were alleged to have copied them. There was no corroborating documentary or other evidence of his recollection as to these dates.
- 23. At trial, Designer Skin's chief executive officer admitted that the merchandise sold by S&L was genuine and had been supplied to the market voluntarily by Designer Skin at a price acceptable to Designer Skin.
- 24. At trial, Designer Skin's chief executive officer, Beth Romero, admitted that it made a profit on the sale of its merchandise, which is the same merchandise subsequently purchased and sold on the Internet by S&L.
- 25. Designer Skin presented the testimony of only two witnesses, Mike Shawl and Beth Romero, its own employees, at trial.
- 26. Designer Skin did not call defendant Larry Sagarin, or any representative, employee or officer of defendant S&L, to the stand or otherwise place any testimony by any defendant or its

representative in the trial record.

sales of Designer Skin products and additional profit.

27. Designer Skin presented no proof to counter the inference or negate the possibility based on the foregoing that the activities of S&L resulted in, and continue to result in, increased

- 28. Designer Skin proved no damages or harm of any kind whatsoever at trial.
- 29. Designer Skin did not identify a single distributor at trial.
- 30. Designer Skin offered no proof at trial that any distributor had ever executed a distribution agreement.
- 31. Designer Skin offered no proof at trial that any of its distributors had complained of the activities of S&L.
- 32. Designer Skin offered no proof at trial that any of its distributors had been harmed by the activities of S&L.
- 33. Designer Skin offered no proof at trial of lost, foregone or reduced licensing fees, royalties or other income or revenue attributable to the copyrighted works alleged to have been infringed, or that it had ever licensed, collected royalties or enjoyed income or revenue by exploiting those works. See id. at 34-36.
- 34. At trial, Designer Skin offered no expert testimony to establish a basis for a claim of damages, including lost profits or "brand equity," of any sort.
- 35. Designer Skin established no evidentiary basis to connect any expenditure it made to any of its copyrighted works as opposed generalized expenses incurred in connection with product development, marketing and distribution. See id.
- 36. Designer Skin established no evidentiary basis at trial by which a fact finder could determine which revenues of S&L or expenditures by Designer Skin may be attributable to copyright infringement, as opposed to sales of merchandise that utilizes copyright-protected label art. See id.
- 37. At trial, Designer Skin's chief executive officer Beth Romero admitted that Designer Case 2:05-cv-03699-JAT Document 122 5Filed 08/21/2008 Page 5 of 29

Skin seeks to end discount sales of its products on the Internet.

- 38. Designer Skin proved no pattern of infringement of Designer Skin's registered copyrights by S&L at trial.
- 39. Designer Skin did not prove at trial that S&L can be expected to continue to infringe any of Designer Skin's new copyrighted material.
 - 40. Designer Skin proved no actual damages at trial. See id. at 34.
- 41. Regarding their claim of unfair competition, Defendants present no testimony or other evidence regarding confusion, actual or likelihood; no testimony regarding their allegations of false association between Defendants and their products; no testimony regarding what actual effect may possibly have arisen from the juxtaposition of Defendants' company logo with images of Plaintiffs' bottles and the sale of those bottles.
- 42. At the close of the Plaintiffs' evidence, the Court granted Defendants' motion pursuant to Fed. R. Civ. P. 50 dismissing Designer Skin's claim for actual damages. See id.; Doc #98.
- 43. Furthermore, the Court granted Defendants' motion pursuant to Fed. R. Civ. P. 50 following the close of plaintiffs' evidence dismissing Designer Skin's unfair competition claim as a matter of law. See Excerpted Oral Argument re Rule 50 Motion at 36-38; Doc #98.
- 44. Plaintiffs also offered no proof that defendant Larry Sagarin was a corporate officer of defendant S&L, had the ability to supervise its activity, had a financial interest in the activities of S&L, or that he personally participated in those activities.
- 45. The Court therefore granted Defendants' motion pursuant to Fed. R. Civ. P. 50 following the close of plaintiffs' evidence to dismiss defendant Larry Sagarin as a Defendant as a matter of law. See Doc #98.
- 46. After the Court's Rule 50 oral order the only remaining issue for trial concerned whether S&L had infringed Designer Skin's copyrights in its electronic renderings and, if so, Case 2:05-cv-03699-JAT Document 122 &Filed 08/21/2008 Page 6 of 29

whether an injunction would issue. See Excerpted Oral Argument re Rule 50 Motion at 38; Doc #98.

47. Defendants put on no evidence and retired following the Court's Rule 50 rulings, and counsel shortly thereafter gave their summations, after which the Court's charge to the advisory jury followed.

The Copyrights at Issue

- 48. The parties stipulated to Designer Skin's ownership of registered copyrights for its "dimensional artwork," i.e., the label art, used on its products. *See* Final Pretrial Order ¶1(g).
- 49. Because registration of a copyright claim is a jurisdictional predicate for maintaining an action for infringement under 17 U.S.C. §411(a), the only infringement claim before the Court was the claim for infringement of Designer Skin's electronic renderings and not, as originally pled, Designer Skin's infringement claims pertaining to the written descriptions of its products that appear in its various marketing products, including its website. *See* Doc. # 76 at 11-12.
- 50. No copyright registration for Designer Skins' electronic renderings themselves, or other documentation that would tend to prove such registration, were entered into evidence at trial.
- 51. The parties stipulated to the fact that "Designer Skin has also copyrighted its web site and product menu." *See* Pretrial Order ¶ 1(g).
- 52. After the close of evidence and the Court's charge, the advisory jury retired and, upon reaching a verdict, returned an advisory verdict of copyright infringement (Count Six of the Complaint) by Defendant S&L of Plaintiffs' copyrights in the electronic renderings created by Plaintiffs, as defined and limited by the Court's Order dated May 20, 2008, of Designer Skin's products styled Ultimate Love Junkie, Secret Rapture, Revival, Sheer Wisdom, Ray of Light, Vanishing Act, Designer Skin Intrigue, Tao, Designer Skin Mood, Designer Skin Worship, Worship Me, Designer Skin Goddess, Halo, Designer Skin Spellbound, Designer Skin Speed of Light, Designer Skin Shine, Designer Skin Saving Face, Amazing Face, Addicted to Love, Designer Skin Drama Queen, Enamor, Flare, Undercover Angel, Designer Skin Bombshell, Designer Skin Believe,

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Splash Get Down Brown, Ritual, Shrine, Dolce, Whisper, Veritas, Boutique Bronze Camouflage, Bohemia, Bronze Bondage, Smolder, Siren, Angel, Gold Digger, Ego Maniac, Triple Play, Splash Hustle and Bipolar. See Doc #107.

53. The advisory jury's verdict also found no copyright infringement (Count Six of the Complaint) by Defendant S&L of Plaintiffs' copyrights in the electronic renderings as defined and limited by this Court's Order dated May 20, 2008 created by Plaintiffs of Plaintiffs' products styled The Big O, Pure Intentions, Freedom, Choc-o-holic, Daddy-O, Floozy, Fortune, Boutique Bloom, Secret Stash, Try Me, Faker and Shameless. See *id*.

II. PROPOSED FINDINGS OF LAW

Dismissal of Defendant Larry Sagarin

- 1. "The test for finding a corporate officer jointly and severally liable with his corporation for copyright infringement is whether the officer has the right and ability to supervise the infringing activity and also has a direct financial interest in such activities."
 Coogan v. Avnet, Inc., 2005 U.S. Dist. LEXIS 25336 (D. Ariz. Oct. 24, 2005).
- 2. At trial, Plaintiffs presented no proof that Defendant Larry Sagarin was a corporate officer of Defendant S&L, or that he had the right or ability to supervise the infringing activity, or that he had a direct financial interest in such activities.
- 3. All Designer Skin's claims against defendant Larry Sagarin failed as a matter of law.

Dismissal of Unfair Competition Claim

4. In AJF Eng'g, Inc. v. Wade, 2007 U.S. Dist. LEXIS 19308 (D. Ariz. Mar. 15, 2007), decided last year in this District by Judge McNamee, the Court considered twinned allegations of copyright infringement and unfair competition under Arizona law, similar to those of Plaintiff here. Upon finding that the unfair competition claims did in fact arise from the same facts as the copyright claim, the Court dismissed the

former under controlling Ninth Circuit precedent, writing that "under Ninth Circuit jurisprudence, to survive preemption, the state claim must protect rights that are qualitatively distinct from the rights of the Plaintiff falling under the Copyright Act .

. The state claim must have an extra element which changes the nature of the action."

- 5. The "extra element" presumably urged by Plaintiffs here is the claim that "by affixing its logo to Designer Skin's images, S&L has created a false association of itself with Designer Skin which is actionable as unfair competition."
- 6. Such a "false association" claim is nothing but an unfair competition claim sounding in trademark, as it must be: "This Circuit has consistently held that state common law claims of unfair competition . . . are 'substantially congruent' to claims made under the Lanham Act." *Cleary v. News Corp.*, 30 F.3d 1255, 1262-1263 (9th Cir. Cal. 1994).
- 7. Basically this same theory was argued in connection with Plaintiffs' trademark claims and at oral argument on the summary judgment motion, Plaintiffs conceded, as the Court believes they must, that the affixing of Defendants' logo on or near the Designer Skin marks did not create a likelihood of customer confusion.
- 8. If that is the case, neither can it can be argued that affixing of the logo on or near the images could create a likelihood of confusion either.
- 9. Alternatively, and now having heard the evidence and seen the evidence and seen the website presentations, the Court finds that the portrayal of Designer Skin's product images on the website next to the S & L logo cannot cause any confusion that somehow S & L is associated with Designer Skin or is a so-called authorized distributor.
- 10. Such use of these logos and images is no different from if Plaintiffs' product had

been sold on the Macy's or Nordstrom's website with Nordstrom's and Macy's logos sprinkled throughout. That would not be the basis for a claim of confusion. And obviously, retailers and Internet purveyors of products are doing this regularly and it cannot and should not be actionable.

11. For the foregoing reasons, Plaintiffs' claims for unfair competition fail as a matter of law.

Copyrights Subject to Adjudication and Injunctive Relief

- 12. Defendants raised the issue of the Court's subject matter jurisdiction over Plaintiffs' copyright claims shortly before the trial pursuant to Fed. R. Civ. P. 12(h)(3), which provides: "Whenever it appears by suggestion of the parties or otherwise that the court lacks jurisdiction of the subject matter, the court shall dismiss the action." *See* Doc. # 91.
- 13. Under the Copyright Act, no action for infringement of copyright "shall be instituted until preregistration or registration of the copyright claim has been made." 17 U.S.C § 411. Thus registration of copyrights is a jurisdictional requirement for institution of an action for infringement. See Perfect 10 Inc., v. Amazon.com, Inc.,, 508 F.3d 1146 at 1154, n.1.(9th Cir. 2007)
- 14. The Complaint in this action was filed on November 14, 2005, and it is undisputed that the subject copyrights are dated effective June 30, 2006. *See* Doc. # 91, #93. Thus the Complaint was filed seven months prior to the registration of the copyrights.
- 15. Plaintiffs did not seek to amend the Complaint at any time prior to submitting a response to Defendants' "suggestion" pursuant to the Court's order instructing that Plaintiffs file a response. *See* Doc. #92, #93.
- 16. Defendants urged dismissal of Plaintiffs' copyright claims, based in part on a recent

holding by the United States District Court for the Federal Circuit in a copyright case. That court held that deeming a Complaint amended and supplemented by virtue of a subsequent, post-pleading registration of copyrights is inappropriate. Walton v. United States, 80 Fed. Cl. 251, 264 (Fed. Cl. 2008); accord, Wellness Publ. v. Barefoot, 2008 U.S. Dist. LEXIS 1514, at *32 (D.N.J. Jan. 8, 2008).

- jurisdictional facts into a pleading, it should not be used to incorporate post-filing factual developments retroactively into a pleading *nunc pro tunc* to "create jurisdiction," relying on *Newman-Green, Inc. v. Alfonzo-Larrain*, 490 U.S. 826, 831 (1989) ("§1653 speaks of amending 'allegations of jurisdiction,' which suggests that it addresses only incorrect statements about jurisdiction that actually exists, and not defects in the jurisdictional facts themselves") and *Harris v. Garner*, 216 F.3d 970, 983-984 (11th Cir. 2000). Defendants insisted that Plaintiffs had ample opportunity to move for amendment of their Complaint between the registrations' issuance in June of 2006 and the week of trial in July of 2008 but did not do so even through the process of preparing the joint proposed pretrial order. *See* Doc. # 91.
- In response, Defendants cited authority for the general proposition that a Court may authorize a Rule 15(a) amendment to cure any "technical deficiency," which they argued characterized the situation here. See Positive Black Talk Inc. v. Cash Money Records Inc., 394 F.3d 357 (5th Cir. 2004); M.G.B. Homes, Inc. v. Ameron Homes, Inc., 903 F.2d 1486 (11th Cir. 1990); Proven Methods Seminars, LLC v. American Grants & Affordable Housing Institute, LLC, 519 F.Supp.2d 1057 (E.D. Cal. 2007); Zito v. Steeplechase Films, Inc., 267 F.Supp.2d 1022 (N.D. Cal. 2003); Demetriades v. Kaufmann, 680 F.Supp. 658 (S.D.N.Y. 1988). See Doc. # 93
- 19. After considering the submissions and arguments of counsel, the Court declined to

dismiss the Complaint pursuant to Fed. R. Civ. P. 12(h)(3), reasoning that the Ninth Circuit Court of Appeals, which has not ruled on this question as applied to the jurisdictional requirements of 17 U.S.C § 411, nonetheless would not approve of dismissal under these circumstances, even absent a timely, or even emergent, motion to amend by Plaintiffs and despite that statute's plain language. *See*, e.g., *Campbell v. Redding Med. Ctr.*, 421 F.3d 817, 824-825 (9th Cir. 2005) (in *qui tam* action, permitting "a placeholder complaint filed by a non-original source [to] divest the court of jurisdiction over a complaint appropriately filed by an original source [would] thwart[] the intent of Congress"). *But see*, *Snell v. Cleveland, Inc.*, 316 F.3d 822, 828 (9th Cir. 2002) (primary purpose of courts' authority to grant leave to amend a complaint to cure defective allegations of jurisdiction is for correction of incorrect factual statements about extant jurisdiction), *citing Newman-Green, Inc.*

- 20. Based on the foregoing, the Court deemed the Complaint amended and supplemented for purposes of alleging registration of Designer Skin's copyrights and establishing subject matter jurisdiction under 17 U.S.C § 411.
- 21. This does not end the inquiry as to jurisdiction, however. It still must be determined whether all of Designer Skin's copyright claims are deemed incorporated into the amended and supplemented Complaint, or only some of them. In this regard the Court has the advantage, unlike when the issue was raised prior to trial, of consideration of the evidence stipulated to by the parties and the proofs established at trial.
- 22. It is undisputed that the "label art" copyrights set forth in the Complaint were properly registered. *See* Final Pretrial Order ¶1(g). This raises the question of whether the Court has jurisdiction over all copyrights claimed by Plaintiffs, including those not registered, as will be discussed further below. The Ninth Circuit has

recently ruled that "[o]nce a court has jurisdiction over an action for copyright infringement under section 411, the court may grant injunctive relief to restrain infringement of any copyright, whether registered or unregistered." *Perfect 10, Inc. v. Amazon.com, Inc.*, 508 F.3d 1146, 1154 (9th Cir. 2007).

- Closer consideration suggests another result, however. In *Muchnick v. Thomson Corp.* (*In re: Literary Works in Elec. Databases Copyright Litig.*), 509 F.3d 116, 123 (2d Cir. 2007), the Second Circuit explained, in distinguishing the Ninth Circuit's holding in *Perfect 10, Inc.*, that even where injunctive relief against infringement of an unregistered copyright is available, "that relief is properly limited to situations... where a defendant has engaged in a pattern of infringement of a plaintiffs registered copyrights and can be expected to continue to infringe new copyrighted material emanating in the future from the plaintiff.... That sort of prophylactic relief furthers the purposes of the Copyright Act generally and does not undermine the intended effect of section 411(a)."
- 24. The Second Circuit's analysis is based on the facts in the two cases cited by the Ninth Circuit for support on this point, *Pacific & Southern Co. v. Duncan*, 744 F.2d 1490, 1499 (11th Cir. 1984) ("this is a classic case, then, of a past infringement and a substantial likelihood of future infringements") and *Olan Mills Inc. v. Linn Photo Co.*, 23 F.3d 1345, 1349 (8th Cir. 1994) ("Olan Mills presented evidence of Linn Photo's past infringement and of the substantial likelihood of future infringement. Olan Mills further asserted that it had no adequate remedy at law").
- 25. Unlike the systematic infringement shown in *Pacific & Southern Co.* and *Owen Mills*, and the massive and essentially automated infringements in *Perfect 10, Inc.* ("a copyright owner's efforts to stop an Internet search engine from facilitating access to infringing images"), here Designer Skin has proved neither a pattern of infringement

- of Designer Skin's registered copyrights nor that S&L can be expected to continue to infringe any of Designer Skin's new copyrighted material.
- 26. For these reasons, the rule of *Perfect 10*, *Inc*. does not apply here, and the Court finds that it has jurisdiction only over those copyrights of Designer Skin set forth in the Complaint and which the Court as fact-finder has an adequate basis to determine as a factual matter have been registered.
- 27. As to which copyrights are included in this formulation, it is, again, undisputed that the "dimensional art," i.e., product label copyrights set forth in the Complaint were registered by Plaintiffs. *See* Final Pretrial Order ¶1(g).
- 28. In contrast, both in its Fed. R. Civ. P. 12(h)(3) submission and throughout the trial, Defendants have argued that because the trial record contains no certificate of copyright registration for the electronic renderings, the Court has no jurisdiction over Designer Skin's copyright claims based on infringement of such copyrights, as opposed to Plaintiffs' registrations for the "dimensional art," i.e., its product labels.
- 29. Plaintiffs, in contrast, have asserted the existence of the registration of copyright for their website repeatedly in filings with and representations to the Court and at trial.
 See Doc. #66 at 3, lines 10-11; Excerpted Oral Argument re Rule 50 Motion at 20, 8-20.
- 30. Indeed, Plaintiffs' counsel represented in correspondence to the Court that "Designer Skin's registration of its entire web site provides copyright protection to all of the unique and original features of the web site (of which some of the images at issue are a feature)."
- 31. Plaintiffs offered testimony at trial that the "Designer Skin website" was registered with the Copyright Office.
- 32. In fact, the parties' joint stipulation of facts in the Final Pretrial Order states,

"Designer Skin has also copyrighted its web site and product menu." Pretrial Order at ¶ 1(g).

- 33. To the extent this question bears on the Court's subject matter jurisdiction over any of the claims herein, however, neither stipulation by the parties or any form of waiver are of any relevance. "When jurisdiction may not exist . . . the court must raise the issue even if the parties are willing to stipulate to federal jurisdiction." *Harris v. Provident Life and Accident Ins. Co.*, 26 F.3d 930, 932 (9th Cir. 1994). Even where no party disputes a court's jurisdiction, "the court may still insist that the jurisdictional facts be established or the case be dismissed, and for that purpose the court may demand that the party alleging jurisdiction justify his allegations by a preponderance of evidence." *McNutt v. General Motors Acceptance Corp.*, 298 U.S. 178, 189 (1936).
- 34. Regarding copyright, "As with any federal statute, Congress controls if and when courts attain subject matter jurisdiction in a dispute. It is axiomatic that subject matter jurisdiction, which gives courts the power to adjudicate cases, cannot be waived. "Where a party attacks the factual basis for subject matter jurisdiction, the court does not presume the truthfulness of factual allegations in the complaint, but may consider evidence to resolve disputed jurisdictional facts. *La Resolana Architects v. Clay Realtors Angel Fire*, 416 F.3d 1195, 1198 (10th Cir. 2005) (citation omitted).
- 35. The term "copyrighted" in the stipulated facts itself sheds no light on whether a copyright was registered, because the Copyright Act does not require registration for a work to be protected by copyright, i.e., "copyrighted." *See* 17 U.S.C. § 408. Even courts use the term "copyrighted" to refer to unregistered works. *See*, e.g., *Denenberg v. Berman*, 2002 U.S. Dist. LEXIS 20490 (D. Neb. 2002) ("infringement

of unregistered copyrighted photographs"); Rene Perez & Assocs. v. Almeida, 1996 U.S. Dist. LEXIS 15143 (S.D. Fla. 1996) ("defendant had videotaped plaintiffs copyrighted news programs . . . Upon learning of defendant's activities, plaintiff obtained the tape, registered its copyright, and brought this action"); United States Media Corp. v. Edde Entertainment, Inc., 1998 U.S. Dist. LEXIS 10985 (S.D.N.Y. 1998) ("Edde would routinely purchase and sell copyrighted films if the copyrights were unregistered").

- 36. The use of the phrase "has also copyrighted" in the Final Pretrial Order is also considered by the Court, as fact-finder, in light of its use at the tail-end of a paragraph in the Final Pretrial Order explicitly listing other Designer Skin copyright registrations i.e., the label art stipulated to by the parties, which unlike the "website" copyright registration claimed by Designer Skin are designated by their respective titles and registration certificate numbers.
- 37. In fact, Plaintiffs' Statement of Undisputed Facts submitted as part of their motion for summary judgment does not claim registration of the copyright for their website, either in the section headed "DESIGNER SKIN'S INTELLECTUAL PROPERTY" or elsewhere. *See* Doc. #53. Neither does the affidavit of its chief executive officer submitted as part of that motion, Beth Romero. *See* Doc. #53-3.
- 38. No "website copyright" was put before the advisory jury, as the form of verdict indicates. *See* Doc. # 107.
- 39. Contrasted with the comprehensive documentation and description of all Designer Skin's other relevant copyrights, the lack of previous references to such a copyright in written submissions to the Court on Designer Skin's motion for summary judgment, and Plaintiffs' choice of the phrase "was copyrighted" in the Final Pretrial Order, the Court finds that any testimony regarding registration of such copyright is

- entitled to little weight. *See*, e.g., *Derminer v. Kramer*, 386 F. Supp. 2d 905, 911 (E.D. Mich. 2005); *Denenberg v. Berman*, 2002 U.S. Dist. LEXIS 20490, at **10-11 (D. Neb. 2002); *Miller v. CP Chems.*, 808 F. Supp. 1238, 1241-1242 (D.S.C. 1992).
- 40. For these reasons, while the Court has no basis to suggest that Plaintiffs' representations of and testimony regarding the existence of a registration for the Designer Skin website are false, Designer Skin has not met its burden of establishing, by a preponderance of the evidence, the jurisdictional fact that copyright in the Designer Skin website is registered. *See*, *McNutt*, 298 U.S. at 189 ("the court may demand that the party alleging jurisdiction justify his allegations by a preponderance of evidence").
- 41. As a result, any copyright for the Designer Skin website is not of record in this matter and the Court's ruling deeming the Complaint amended and supplemented to incorporate copyright registrations of Designer Skin cannot and does not include incorporation of any "website" registration into the Complaint as amended.
- 42. Besides any jurisdictional issue, the absence from the record of any copyright registration documentation for a copyright claimed in an entire website of undefined date makes it impossible for any fact finder to determine the content of the copyright claimed to have been infringed.
- 43. Indeed, Doc. #93, the letter in which Plaintiffs' counsel asserts registration of the Designer Skin website contains an acknowledgment of the vagueness of that claim, referring obliquely to "some of the images" on the website in stating "Designer Skin's registration of its entire web site provides copyright protection to all of the unique and original features of the web site (of which some of the images at issue are a feature)." Even at this juncture, Plaintiffs could not or would not specify the precise nature of what was contained in "Designer Skin's registration of its entire

web site."

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44. Because of this vagueness, Plaintiffs' claims based on copyright in the Designer Skin website are comparable to those presented by the court in Allen v. The Ghoulish Gallery, 2008 U.S. Dist. LEXIS 12238, at **20-23 (S.D. Cal. Feb. 19, 2008), which was also a claim for copyright based on the alleged infringement of copyright in a website. In contrast to Plaintiffs here, the plaintiff in Allen did have a registration

certificate, but little more, as the decision explains:

Apparently the only discovery Plaintiff produced relevant to his copyright was a copy of the registration certificate that listed the name of the website and the nature of the work as "audiovisual material." He never produced any evidence of what he actually copyrighted. . . . [T]he Court afforded him every opportunity to present evidence, any evidence, of what, exactly, constituted his copyrighted work. ...

Plaintiff continued with his copyright claim despite never identifying or producing any evidence of an actual copyright in discovery, and only producing minimal evidence of it at trial. The evidence he did produce was unavailing and did not raise a debatable issue of law or fact.

- 45. Here too Plaintiffs' proofs regarding any aspect of their copyright in the electronic renderings was minimal and rough at best, and failed to place before the finder of fact adequate evidence of what exactly was the subject of any copyright in those renderings, even if the Court had jurisdiction to adjudicate any rights in what appear on the record to be unregistered copyrights.
- 46. For the foregoing reasons, the only copyright registrations of record, and the only ones regarding which Plaintiffs may be entitled to any relief, are those for Designer Skin's "dimensional artwork," i.e., the label art, used on its products. See Doc #76 at

11.

47.	This leaves Plaintiffs with a conundrum. Even if Plaintiffs rights to the exclusive us
	of its electronic renderings of the label art are deemed to be included in their
	copyrights for the Designer Skin labels, this fact could not make Designer Skin'
	rights in the electronic renderings any stronger than its rights in the original label
	themselves. Yet the Court determined, and Plaintiffs acknowledged, that S&L had
	legal right to sell Designer Skin products with the Designer Skin label on it
	including by use of depictions of that product and label on its websites. As the Cour
	noted at trial, if S&L had simply photographed the product and used the photographed
	of the product in connection with its advertisement, that would not be actionable
	See Excerpted Oral Argument re Rule 50 Motion at 37.

- 48. Considering the foregoing, the Court finds that Plaintiffs failed at trial to enunciate any logical basis on which the very same "label copyrights" that S&L had a legal right to photograph and use could be infringed by S&L by virtue of the latter's copying of the electronic renderings depicting the same copyrighted label art, when on the record before the Court those electronic renderings are not themselves protected by any independent copyright of Designer Skin.
- 49. Based on this reasoning, and Plaintiffs failure at trial to prove the subject matter of, or even the existence of any identifiable copyright in their website, the Court as fact-finder determines that, notwithstanding the jury's advisory verdict, S&L engaged in no infringement of copyrights of Designer Skin, either because there was no proof made at trial of independent copyright registrations protecting Plaintiffs' electronic renderings, or no competent proof of the actual content of those copyrights.
- 50. Alternatively, the Court finds that any such copyright in Plaintiff's electronic renderings that may have been proved by Plaintiffs by a preponderance of the

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evidence based on the images of such electronic renderings utilized during the testimony of Mike Shawl are not actionable by virtue of Plaintiffs' failure, as set forth above, to meet their separate burden of proving the jurisdictional fact of registration of the "website."

Plaintiffs Have Failed to Establish An Entitlement to Injunctive Relief

- 51. Neither a jury nor an advisory jury may authorize the entry of injunctive relief. "The decision to grant or deny permanent injunctive relief is an act of equitable discretion by the district court, reviewable on appeal for abuse of discretion." eBay Inc. v. MercExchange, L.L.C., 547 U.S. 388, 391 (2006).
- 52. Plaintiffs seeking an injunction, even upon a finding of infringement, have the burden of satisfying the traditional four-part test for an injunction. See eBay, 547 U.S. at 391, citing Weinberger v. Romero-Barcelo, 456 U.S. 305, 311-313 (1982).
- 53. The mere fact of ownership of copyrights does not entitle a party to equitable relief for infringement. "[T]he existence of a right to exclude does not dictate the remedy for a violation of that right." eBay, 547 U.S. at 396 (Kennedy, J., concurring), cited by MGM Studios, Inc. v. Grokster, Ltd., 518 F. Supp. 2d 1197, 1215 (C.D. Cal. 2007).
- 54. To obtain an injunction, a plaintiff "must demonstrate: (1) that it has suffered an irreparable injury; (2) that remedies available at law, such as monetary damages, are inadequate to compensate for that injury; (3) that, considering the balance of hardships between the plaintiff and defendant, a remedy in equity is warranted; and

Defendant S&L has not waived the "issue" of irreparable harm by failing to raise it at the time of its Rule 50

motion, as Plaintiffs claim. See Doc # 115 at 9. Without conceding any aspect of this argument (in fact Defendants'

motion was to dismiss the copyright claims entirely "based on the complete lack of damages evidence," not merely to dismiss the damages claims) there is no issue of waiver at this stage. All the cases cited by Plaintiffs concern waiver in the context of post-trial motions. A post-trial motion is made 10 days after the entry of a final judgment. Fed. R. Civ. 50(b). No final judgment has been entered in this case. Rather, the instant submissions constitute legal argument concerning what final judgment, which as set forth above is left to the Court's sole discretion, should be.

- (4) that the public interest would not be disserved by a permanent injunction." *eBay Inc.*, 547 U.S. at 388.
- 55. No presumption of irreparable harm, one of the four factors set forth in the previous paragraph, arises from a simple finding of liability in a copyright case. *See Hologic, Inc. v. SenoRx, Inc.*, 2008 U.S. Dist. LEXIS 36693, at *45 n.10 (N.D. Cal. Apr. 25, 2008), citing *MGM Studios*, 518 F. Supp. 2d at 1210-14.²
- 56. "Irreparable harm cannot be established solely on the fact of past infringement. Additionally, it must also be true that the mere likelihood of future infringement by a Defendant does not by itself allow for an inference of irreparable harm. As to the latter, future copyright infringement can always be redressed via damages, whether actual or statutory. See 17 U.S.C. § 504. "To the extent that future infringement is relevant to the analysis, the onus is on Plaintiffs to explain why future infringements ... would cause irreparable harm. It cannot be presumed." MGM Studios, 518 F. Supp. 2d at 1215.
- 57. Even assuming that Plaintiffs had overcome the hurdles detailed above regarding their infringement claim, Plaintiffs did not prove damages in any form, which by definition includes proof of the existence of a continuing, irreparable harm.
- 58. As the Court ruled at trial, there was throughout the trial a witting or unwitting conflation between the alleged lifting of the electronic image from Designer's website and pasting it on the S&L website. In fact all evidence relating to "damage" or "harm" has been directed at Plaintiffs' merchandise, not its copyrights.
- 59. Defendant elided the difference between the alleged copyright infringement in

Twentieth Century Fox Film Corp. v. Streeter, 438 F. Supp.2d 1065, 1072 (D. Ariz. 2006), holding that irreparable injury is presumed in the District Court of Arizona, precedes both the Supreme Court's ruling in eBay and the Central District of California's decision in MGM Studios. Similarly, Broadcast Music v. Blueberry Hill Family Restaurants, 899 F. Supp. 474 (D. Nev. 1995) was also decided prior to eBay.

connection with the image and the product distribution issues, and in the process proved no damage or harm attributable to copyright infringement. All the proffered evidence, in terms of how much money Designer Skin spent in its product development, its product image and its anti-diversion program, appeared above all to be directed at seeking out product distributors such Defendants, and had nothing to do with the protection of any copyrights against infringement *per se*.

- 60. Nor were Designer Skin's actions in any way consistent with what one would expect of a firm that owns valuable copyright assets and considers their value, as opposed to other aspects of their business, to be threatened.
- 61. For these reasons, Plaintiffs have not met the requirement of proving the existence of continuing, irreparable harm as is required before a court will issue an injunction.
- 62. Regarding the requirement that a Plaintiff demonstrate that only equity can provide "compensation" for a harm beyond money damages, discussion of compensation, whether at law or in equity, is a non-sequitur where there is no injury, as is the case here.
- 63. For this reason, Plaintiffs have not met the requirement that a Plaintiff demonstrate that only equity can provide "compensation" for some harm beyond money damages.
- 64. As to the balancing of hardships, Plaintiffs made no proof of any legally cognizable hardship that they are suffering or have suffered as a result of S&L's action.
- 65. In fact, a far more logical inference from the evidence is that, absent an injunction, S&L would generate additional sales revenue for Plaintiffs, constituting benefit, not harm.
- 66. This possible benefit to Designer Skin by S&L's activities would in fact be maximized because, according to Mike Shawl's testimony, the electronic renderings

present the best possible graphic presentation of Plaintiffs' products, the purpose of which is to increase sales. This is true regardless of who is using them, including if S&L is using them. Such use, therefore, cannot constitute a continuing harm, or any harm at all.

- 67. In contrast, an injunction along the lines proposed by Plaintiffs would impose draconian restrictions on S&L's ability to conduct its business, forbidding use of any images of Designer Skin's products in frank contravention of this Court's previous rulings, which expressly permitted the sale by S&L of Designer Skin's products bearing Designer Skin's images (Excerpted Oral Argument re Rule 50 Motion at 36-37) and would make a sale of S&L's business well nigh impossible.
- 68. For these reasons the balance of hardships is in S&L's favor.
- 69. Plaintiffs' real purpose in bringing its claims was to shut down Defendants' lawful business selling Designer Skin products. Much to the chagrin of Designer Skin, however, S&L had a perfect right to sell Designer Skin products. *See* Excerpted Oral Argument re Rule 50 Motion at 37.
- 70. In fact, Designer Skin's chief executive officer admitted, on cross examination, that Designer Skin seeks to end discounted sales of their merchandise to willing buyers.
 Such an objective is not in the public interest.
- Indeed, as a leading authority, and author of a major treatise, on copyright law recently wrote, "Copyright law has abandoned its reason for being: to encourage learning and the creation of new works. Instead, its principal functions now are to preserve existing failed business models, to suppress new business models and technologies, and to obtain, if possible, enormous windfall profits from activity that not only causes no harm, but which is beneficial to copyright owners." Patry, William, "End of the blog," Patry Copyright Blog (August 1, 2008) (found at

- http://williampatry.blogspot.com/2008/08/end-of-blog.html). Plaintiffs have not given this Court any reason why it should be part of that destructive process that is, in fact, contrary to the purposes of the Copyright Act.
- 72. Having failed to meet each of the four requirements a plaintiff must satisfy in order to merit the issuance of an injunction, the Court finds that no injunction shall issue in this matter.

Plaintiffs' Copyright Claims Fail Under the First Sale Doctrine

- 73. In its oral ruling on Defendants' Rule 50 motion, the Court raised, *sua sponte*, the possibility that the activities of S&L were privileged pursuant to the First Sale Doctrine, 17 U.S.C. § 109, which provides that "[T]he owner of a particular copy or phonorecord lawfully made under this title . . . is entitled, without the authority of the copyright owner, to sell or otherwise dispose of the possession of that copy or phonorecord."
- 74. The analogous trademark First Sale Doctrine was argued extensively by Defendants in earlier motions, but Defendants did not raise the issue of Section 109 as a defense to Designer Skin's copyright claims. This omission is not dispositive, however. "A court properly presented with an issue is not limited to the particular legal theories advanced by the parties, but retains the independent power to identify and apply the proper construction of governing law." *United States Nat'l Bank v. Independent Ins. Agents of Am.*, 508 U.S. 439 (1993). Indeed the Court may, at any time before final judgment, revisit any legal issue in a case wherever doing so is "consonant with equity." *John Simmons Co. v. Grier Bros. Co.*, 258 U.S. 82, 91 (1922). We now consider this ground as an alternative basis for disposition of the copyright claims herein.
- 75. Section 109(a) of the Copyright Act provides that "the owner of a particular copy ...

lawfully made under this title, or any person authorized by such owner, is entitled, without the authority of the copyright owner, to sell or otherwise dispose of the possession of that copy...."

- 76. As the Court noted at trial, under the First Sale Doctrine "once a sale is made the holder of the copyright cannot hold downstream consumers liable for infringement...
 ." See Excerpted Oral Argument re Rule 50 Motion at 37.
- 77. "The whole point of the first sale doctrine is that once the copyright owner places a copyrighted item in the stream of commerce by selling it, he has exhausted his exclusive statutory right to control its distribution." *Quality King Distribs. v. L'Anza Research Int'l*, 523 U.S. 135, 152 (1998). The Doctrine "prevents the copyright owner from interfering with the disposition of particular copies after the copyright owner parts with title to them. The doctrine allows the new owner of a lawfully made copy to sell or dispose of that copy without the copyright owner's permission." *Zenix Industrial USA, Inc. v. King HWA Industrial Co.*, No. 88-5760, 1990 U.S. App. LEXIS 21358, *14 (9th Cir. Dec. 7, 1990).
- 78. It is undisputed that Defendant S&L lawfully obtained Designer Skin's products by buying it from tanning salons. *See* Doc#76 at 17-19.
- 79. Furthermore, it must again be recalled that S&L had a legal right to sell Designer Skin products with the Designer Skin label on it, and that S&L had the right to photograph Designer Skin's products and use the photograph of the product in connection with its advertisement. *See* Excerpted Oral Argument re Rule 50 Motion at 37.
- 80. As set forth above, the only copyright registrations entered into evidence were those for Designer Skin's "dimensional artwork," i.e., the label art, used on its products.

 See Doc #76 at 11.

- 81. Here, because Defendant lawfully purchased Designer Skin's products that bear Designer Skin's labels the subject of those copyrights S&L's use of those copyrighted images is protected by the First Sale Doctrine.
- 82. No copyright registration for the electronic renderings was entered into evidence at trial. But even if Plaintiffs rights to the exclusive use of its electronic renderings of the label art is deemed to be included in its copyrights for the Designer Skin labels, this fact could not make Designer Skin's rights in the electronic renderings any stronger than its rights in the original labels themselves. Therefore, S&L's lawful entitlement to utilize this material under the First Sale Doctrine also extends to the electronic renderings" because S&L lawfully obtained the right to utilize the copyrighted matter when it purchased Designer Skin's products. *See* 17 U.S.C. § 109.
- 83. Further, given S&L's lawful obtainment of Designer Skin's products, Section 113(c) of the Copyright Act is further dispositive of the issue. Section 113(c) provides:

In the case of a work lawfully reproduced in useful articles that have been offered for sale or other distribution to the public, copyright does not include any right to prevent the making, distribution, or display of pictures or photographs of such articles in connection with advertisements or commentaries related to the distribution or display of such articles, or in connection with news reports.

- 84. Finding that the First Sales Doctrine and other provisions of the Copyright Act serve as a complete bar to Plaintiffs' claims -- a determination which may be applied under the inherent powers of this Court -- this Court finds that no copyright infringements occurred, notwithstanding the jury's verdict to the contrary.
- 85. Accordingly, no remedy, including injunctive relief is appropriate.

Defendants are the Prevailing Parties Under the Copyright Act

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- 86. Section 505 of the Copyright Act provides that the court may award "the prevailing party" reasonable attorneys' fees as part of its costs. *See* 17 U.S.C. § 505.
- 87. Plaintiffs concede that they are not entitled to attorneys' fees in this case under the Copyright Act. *See* Doc # 115 at 11.
- 88. Plaintiffs are not entitled to other costs in this case because they are not the prevailing parties.
- 89. Discretion to award attorney fees and costs in copyright infringement cases lies squarely in the discretion of the Court. *See Ory v. McDonald*, 141 Fed. Appx. 581, 584 (9th Cir. 2005). "Under the Copyright Act, the prevailing party is one who succeeds on a significant issue in the litigation that achieves some of the benefits the party sought in bringing suit." *See Florentine Art Studio v. Vedet K. Corp.*, 891 F. Supp. 532, 541 (C.D. Cal. 1995) (defendant deemed the "prevailing party" and was awarded attorneys' fees despite having been found to infringe multiple copyrights and being assessed \$400 in statutory damages) citing *Warner Brothers, Inc. v. Dae Rim Trading, Inc.*, 877 F.2d 1120, 1126 (2d Cir. 1989).
 - Fees and costs are proper under the Act when either a successful prosecution or a successful defense of the action furthers the purposes of the Copyright Act. *See Fantasy, Inc. v. Fogerty*, 94 F.3d 553, 558 (9th Cir. 1996) ("[A] successful defense of a copyright infringement action may further the policies of the Copyright Act every bit as much as a successful prosecution of an infringement claim by the holder of a copyright" quoting *Fogerty v. Fantasy, Inc.*, 510 U.S. 517, 527, (1994)); *see also Eagle Services Corp. v. H20 Industrial Services, Inc.*, *et al.*, No. 07-1997, 2008 U.S. App. LEXIS 14526, at **11-12 (7th Cir. July 9, 2008) (noting that an award of attorneys' fees in connection with the successful defense of a copyright claim is not limited to only those actions which thrust a copyrighted work into the public

- domain). Accordingly, prevailing Defendants as well as prevailing Plaintiffs are eligible for such an award, and the standards for evaluating whether an award is proper are the same regardless of which party prevails. *See Perfect 10, Inc. v. CCBill LLC*, 488 F.3d 1102, 1120 (9th Cir. 2007) citing *Fogerty*, 510 U.S. at 534.
- 91. Courts have deemed a defendant as "prevailing," where despite suffering an adverse entry of judgment, a defendant is nevertheless able to withstand the attacks of an overzealous plaintiff. See 3 M. Nimmer & D. Nimmer, Copyright § 14.10[B] (2008) citing Warner Bros., Inc. v. Dae Rim Trading, Inc., 677 F. Supp. 740, 745 (S.D.N.Y.), rev'd on other grounds 877 F.2d 1120, 1126 (2d Cir. 1989). These rulings are to be distinguished from cases such as Pure Grace, Inc. v. Furlong, 2006 U.S. Dist. LEXIS 88080 (D. Or. 2006), where the court granted costs to plaintiff as the prevailing party who received only injunctive relief. In Pure Grace, the court expressly held that the issuance of injunction in that case was "significant" in that it afforded plaintiff a substantial portion of the relief it sought.
- 92. By contrast, even under the most generous of assessments, the record in this case precludes a similar finding. Here, Defendants are the prevailing parties under the Copyright Act because they achieved substantially all the benefits they could have hoped to achieve in defending this suit. *See Florentine Art Studio*, 891 F. Supp. at 541. All of Plaintiffs' claims for damages, actual or otherwise were dismissed. *See* Excerpted Oral Argument re Rule 50 Motion at 12, 34-37.
- 93. Furthermore, all claims against defendant Sagarin have been dismissed. *See* Doc #98. There can be no cavil that defendant Sagarin himself is a "prevailing party" here, having defeated each and every claim brought against him by Designer Skin and having prevailed on two of three counterclaims brought by him against Designer Skin.

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94. Furthermore, as set forth above the Court declines to enter an injunction against Defendant S&L, which, in any case, has suffered neither a judgment for damages nor attorneys' fees. Consequently, as a practical matter there is no greater outcome that Plaintiffs could have achieved.

- 95. By contrast, Defendants lost on substantially all of the claims it alleged throughout the course of this litigation, as set forth above.
- 96. In light of Plaintiffs' near complete defeat of all of its claims, under no plausible construction can it be viewed as "prevailing"; rather, by all rights Defendant Sagarin has "prevailed" on each of the claims brought against him; and this Court finds, upon consideration of the totality of the record and weighing its previous dispositions on the merits, its rulings herein on the merits, and the evidence at trial and arguments of counsel, that Defendant S&L is also a prevailing party as defined by 17 U.S.C. § 505.

 DATED this 21st day of August, 2008,

Respectfully submitted,

By: ______<u>/s/_____</u>

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