

# Do You Have What It Takes to Be a Successful Lawyerpreneur?

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Have you ever heard of the saying "you are what you think?" It's very likely you have. As a lawyerpreneur and through my work helping law firms develop their clientele, professional reputation, and connection with their target demographic, I've learned that every single thought that you have leads to a specific result in your life. Think of a tree. Your thoughts are the seeds used to grow the tree and the fruit is obviously the results that come from your thoughts.



It's very simple. Your mind set is the key to your success. While for some this is just a popular saying, others have realized there is scientific data supporting this. Don't think of it as simply motivation from a lawyer life coach. Quantum physicists have marveled at the fact that we really do create our reality according to the way in which we see things. Scientific studies have been done showing this phenomenon within the past 100 years. Not enough people know of this however.

If your perception creates your reality, it stands to reason that your perception determines just how far you will get in your professional life. Whether you will get and keep many clients and profits all depends on your mind set. Likewise, the level of expertise and publicity you obtain and how it develops has to do with your thinking patterns, what you've learned, and the way in which you see your own potential.

Now more than ever lawyers are in a stage of transition. For some lawyers, transition has happened without them seeking it out. Meanwhile, other lawyers have taken advantage of their education and strengths and have created career transitions for themselves. Whether life pushes a career transition on you or you feel it's time to begin creating a new way to find fulfillment while using your education, experience, and strengths, there is no better time than now.

You can choose to work for a law firm, create your own firm, or start a business completely unrelated to the law. Right now, the competition is fierce and lawyers are thinking outside of the box more than ever. Some are much more innovative in the way they market their services while others create non-law businesses for themselves.

After having practiced in the government and the private sector as an attorney, I became a lawyerpreneur and business development consultant. It took me a lot of introspection to realize what I was good at and what I truly enjoyed. Take advantage of the talents you've been given and share them with the world in a way that gives you satisfaction and fulfillment. It is possible and all it takes is your decision to begin creating your reality.

**Sonia Gallagher, Esq.** is a lawyer coach and consultant. She helps law firms and lawyerpreneurs implement strategies to get more clients, more profits, and more free time. Her mission is to help lawyers find fulfillment in the law by creating careers, businesses, and lives they love. Find out how you can make your Law firm thrive today! Contact Sonia for a free 1 hour consultation at <http://www.timeforlifenow.com>.