

Why Should You Outsource Delinquent Debt Collection?

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<http://azdebtcollectionlaw.com/>

Recently, we discussed the effects the down economy is having on unpaid debt, and the importance of being able to collect money owed to your business. In this article we will point out the benefits of outsourcing collection activity.

This article is particularly relevant to small business owners and managers, who collectively manage more than 99% of all [businesses in the U.S.](#) Regardless of size, however, every employee affects the business's bottom line. Logically, in order to maintain profitability, an employee tasked with collecting delinquent accounts must generate more revenue than the employee costs. Otherwise, the employee is a profit drain.

By outsourcing your debt collections you can know that the collection activity will not generate more revenue than it will cost to maintain the activity – otherwise, the collection firm does not get paid. Looking at it another way, outsourcing debt collection activity allows you to keep your expenses down.

Additionally, our professional debt collection attorneys and staff are trained specifically for the task. We are always cognizant of the laws governing debt collection, changes in those laws, and strive to work with borrowers in a professional manner to collect the debt owed to your.

Finally, outsourcing debt collections to a reputable, professional debt collection law firm can increase the percentage of collected debt, while maintaining your good relationship with your customer.

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About Seidberg Law

Unlike a “collection agency”, a professional debt collection law firm will work both in and out of the court system to help collect money owed. At [Seidberg Law](#), we will first exhaust all non-judicial means to encourage delinquent customers to pay. If that doesn't work, we can engage the legal process to seek payment of unpaid accounts.

Don't let outstanding debt bankrupt your business. Call the professional debt collection attorneys at [Seidberg Law](#) for help. Centrally located in Phoenix, Arizona, Seidberg Law can help recover delinquent debts from debtors throughout Arizona. Call Seidberg Law today at (623) 258-4397 or visit us online at www.seidberglaw.com.

