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Volume 10, 2/4/11

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## Have you started on your 2011 resolutions?

Every year we make personal and professional resolutions and unfortunately by the end of January we lose the passion and the drive to see them through. I find that partnering with someone with similar interests makes it easier for me to keep focus on my goals and ultimately accomplishing most of them.

Expanding your virtual paralegal-assistant business may be one of your New Year's resolutions but you may not know where to begin. Why don't you start by networking? It is very important to make the necessary connections that will take your business to the next level.

Create a list of 10 influential people you would like to connect with and take the necessary steps to connect with them by the end of the month.

Set lunch dates, join an organization, read their articles/books or blogs and send them a sincere compliment or feedback. Attend an event that will allow you face time with them.

Challenge yourself to see how many real connections you can make within the next month. *Cordina A. Charvis*



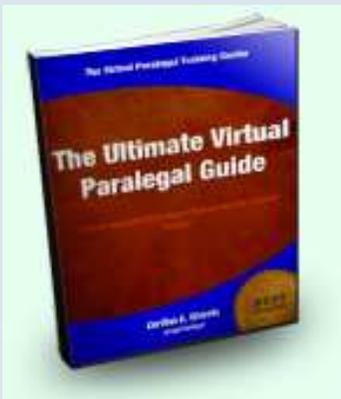
### The Virtual Paralegal-Assistant Partnership

It may take a team of like-minded professionals to help you create a successful business. If you are a paralegal who have worked at large or mid-size law firms chances are you were use to having an assistant whether it was a secretary or a team of paralegals, access to fax, duplicating, mailing and word processing departments among other support staffing services to help you get the job done.

## Virtual Paralegal Networking Blog

- What are the benefits of starting a virtual paralegal-assistant business?
- How to use direct mailing to market your virtual paralegal-assistant business?
- Growing your virtual paralegal-assistant business
- Unauthorized Practice of Law (UPL) is the responsibility of the virtual paralegal and the attorney.
- Virtual paralegal-assistant job posting links
- The virtual paralegal-assistant accounting system
- 8 Ways to create and develop your virtual paralegal-assistant business' niche

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## Legal Quote

I think any man in business would be foolish to fool around with his secretary. If it's somebody else's secretary, fine.

**Barry Goldwater**

A virtual paralegal without a support team will have to take the initiative to learn these skills or better yet partner with a virtual assistant whose skills and experience compliment their services. Partnering with the right virtual assistant can help you better serve your clients' and operate your business efficiently.

Most virtual assistants have years of experience performing not only administrative and secretarial duties but many also have several years of experience performing paralegal duties. Every lawyer has that one assistant or paralegal that they can not live without; why not create your power team with a virtual assistant to offer your clients a package they can't refuse.

## Forum Question

Please [click here](#) to join the discussion. Who is on your virtual paralegal-assistant team? If you want to help me create my virtual paralegal-assistant team please [click here](#) to submit your resume.

## Writers/Bloggers Wanted

We are currently accepting articles and blog posts relevant to the virtual legal business geared towards attorneys, legal professionals including but not limited to virtual paralegals and assistants to be featured in the virtual paralegal newsletter magazine™. Please [click here](#) to submit your entry for review.

## About - Virtual Paralegal Newsletter Magazine™

The virtual paralegal newsletter magazine™ is the industry leading information resource for virtual paralegals and assistants to stay current on the latest news, regulations, technology and new development in the virtual law practice.

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