## Next Steps for 501(c)(3)

- 1. Read IRS Publication No. 557, Tax-Exempt Status for Your Organization, 1-800-TAX-FORM
- 2. Read Ohio Secretary of State's Legal Guide for Non-Profit Organizations, 1-877-767-3453
- 3. Prepare Current Balance Sheet.
- 4. Prepare proposed budget (pro-forma income statement) for two full accounting periods.
- 5. Prepare Financial Statement for Current Year to within 60 days of application filing date.
- 6. Describe the fundraising program (actual and planned) and the method for effectuating it. Break-down revenue sources including:
  - a. Percentages
  - b. Public or private sources
  - c. Contributions, grants or other sources
  - d. Fund-raising events, ticket sales, rentals, other business or investment sources
- 7. Prepare description of activities and prepare written purpose, and this must be more specific than what is used in IRS forms.
- 8. Describe the criteria used for selecting recipients of funds or benefits.
- 9. Begin to Develop Board of Trustees and Finance Committee. Individuals who are representative of the community to be served should control the governing board.
  - a. Obtain D&O Insurance for the directors and officers.
  - b. United Way Contacts: (513) 721-7900
    - (513) 762-7156 regarding Volunteer Leadership Development Program
    - (513) 762-7235 regarding Blue Print
  - c. Clermont Leadership Institute Contact: (513) 753-9222
  - d. Small Business Administration/Advice From Retired Professionals, S.C.O.R.E.
- 10. Prepare Filing(s) for the Secretary of State including Articles of Incorporation & Prepare Code of Regulations/By-Laws.
  - a. Need a sworn statement of an officer or director as to the truth and correctness of documents.
  - b. Understand that the Articles of Incorporation must include a statement that the organization is formed exclusively for charitable, religious, educational and scientific purposes under section 501(c)(3) of the Internal Revenue Code. Placing the paragraph in the By-Laws is not enough.
  - c. Understand that the Articles of Incorporation must include a statement that upon dissolution of the organization, the assets shall be distributed for one or more exempt purposes within the meaning of 501(c)(3) or to the federal government or to a state or local government or for a public purpose. Placing the paragraph in the By-Laws is not enough.
- 11. File forms with IRS:
  - a. Form SS-4 Employer Identification Number.
  - b. Form 1023 Application. Double check the signature lines on Page 11 and 12.
  - c. Form 8718 User Fee for Exempt Organization Determination Letter Request. A money order tends to speed up the process.
  - d. Form 2848 Power of Attorney & Declaration of Representative (usually required).
  - e. Form 872-C Consent Fixing Period of Limitation Upon Assessment (may be needed).
  - f. If the organization will be leasing space from one of the members of the board, then a written lease must be submitted along with an appraisal of the fair market rental value of the property and a conflict of interest policy. The IRS Sample Conflict of Interest Policy is about approximately four pages long.
- 12. Obtain a copy of IRS Form 990 Information Filing.
- 13. Know the Unrelated Business Income Rules-Nonprofits pay income tax on certain commercial activities.
- 14. Ohio sales or use tax may apply.
- 15. Ohio franchise tax does not usually apply to nonprofits.
- 16. Obtain liability and Director and Officer (D&O) insurance.
- 17. Consider applying for bulk-rate postage with the post office.
- 18. May need to obtain permit to solicit contributions in certain areas.

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